

AN IMPACT STUDY & SWOT ANALYSIS ON ENTERPRISE MERGERS AND ACQUISITIONS FROM CUSTOMER'S PERSPECTIVE

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ABSTRACT

In recent days Enterprises were suffering due to economic crisis due to Impacts of COVID19 which drives towards the compression of Growth of gross domestic product (GDP) results in revenue loss, additional expenses and increase in operation & manufacturing cost. Corporate Firms look this as an opportunity for their benefit by acquiring such Firms through financial transactions. In other hand to strengthen the Firm financial stability, product brand, business portfolio and market competitiveness firms were looks for an opportunity to merger with their competitors during era of economic crisis or normal situation or both. Various researchers were carried out research on M&A deals of firms which does Merger /amalgamation or acquisitions transaction process & its prospects. The purpose of this paper aims to study & analyse the Strength, Weakness, Opportunities and Threats of Mergers and Acquisition from the Firm's Customer perspective through questionnaire survey. 163 respondents of customer/ product users have been participated in this survey from various regions of India with reference to multi-diversified industrial sector in 2 sections to identify & conduct SWOT analysis for Mergers and Acquisitions Impacts from their perspective. The results show that Mergers of firms have Strength (7) and Opportunities (8) has highest mean, Weakness (4) and Threats (4) in the mergers are in same level and indicated F value 2.47 from customer perspective. Further, the result shows that the Acquisitions of firms have moderate mean in both Opportunities (5) and Threats (5) within same level, Strength (4) has lower mean and highest mean on Weakness (6) having F- value 1.58. Hence, Mergers has more impact & significance than acquisitions from customer perspective. However, the demonstrated results are limited with 163 respondents through questionnaire survey.

Keywords: Enterprises, Mergers, Acquisitions, end-user, Amalgamation, project owners

INTRODUCTION:

Market situation are always dynamic and for being more competitive in the business world the corporates and enterprises were often initiating several strategies and gamechanger plans which is an inevitable action for make them as survival of the fittest. Mergers and Acquisitions is one of the biggest plans which play a vital role to have competitive advantage over other firms in the market. Merger of enterprises will strengthen the capacity of the enterprises whereas Acquisitions of enterprises will strengthen the competitive price offers of the enterprises in market front. In recent days mergers and acquisitions are quite common, For Instance there are many examples for mergers & acquisition around the globe: Exxon Mobil Merger (1999); Vodaphone Idea Merger (2020), Acquisition of Larsen & Toubro E&A by Schneider Electric (2020). The purpose of this paper is to study the impacts of mergers and acquisitions of the enterprises from their customer/ project owner / end-user's perspective. Further the study extended to pertain the risk exposures and risk mitigation strategy from the end-user to ensure & retain their operations for their business continuity in terms of price competitiveness, options for selections, upgradation features, annual maintenance, availability of spares, issues related to Intellectual Property Rights, technology transfer to avoid several situation which may affect business operation during

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world to teach Chinese in an informed manner and particularly to teach Chinese word order more effectively and efficiently

Book Jacket Error Analysis in English Language Teaching Elvina Arapah, 2023-10-10

The use of language especially for second third languages or foreign languages is inseparable from errors in either oral or written use In analyzing these language errors the approach used is contrastively and non contrastively This book covers what is means by Error and Mistake types of language learning errors such as Global and Local Error In its taxonomies errors observed in the acquisition of English as a second language as 1 Overgeneralization 2 Ignorance of rule restriction 3 Incomplete application of rules and 4 False concepts hypothesized Sources of errors are divided into 1 Interference transfer 2 Intralingual transfer 3 Context of learning and 4 Communication strategies In conducting error analysis there are several procedures that can be used as a reference 1 Collecting a sample of learner language 2 identifying the errors 3 describing the errors and 4 explaining the errors Analysis of these language errors both oral and written is needed because the results of the analysis will indicate the treatment that can be done for language learning

Financial Accounting for Management: An Analytical Perspective Ambrish Gupta, 2011 Financial Accounting for Management An Analytical Perspective focuses on the analysis and interpretation of financial information for strategic decision making to enable students and managers to formulate business strategies for revenue enhancement cost economies efficiency improvements restructuring of operations and further expansion or diversification for creating and enhancing the shareholder s value MBA MFC and MBE students are its primary audience but its practical orientation will also be useful to corporate sector managers and CA CWA CS CFA and CAIIB students

Theory Construction in Second Language Acquisition Geoff Jordan, 2004-01-01 Recently many SLA researchers have adopted a postmodernist approach which challenges the assumption that SLA research is a rationalist scientific endeavour The resulting epistemological arguments plus problems of theory proliferation contradicting theories and theory domain hinder progress towards a unified theory of SLA Theory Construction in SLA addresses these problems by returning to first principles it asks whether there is such a thing as reliable knowledge what is special about scientific method and how we can best explain SLA It is the first book to use the philosophy of science in order to examine the epistemological underpinnings of SLA research and evaluate rival theories of SLA Part One explores the central issues in the philosophy of science defends rationality against relativists and offers Guidelines for theory assessment Part Two examines different theories of SLA and evaluates them in terms of how well they stand up to the Guidelines

Perspectives in Partial Differential Equations, Harmonic Analysis and Applications Dorina Mitrea, Marius Mitrea, 2008 This volume contains a collection of papers contributed on the occasion of Mazya s 70th birthday by a distinguished group of experts of international stature in the fields of harmonic analysis partial differential equations function theory and spectral analysis reflecting the state of the art in these areas

Interlanguage Error Analysis: an Appropriate and Effective Pedagogy for Efl Learners in the Arab World Muhammad Khan Abdul Malik, 2020-05-31 First of all the author wants to make it crystal clear that the

present work is of a great benefit both for the English and Arab learners of the target language either Arabic or English This edition of the book pinpoints previous researchers findings regarding English and Arabic phonological morphological and syntactic similarities and differences and how all these differences result in mistakes and errors by the Arab learners of English in their learning process These mistakes or errors are unconsciously or involuntarily made by Arab learners of English due to the differences between the system and sub systems of the two languages The present attempt is the result of my realization as an English language teacher as to how a teacher can minimize students difficulties in learning of English and maximize their knowledge skills and competency of English as a foreign or second language This is the first edition The work is pedagogically oriented and primarily intended to make teaching learning of English as a foreign second language a bit easy especially for the first year university students of English language in the Arab world Gulf area such as KSA UAE Kuwait and the Middle East Area such as Jordan Syria Lebanon and so on The focus is on phonetic and morpho syntactic variations in Arabic and English languages This area of research becomes more interesting through the assumptions i information about the differences and similarities between Arabic and English language is to be supplied at an early stage since this facilitates the students learning task ii the differences are to be presented in pedagogically suitable format iii it is useful to separate and present phonetics morphological and syntactic categories as they function in suitable contexts and not merely abstract notions iv before students may tackle contrastive analysis they should have basic knowledge of Arabic and English languages similarities and differences and v pre modification and post modification of lexical and syntactic structures are to be explained appropriately

Smart Secure Systems - IoT and Analytics Perspective Guru Prasadh

Venkataramani, Karthik Sankaranarayanan, Saswati Mukherjee, Kannan Arputharaj, Swamynathan Sankara

Narayanan, 2017-12-16 This volume constitutes the refereed proceedings of the Second International Conference on Intelligent Information Technologies ICIIT 2017 held in Chennai India in December 2017 The 20 full papers and 7 short papers presented were carefully reviewed and selected from 117 submissions They feature research on the Internet of Things IoT and are organized in the following topical sections IoT enabling technologies IoT security social IoT web of things and IoT services and applications

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Conversation Analysis and a Cultural-Historical Approach Anna Filipi, Christina Davidson, Nikolay Veresov, 2023-08-03 This book explores the distinct approaches of conversation analysis CA and cultural historical theory to investigations of childhood storytelling with children aged 15 months to nine years The authors draw on a rich set of data that depict children s interactions with parents teachers and peers as they talk together after having read stories as they recount their experiences as they enact stories through play and as they participate in school activities in science and in literacy tasks The book demonstrates the matters that concern CA and cultural historical theory and explore in what ways comparisons can work to inform research design to understand how far the boundaries of approaches can be stretched and the challenges in attempting to do so In this process the authors focus on adding to knowledge about children s rich interactional competencies and development as they tell stories and on providing research based evidence for parent teacher and teacher

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