Quantity Contract: New — Title and document description

History [← Back ▾] [↔]

[💾 Save | ✖ Cancel | 📄 New | 🗑 | 📋 | Create Follow-Up | Trigger Output | More ▾] — Buttons

Personalization [✎ ✎ ✎ 🖶]

▼ Sales Contract Details [✎ Edit]

General Data — FORM View

Type:	Quantity Contract
ID:	
Sold-To Party:	[_____] 📋 — F4
Sold-To Party Address:	
Contact:	[_____] 📋
External Reference:	
Valid From:	03.05.2013 📋
Valid To:	03.05.2014 📋
Total Target Value:	0,00 [____] 📋
Campaign/Trade Prom...:	[_____] 📋
Territory:	[_____] ▼

Processing Data

Drop down

Status:	Open ▼
Credit Status:	Not Relevant
Cancellation Date:	[_____] 📋 — Date

Release Statistics

Cumulated Release V...:	0,00
Target Value Percent...:	
Release Orders:	0
Average Value:	0,00
Last Release Order D...:	

Shipping and Payment — Caption

Payment Terms:	[_____] ▼
Incoterms:	[____] 📋 [____]

⇐ Assignment Block ⇩

▶ Authorized Partners [⤢]

Assignment block buttons

▼ Items [Edit List | Release All Items] — TABLE View [⊡ 🗐 ✎ ⤢]

Insert 🗑 📋

📋	Actions	Item No.	Product ID	Product...	Partner/...	Descrip...	Target...	Target...	Releas...	Releas...	Status
	📝 🗑		[___] 📋	📋	📋		0,000	📋	0,000		

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Peipei Pang

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   Implementing Order to Cash Process in SAP Chandrakant Agarwal,2021-05-14 Implement critical business processes with mySAP Business Suite to integrate key functions that add value to every facet of your organization Key FeaturesLearn master data concepts and UI technologies in SAP systemsExplore key functions of different sales processes order fulfillment options transportation planning logistics execution processes and customer invoicingConfigure the Order to Cash process in SAP systems and apply it to your business needsBook Description Using different SAP systems in an integrated way to gain maximum benefits while running your business is made possible by this book which covers how to effectively implement SAP Order to Cash Process with SAP Customer Relationship Management CRM SAP Advanced Planning and Optimization APO SAP Transportation Management System TMS SAP Logistics Execution System LES and SAP Enterprise Central Component ECC You ll understand the integration of different systems and how to optimize the complete Order to Cash Process with mySAP Business Suite With the help of this book you ll learn to implement mySAP Business Suite and understand the shortcomings in your existing SAP ECC environment As you advance through the chapters you ll get to grips with master data attributes in different SAP environments and then shift focus to the Order to Cash cycle including order management in SAP CRM order fulfillment in SAP APO transportation planning in SAP TMS logistics execution in SAP LES and billing in SAP ECC By the end of this SAP book you ll have gained a thorough understanding of how different SAP systems work together with the Order to Cash process What you will learnDiscover master data in different SAP environmentsFind out how different sales processes such as quotations contracts and order management work in SAP CRMBecome well versed with the steps involved in order fulfillment such as basic and advanced ATP checks in SAP APOGet up and running with transportation requirement and planning and freight settlement with SAP TMSExplore warehouse management with SAP LES to ensure high transparency and predictability of processesUnderstand how to process customer invoicing with SAP ECCWho this book is for This book is for SAP consultants SME managers solution architects and key users of SAP with knowledge of end to end business processes Customers operating SAP CRM SAP TMS and SAP APO as part of daily operations will also benefit from this book by understanding the key capabilities and integration touchpoints Working knowledge of SAP ECC SAP CRM SAP APO SAP TMS and SAP LES is necessary to get started with this book   *SAP CRM Web Client* Michael Füchsle,Matthias E. Zierke,2009 Do you want to utilize the new CRM user interface in the best possible way This comprehensive guide suitable for SAP CRM 2007 and SAP CRM 7 0 explains everything that you need to know about the CRM Web Client the architecture of the UI framework the Customizing options roles navigation portal integration and much more as well as all options that are available for customer specific extensions through programming Readers quickly discover the critical modeling tools such as the Easy Enhancement Workbench EEWB and the UI Configuration Tool Then explore all options for adapting the header navigation and work area without any development effort The authors provide an in depth look at the individual

components of views windows and controllers and deliver priceless tips on context binding model integration navigation and more You ll learn about development and extension of UI components the usage of the Business Object Layer BOL and the extension of the GenIL object model as well as the modeling and usage of web services for the integration of Office applications What s more you ll also find comprehensive real life examples to provide you with additional support for your daily project tasks **Implementing SAP® CRM** Vivek Kale,2014-12-03 In today s competitive business environment most companies realize that the better they can manage their customer relationships the more successful they will become Customer Relationship Management CRM software systems are key tools for companies to manage the customer facing processes of their businesses However many companies have resisted implementing this most critical customer oriented application due in large part to the lack of a single point resource on implementing a CRM system This book attempts to fill that gap Implementing SAP CRM will help technologists and managers come to grips with the vision concept and technology of CRM It begins by laying out the groundwork for understanding CRM It explains the concept and context of CRM and the tangible business benefits of CRM adoption Demonstrating a professional approach to the evaluation and selection of SAP it details the critical success factors CSFs patterns and anti patterns of a successful SAP CRM implementation CRM implementations can add significant benefit to the company s bottom line only if the company first transforms itself into a customer centric and customer responsive enterprise This book explains what it means to be a customer centric and responsive enterprise and provides a framework for business operations based on customer relationships rather than the traditional four Ps product positioning price promotion It further spells out business process reengineering BPR strategies to configure internal business processes and operations with SAP CRM to improve customer facing strategies services and relationships *Successfully Managing S/4HANA Projects* Denise Banks-Grasedyck,Eckhard Lippke,Hans Oelfin,Reinhold Schwaiger,Volker Seemann,2022-03-25 The book describes the complete project process in individual steps for SAP S 4HANA project management based on the SAP ACTIVATE implementation methodology By imparting knowledge based on experience with real SAP projects the book supports project managers in developing skills and qualifications that will lead them to the successful management of SAP projects In this context it emphasizes the crucial role of human interaction from the start to the successful completion of projects and provides useful tips on how to recognize and avoid pitfalls Enriched with a wide range of material such as templates checklists and practical examples the book provides concrete guidance for project managers and participants on how to successfully manage ongoing projects The book is valuable for both beginners and experienced project managers and also gives decision makers and stakeholders an excellent insight into the planning and management of large projects **Network World** ,2002-05-27 For more than 20 years Network World has been the premier provider of information intelligence and insight for network and IT executives responsible for the digital nervous systems of large organizations Readers are responsible for designing implementing and managing the voice data and video

systems their companies use to support everything from business critical applications to employee collaboration and electronic commerce   *Consultants & Consulting Organization Directory 25 Sup* Gale Group,Thomson Gale,2003-04

   SAP CRM Chandrakant Agarwal,2015 Master the business processes and configuration for SAP Customer Relationship Management This guide offers the details you need about key SAP CRM functionality and customization Understand the key SAP CRM business processes and then configure the system for marketing sales and service From master data to middleware to the web UI get the answers you need to tailor SAP CRM for your own requirements   *SAP Web Client* Tzanko Stefanov,Armand Sezikeye,Sanjeet Mall,2011 If you work with SAP Web Client and want to improve your development skills this is the book for you Youll find practical information about specific development tasks in the SAP Web Client platform and youll also learn the background information necessary to round out your understanding of each skill In addition you can explore detailed concrete CRM based case studies that are carried from chapter to chapter This comprehensive guide will provide invaluable instruction and insight to any developer in his day to day work with SAP Web Client   *SAP CRM Web Client - Customizing und Entwicklung* Michael Füchsle,Matthias E. Zierke,2009   **Learn Configuration in SAP CRM Sales** Alex Sterling,2023-07-03 Learn Configuration in SAP CRM Sales A Comprehensive Guide Table of Contents 1 Introduction 1 1 Overview of SAP CRM Sales 1 2 Importance of configuration in SAP CRM Sales 1 3 Target audience and prerequisites 2 Overview of SAP CRM Sales Processes 2 1 Sales cycle in SAP CRM 2 2 Key components of SAP CRM Sales 2 3 Integration with other SAP modules 3 SAP CRM Sales Master Data Configuration 3 1 Business Partner configuration 3 2 Product Master configuration 3 3 Sales Area configuration 3 4 Sales Organization Distribution Channel and Division configuration 4 Sales Transactions Configuration 4 1 Sales document types 4 2 Item categories and determination 4 3 Schedule line categories and determination 4 4 Partner determination procedure 4 5 Pricing configuration 5 Sales Activity Management Configuration 5 1 Activity types 5 2 Status profiles 5 3 Activity partners and roles 5 4 Territory management 6 Sales Contract Management Configuration 6 1 Contract types 6 2 Contract release process 6 3 Contract determination 6 4 Billing plan configuration 7 Sales Quotation and Order Management Configuration 7 1 Quotation types and configuration 7 2 Order types and configuration 7 3 Sales document flow and copy control 8 Sales Pipeline and Opportunity Management Configuration 8 1 Opportunity types and stages 8 2 Sales methodology configuration 8 3 Sales planning and forecasting 9 Integration with SAP CRM Service and Marketing 9 1 Service order integration 9 2 Warranty and claims management 9 3 Campaign management and lead generation 10 Reporting and Analytics Configuration 10 1 Interactive reports 10 2 Dashboards and key performance indicators 10 3 Data extraction and integration with SAP BW 11 Tips Tricks and Best Practices 11 1 System optimization 11 2 Troubleshooting common configuration issues 11 3 Enhancements and customizations   **Learn SAP CRM Service Configuration** Innoware Pjp,2023-03-17 Learn SAP CRM Service Configuration Mastering SAP CRM Service Configuration A Comprehensive Guide to Optimizing Your Customer Service

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Strategie bei der Wahl des SAP User Interface wird durch technische Neuerungen im ERP Markt bestimmt und den Bed rfnissen der einzelnen Zielgruppen Dabei verfolgen die Zielgruppen jeweils eigene Interessen W hrend die Nutzerzielgruppe unter anderem auf hohen Bedienungskomfort und leichten Zugriff achtet steht f r die Zielgruppe Business besonders der Kostenaspekt im Vordergrund wohingegen die Zielgruppe IT hohen Wert auf die Integrierung in die IT Systemlandschaft legt Die SAP NetWeaver Technologie bringt eine Vielzahl von neuen Benutzerschnittstellen mit welche bedarfsgerecht ausgew hlt werden m ssen Diese neuen M glichkeiten gestatten es wiederum der gro en Vielfalt der Benutzeranforderungen angemessen zu begegnen Inhaltsverzeichnis Inhaltsverzeichnis

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operations or writing your own controls The dawn of the user is here Can your apps keep up a Dive In Everyone s got to start somewhere Your journey begins with an overview of the SAPUI5 architecture and a Hello World example for a single page application Learn about the core building blocks controls and functionality of SAPUI5 b Build Learn about MVC applications model types and CRUD operations for connecting services Then implement OData protocols design application patterns and apply advanced concepts to take your apps to the next level c Enhance Add the finishing touches to your app with details on enterprise grade features for security theming performance and accessibility Debug and test your code for flawless deployment Highlights Design and build apps MVC Models and data binding OData CRUD and REST Debug and test App deployment Eclipse SAP Web IDE SAP Fiori SAP HANA Cloud Platform

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