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—Paul McKenna, Ph.D., host of The Learning Channel's I Can Make You Thin

# GETTHELIFE YOU WANT

The Secrets to Quick and Lasting Life Change with Neuro-Linguistic Programming

# RICHARD BANDLER

The Father and Co-Creator of NLP

# **Richard Bandler Get The Life You Want Wordpress**

**Donny Herdianto** 

## **Richard Bandler Get The Life You Want Wordpress:**

Creative Selling Everyday Donny Herdianto, 2016-02-28 Profesi tenaga penjual metafora surga nerakanya sangat jelas Hasil penjualan memenuhi target artinya pendapatan meningkat sehat finansial promosi jabatan mendapat kesejahteraan Sementara itu kalau penjualan menurun artinya pendapatan menurun sakit finansial degradasi jabatan sakitnya tuh di sini Tanpa disadari pada umumnya kegagalan dalam melakukan penjualan dikarenakan tenaga penjual bermain di pikiran sadar Sementara perilaku manusia sebagian besar dikendalikan oleh pikiran bawah sadar Demikian juga perilaku beli dikendalikan oleh pikiran bawah sadar Artinya kalau tenaga penjual melakukan teknik penjualan langsung ke pikiran bawah sadar calon prospek maka kemungkinan jualannya laku akan lebih besar Buku ini secara praktis mengulas bagaimana teknik menjual untuk memenangkan pembeli Mencakup berbagai hal mulai dari bagaimana secara kreatif meyakinkan diri sendiri menciptakan rasa percaya diri membentuk motivasi positif juga membangun kepercayaan dengan calon prospek hingga cara meyakinkan prospek untuk membuat respon aksi beli tanpa paksaan Kata kuncinya Sell creatively and get your desired respon Get the Life You Want Dr Richard Bandler,2010-02 Traditional Chinese edition of Get the Life You Want The Secrets to Quick and Lasting Life Change with Neuro Linguistic Programming Through these 3 steps and 47 exercises Richard Bandler is able to help us make personal changes that psycho therapy sometimes can t In Traditional Chinese Distributed by Tsai Fong Books Inc

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