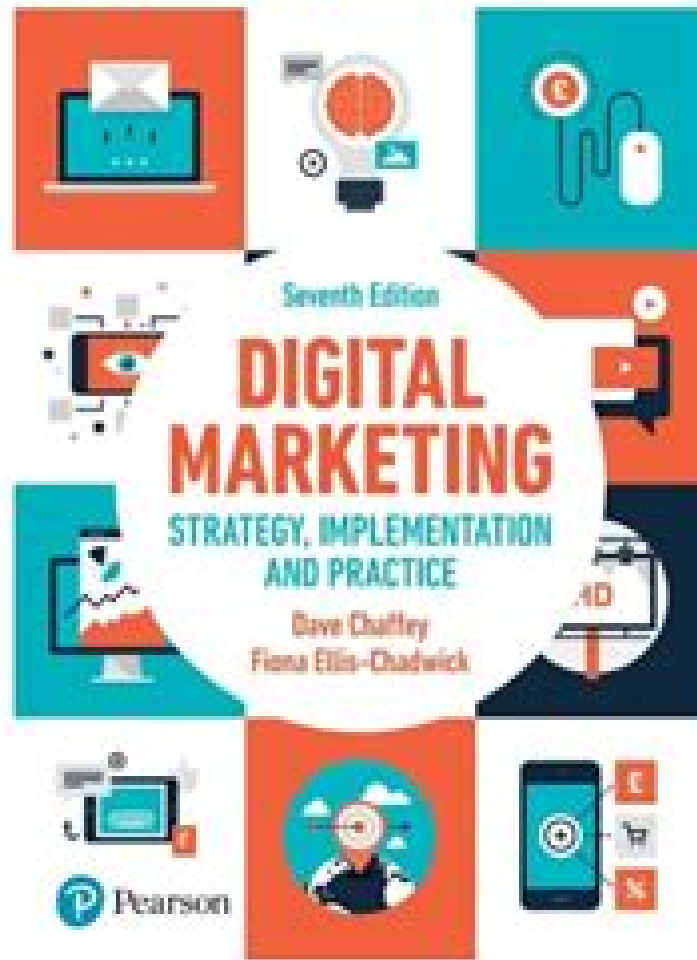


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Digital Marketing Strategies for Fashion and Luxury Brands Ozuem, Wilson, Azemi, Yllka, 2017-10-31 Online shopping has become increasingly popular due to its availability and ease As a result it is important for companies that sell high end products to maintain the same marketing success as companies selling more affordable brands in order keep up with the market Digital Marketing Strategies for Fashion and Luxury Brands is an essential reference source for the latest scholarly research on the need for a variety of technologies and

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Strategisches Marketing Klaus Vollert, 2025-07-22 Dieses Lehrbuch gibt einen umfassenden Überblick zum strategischen Marketing das in einer Zeit des dynamischen Wandels innerhalb und außerhalb des Unternehmens immer erfolgskritischer wird Von der Umweltanalyse und Prognose der Zielformulierung der Strategieformulierung auf Gesamtunternehmens Geschäftsfeld Kundengruppen und Instrumentalebene bis hin zur Implementierung der Marketingstrategien erläutert der Autor alle wichtigen Aspekte für die Umsetzung in der Unternehmenspraxis In allen Themenbereichen werden der digitale Wandel und weitere aktuelle und situative Aspekte berücksichtigt wie Künstliche Intelligenz Industrie 4.0 sowie Marken Distributions und Preispolitik Im Mittelpunkt steht dabei immer das Ziel des komparativen Konkurrenzvorteils der dazu beiträgt das langfristige erfolgreiche und nachhaltige Wirtschaften von Unternehmen zu gewährleisten

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globalen Kontext In diesem Band werden die distributionalen Prozesse zwischen Produzenten H ndlern und Endabnehmern nachvollzogen Vertriebskan le identifiziert und bewertet sowie moderne kundenbezogene Vertriebsaktivit ten vorgestellt

Marketing Heribert Meffert,Christoph Burmann,Manfred Kirchgeorg,Maik Eisenbeiß,2018-09-05 Dieses bew hrte Standardwerk liefert Studierenden im Bachelor und Masterprogramm sowie Praktikern umfassende Grundlagen des Marketingmanagements und widmet sich eingehend allen neuen Entwicklungen der marktorientierten Unternehmensf hrung In der 13 Auflage wurden alle Kapitel bearbeitet Insbesondere wurden neue Entwicklungen im digitalen Marketing umfassend ber cksichtigt Die Autoren zeigen u a die Auswirkungen der Digitalisierung auf die Customer Journey und erl utern neue Methoden der digitalen Informationsgewinnung Big Data Der Marketing Mix wurde um Abschnitte zur Preisgestaltung im Internet zur Multichannel Distribution und zur digitalen Kommunikation erg nzt w hrend die Themenfelder Customer Relationship Management CRM Beschwerde und Key Account Management sowie Corporate Social Responsibility CSR erstmals Einzug in den Lehrbuchklassiker erhalten Mit diesem umfassenden Blick auf das Marketing wird die neue Auflage ihrem Ruf als Bibel des Marketings w v werben und verkaufen weiterhin gerecht Der Inhalt Konzeptionelle Grundlagen des Marketing K uferverhaltens und Marketingforschung Marketingziele Marketingstrategien Marketing Mix Marketingorganisation und implementierung Marketingcontrolling

Digital Marketing Fundamentals Marjolein Visser,Mike Berry,2021-07-05 Digital Marketing Fundamentals is the first fully fledged textbook on digital marketing that covers the entire marketing process Both the scientific theory behind digital marketing as well as techniques and media are discussed Digital Marketing Fundamentals is easy to read and contains many International examples and cases The Dutch version of this book Basisboek Online Marketing has become a standard issue in The Netherlands In this book all relevant aspects of digital marketing are addressed strategic aspects market research product development and realisation branding customer acquisition customer loyalty and order processing The book also discusses effective websites and apps digital analytics and planning and organisation The application of social media and mobile communication is seamlessly integrated into the topics Digital Marketing Fundamentals is very suitable for commercial and management courses in Higher Education and also for professionals active in digital marketing

Effektivit t in der Online-Kommunikation Alexander Kolano,2017-03-22 Alexander Kolano analysiert kanal bergreifende Effekte von Online Kommunikationsma nahmen und verkn pft dabei verhaltenswissenschaftliche entscheidungsorientierte und systemtheoretische Erkl rungsans tze Auf der Grundlage eines theoriegeleiteten Bezugsrahmens untersucht er anhand sekund rstatistisch verf gbarer Clickstream Daten mit Hilfe von Logit Modellen ein umfassendes Hypothesenger st Aus den Ergebnissen der Untersuchung leitet der Autor Implikationen f r die Verbesserung der Effektivit t von Ma nahmen der Online Kommunikation ab

Contemporary Approaches of Digital Marketing and the Role of Machine Intelligence Munna, Afzal Sayed,Shaikh, Md Sadeque Imam,Kazi, Baha Uddin,2023-08-01 Digital marketing emerged as a natural response by companies and vendors to leverage and benefit

from the significant consumer concentration on digital channels This proliferation of IT applications and the enormous presence of customers in digital channels generate a large number of products and customer data Machine learning and artificial intelligence are game changing techniques in digital marketing to analyze this data This analysis helps marketers to personalize the sales tools toward individuals optimize their operations and minimize expenditure Contemporary Approaches of Digital Marketing and the Role of Machine Intelligence demonstrates relevant theories of digital marketing along with tools techniques methods and strategies It also identifies the research gaps for effective digital marketing tools techniques and methods and builds a bridge between digital marketing strategies and business plans for organizations Covering topics such as digital marketing metaverse and visitor experience this premier reference source is an essential resource for business leaders and managers marketers IT managers data analysts social media analysts students and educators of higher education researchers and academicians

Digital Business Patrice Seuwou, 2025-08-05 This comprehensive guide explores the fundamentals of digital business from understanding digital business models to leveraging emerging technologies and trends This work begins by examining the rise of digital business and the disruption it caused within traditional industries Chapters then delve into key topics such as building a digital business strategy designing a strong online presence e commerce digital marketing data analytics cybersecurity and more Written in a clear and accessible style the author provides real world examples to illustrate how successful companies have leveraged digital technologies to drive growth and achieve their business goals Each chapter features case studies learning objectives and key discussion questions to augment student learning This new text is recommended reading for undergraduate and postgraduate students of Digital Business Digital Marketing and Business Analytics It will also be valuable reading for reflective practitioners in the industry This book is accompanied by online resources including PowerPoint slides an instructor s manual a test bank of questions and worksheets for each chapter providing instructors with the necessary tools to keep their courses up to date engaging and effective in preparing students for the ever changing digital business landscape

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