

Chasing Down the Next Big Thing



Coolhunting

- spot hot new ideas
- identify the trendsetters
- use coolhunting to your advantage

Peter Gloor & Scott Cooper

Foreword by danah boyd, popular blogger/social networks expert

Coolhunting Chasing Down The Next Big Thing

Lee Konstantinou



Coolhunting Chasing Down The Next Big Thing:

Coolhunting Peter Andreas Gloor, Scott M. Cooper, 2007 Coolhunting and swarm creativity are powerful concepts about identifying emerging trends and discovering the key trendsetters They are about uncovering hidden innovation and innovators and they include the how and why new ideas and new knowledge are converted into products and services that correspond to the collective human mindset Coolhunting involves making observations and predictions as part of the search for cutting edge trends It is a way of capturing what the collective mind is thinking and using what is captured to one's advantage For an example of this collective mind concept on the television show Who Wants to be a Millionaire contestants unsure of the answer to a question had the option of asking the audience or phoning a so called expert Far more often than did the experts the collective intelligence of the audience produced the correct answer This is a simple example of swarm creativity Humans swarm around like minded people with whom they not only feel comfortable but also can collaborate to produce winning ideas The volume includes sidebars that expand concepts and present engaging anecdotes as well as illustrations charts graphs tables and pictures to help guide the reader through the explanations of concepts or simply to make for a more enjoyable read The book includes many examples from history and from more recent business cases Some of the examples are how the CEO of Continental Airlines participating in an online forum of frequent flyers brought 200 of these people together in Houston at a dinner to discuss how the company could improve its services how 10 research labs collaborating globally to discover the causes of the SARS disease were able to share newly acquired knowledge and achieve tremendous results very quickly and how Linux an organization with no one officially in charge became the only serious contender to the strictly hierarchical organization

Innovatives Dialogmarketing Vera Hermes, 2014 Die digitalen Medien haben im Bereich des Dialogmarketings für einen gewaltigen Umbruch gesorgt Das wird bei der Lektüre dieses Buches schnell klar Die sich daraus ergebenden Chancen werden aber bei Weitem nicht von allen Unternehmen genutzt Gerade kleine und mittlere Unternehmen könnten ihr Potenzial besser ausschöpfen wenn sie ihre Kundendialoge professionalisieren würden Herausgeberin Vera Hermes und ihre 25 Fachautoren schaffen es auf gut 400 Seiten einen aktuellen Überblick zum aktuellen Stand des Dialogmarketing zu geben Dabei ist das Ziel immer die Anwendbarkeit und weniger die akademische Auseinandersetzung mit dem Thema Das Buch nennt Ross und Reiter Konkrete Beispiele für innovative Kundendialoge Tipps zur Verbesserung von Response oder Conversion gibt es ebenso wie Warnungen vor einem Zuviel des Guten beispielsweise einer zu hohen Versandfrequenz bei Newslettern getAbstract empfiehlt das Buch branchen bergreifend allen Marketingverantwortlichen

Customer Strategy - inkl. Arbeitshilfen online Phil Winters, 2016-04-06 Phil Winters beantwortet Fragen die Ihnen und auch zum Thema CRM und Customer Experience auf den Nerven brennen Wie spreche ich meine Kunden in einer immer unübersichtlicheren Marketingwelt effizient an Wie kann ich Social Media und Trends wie Big Data zur Kundenpflege und Kundenbindung nutzen Mit Hilfe der Customer IMPACT Agenda entwickeln Sie alle Marketingaktivität

ten konsequent aus der Kundenperspektive heraus Inhalte Neue Wege im Kundenmanagement mit der Customer IMPACT Agenda Verschiedene Methoden mit zahlreichen Beispielen aus der Praxis Erfolgreiche Interaktion mit den Kunden durch Social Media und Big Data CRM und Customer Experience Management in komplexen Entscheidungssituationen Arbeitshilfen online Video Einf hrung Arbeitsbl tter bersichten Power Point Pr sentationen u v m Marke neu denken Erich Posselt,2016-05-25 Erich Posselt er ffnet in seinem Buch eine neue Perspektive auf den Konsumenten als emanzipierten Markenaneigner der die Marke nicht nur kauft sondern f r sich interpretiert und f r eigenn tzige Motive benutzt Er beschreibt die Kennzeichen dieses Wandels und seine Auswirkungen auf Konsum und die Zielgruppe der K ufer In Fallbeispielen wird der Aneignungsprozess verdeutlicht Renommierter Autoren aus Wissenschaft und Praxis pr sentieren das Wesen der Aneignung aus unterschiedlichen Blickwinkeln und inspirieren zu einem neuen Denken und einem neuen Umgang mit der Marke **How Cool Brands Stay Hot** Joeri Van Den Bergh,Mattias Behrer,2013-03-03 How Cool Brands Stay Hot reveals what drives Generation Y the most marketing savvy and advertising critical generation and how you can develop the right brand strategies to reach this group which at three times the size of Generation X has a big impact on society and business Packed with qualitative and quantitative research plus creative ideas on how to position develop and promote brands to the new consumer generation it explains the five crucial steps or dimensions on how to stay a cool youngster brand The first edition of How Cool Brands Stay Hot won the prestigious 2012 Berry AMA Book Prize for the best book in marketing and Expert Marketer s Marketing Book of the Year 2011 This fully updated second edition incorporates additional years of extensive research and includes new case studies and 18 interviews with global brand and marketing executives of successful brands such as Converse Heineken Diesel Coca Cola MasterCard eBay and the BBC **Die Erfindung der Kreativit t** Andreas Reckwitz,2012-06-18 Be creative In der Gegenwartsgesellschaft haben sich die Anforderung und der Wunsch kreativ zu sein und sch pferisch Neues hervorzubringen in ungew hnlichem Ma e verbreitet Was ehemals subkulturellen K nstlerzirkeln vorbehalten war ist zu einem allgemeing ltigen kulturellen Modell ja zu einem Imperativ geworden Andreas Reckwitz untersucht wie im Laufe des 20 Jahrhunderts das Ideal der Kreativit t forciert worden ist in der Kunst der Avantgarde und Postmoderne den creative industries und der Innovations konomie in der Psychologie der Kreativit t und des Selbstwachstums sowie in der medialen Darstellung des kreativen Stars und der Stadtplanung der creative cities Es zeigt sich da wir in Zeiten eines ebenso radikalen wie restriktiven Prozesses gesellschaftlicher sthetisierung leben *Road Trip to Innovation - How I Came to Understand Future Thinking* Delia Dumitrescu,2012-09-07 Road Trip to Innovation How I came to understand Future Thinking is an investigative tale about a friendly and curious mind that sets off on a road trip to find out what innovation is truly made of Highlighting expert interviews and companies that are heralded for their know how in the fields of future studies innovation and trend research the book offers an introduction to the theory and methodology behind these complicated notions in easy and refreshing language Road Trip to Innovation is recommended to anyone who wants to

deal with the origin and significance of trends and innovations Digitale Transformation Ralf E. Strauß, 2019-06-19 Wie Schritt halten bei der Entwicklung und Umsetzung der Digitalisierung Angesichts des rasanten Wandels stehen viele Unternehmen vor dieser Frage Der Autor mit Erfahrung aus 20 Jahren in Senior Managementfunktionen bei SAP Volkswagen und aus einer Vielzahl an Strategie und Umsetzungsprojekten zeigt wie erfolgreiche Strategien entwickelt und umgesetzt werden und liefert die Bausteine für digitale Spitzenleistungen In seinem Buch stellt er Faktoren vor die sich als gemeinsame Merkmale erfolgreicher digitaler Transformationen herauskristallisiert haben und untersttzt bei der Erschließung der Potenziale Best Practice Beispiele helfen bei der Umsetzung in die Praxis *Forschungswerkstatt Innovation* Erik Nagel, 2016-11-21 Keine ausführliche Beschreibung für Forschungswerkstatt Innovation verfügbar **On Collective Intelligence** Theo J Bastiaens, Ulrike Baumöl, Bernd Krämer, 2010-10-12 Welcome to the proceedings of the inaugural Symposium on Collective Intelligence COLLIN 2010 This was the first of a new series of events that will evolve over the coming years and we were happy to hold the event in Hagen where the idea for this symposium was born The participants visited Hagen in April with excellent opportunities to get rain wind and sun Collective intelligence denotes a phenomenon according to which the purposeful interaction between individuals creates intelligent solutions and behaviors that might not have come to existence without this concerted effort of a community The members of such communities form a social network typically over the Internet They are engaged with each other over a sustained period of time to develop an area of innovation through collaboration and exchange of ideas experiences and information Leading edge information and communication technologies ICT offer ample opportunities for enabling collective intelligence COLLIN aims to become the flagship conference in the areas collective intelligence and ICT enabled social networking which is attracting more and more researchers and practitioners from both academia and industry **Introduction to Sociology** George Ritzer, 2015-08-28 Join the conversation with one of sociology's best known thinkers The Third Edition of Introduction to Sociology thoroughly revised and updated continues to show students the relevance of the introductory sociology course to their lives While providing a rock solid foundation George Ritzer illuminates traditional sociological concepts and theories as well as some of the most compelling contemporary social phenomena globalization consumer culture the Internet and the McDonaldisation of society As technology flattens the globe students are challenged to apply a sociological perspective to their world and to see how public sociologists are engaging with the critical issues of today *Corporate Disasters: Gale, Cengage Learning*, 2017-04-21 Corporate Disasters What Went Wrong and Why profiles the biggest corporate mistakes or misdeeds throughout history covering the people the times the decisions made This volume covers Marketing and Launch Flops Each essay puts the business and its operators in the context of its own time explaining the market social and technology forces at play and each explores the key make or break decisions that led to disaster Designing Networks for Innovation and Improvisation Matthäus P. Zylka, Hauke Fuehres, Andrea Fronzetti Colladon, Peter A. Gloor, 2016-09-24 This volume is focused

on the emerging concept of Collaborative Innovation Networks COINs COINs are at the core of collaborative knowledge networks distributed communities taking advantage of the wide connectivity and the support of communication technologies spanning beyond the organizational perimeter of companies on a global scale It includes the refereed conference papers from the 6th International Conference on COINs June 8 11 2016 in Rome Italy It includes papers for both application areas of COINs 1 optimizing organizational creativity and performance and 2 discovering and predicting new trends by identifying COINs on the Web through online social media analysis Papers at COINs16 combine a wide range of interdisciplinary fields such as social network analysis group dynamics design and visualization information systems and the psychology and sociality of collaboration and intercultural analysis through the lens of online social media They will cover most recent advances in areas from leadership and collaboration trend prediction and data mining to social competence and Internet communication

Building A State of Responsible Democracy Algimantas Valentinas Indriūnas, 2016-02-24 The states that have gained their independence or have been established in the post war period are usually called democracies but lately there has been more and more criticism directed towards democracy A specifically pessimistic tune particularly stands out stating that democracy can only function properly given a society with strong moral convictions Looking at these negative opinions in more detail reveals the real reasons for this phenomenon We arrive at the conclusion that the functioning of democracy could be improved

Evolution der Informationsgesellschaft Cary Steinmann, 2011-03-15 **Trends in der Informationstechnologie** Walter Hehl, 2008 Der Begriff Informationstechnologie ist in heutiger Verwendung so breit angelegt wie die Anwendungen der IT selbst Er umfasst nicht nur Informatik Computer und Kommunikationstechnologie sondern auch die psychologischen und sozialen Aspekte als Folge der Durchdringung des Alltagslebens und des Managements mit IT Anwendungen Die Publikation zeigt eine Auswahl aktueller Trends von den physikalischen Grundlagen ohne Formeln und Nanotechnologie von Systemdesign und Software bis hin zu Phänomenen wie Web 2.0 und virtuelle Welten Aus diesem breiten Spektrum werden im Anhang etwa 50 aktuelle Begriffe erläutert darunter einige vom Typ Must Know z.B. von der Attention Economy bis zu Singularität Sousveillance und Witricity Dazu kommen rund 50 Akronyme Abkürzungen Kunstwörter Die Breite der Themen sowie die verständliche Sprache unterstreichen die Brauchbarkeit des Bandes für verschiedenste Zielgruppen vom Fachinformatiker bis zum an Innovationen interessierten Manager oder einfach dem Endnutzer

Lexikon der Kreativität Egon Freitag, 2018-01-01 In der Zeit beschleunigter Globalisierung und Digitalisierung ist Kreativität zu einem wichtigen Wettbewerbsfaktor geworden Der Wettbewerb der Wirtschaft auf den regionalen nationalen und globalen Märkten verlangt von den Managern und allen Mitarbeitern eine kontinuierliche Innovationsfähigkeit und kreative Strategien um die Potenziale in ihren Unternehmen optimal zu entwickeln Der Begriff Kreativität hat inzwischen auch Eingang in fast alle Lebensbereiche gefunden Dieses Lexikon enthält alle grundlegenden Begriffe und Probleme zur Kreativität des Menschen um dieses faszinierende Thema für einen breiten Interessentenkreis zu erschließen Im Zentrum der

Darstellung stehen Fragen und Probleme der kreativen Persönlichkeit des kreativen Prozesses und Produktes der angewandten Kreativität Methoden der Ideenfindung und Problemlösung Weitere Schlüsselbegriffe sind Kreativwirtschaft kreatives Denken Selbstverwirklichung Innovation Intuition Persönlichkeitstypen kreativer Intelligenz Leistungsmotivation intrinsische und extrinsische Motivation u v m Alle Begriffe werden umfassend definiert und durch Literaturangaben ergänzt Die Neuartigkeit Tiefe und Dichte der Informationen zu den einzelnen Stichwörtern der theoretischen und angewandten Kreativitätsforschung ist bisher einzigartig da noch kein derartiges Nachschlagewerk existiert Dieses Lexikon dient der begrifflichen Orientierung auf dem wichtigsten Bewährungsfeld menschlicher Selbstverwirklichung und bietet auch zahlreiche Anregungen um die eigene Kreativität zu steigern für den persönlichen und unternehmerischen Erfolg

Strukturbildung in Peer-to-Peer-Netzwerken Kai Fischbach, 2008 **Cool Characters** Lee Konstantinou, 2016-03-07

Lee Konstantinou examines irony in American literary and political life showing how it migrated from the countercultural margins of the 1950s to the 1980s mainstream Along the way irony was absorbed into postmodern theory and ultimately became a target of recent writers who have moved beyond its limitations with a practice of postirony **Soziale Netzwerke als Dimension der Unternehmensorganisation** Daniel Oster, 2019-10-10 Wertschöpfungsprozesse werden für Unternehmen immer komplexer und wissensintensiver Dies betrifft insbesondere Wissensunternehmen wie Banken Versicherungen oder Beratungsgesellschaften Die Wertschöpfung wird hier zu großen Teilen durch die Mitarbeitenden selbst und deren Vernetzung untereinander erbracht Der Erfolg solcher Unternehmen hängt von der guten Vernetzung ihrer Mitarbeitenden ab Das wirft die Fragen auf was gut vernetzt bedeutet und wie damit ein Wettbewerbsvorteil erzielt werden kann Soziale unternehmensinterne Netzwerke deren Verstandnis Analyse und aktive Gestaltung werden ein wichtiges Element der Steuerung und bilden eine wesentliche Dimension der Unternehmensorganisation neben Hierarchie Aufbauorganisation und Geschäftsprozessen Ablauforganisation Mit der vorliegenden Arbeit wird ein umfassender Überblick über die Anwendungsmöglichkeiten der Methoden organisationaler Netzwerkanalyse in Unternehmen gegeben Die technische Grundlage hierfür ist die unternehmensinterne elektronische Kommunikation Ergänzt werden die Kommunikationsdaten um Daten der persönlichen Interaktion der Mitarbeitenden die mithilfe elektronischer Sensoren automatisiert erhoben werden Es werden Hypothesen über den Zusammenhang zwischen Netzwerkstrukturen und Dynamik und der Leistungsfähigkeit von Teams am Beispiel einer Bank formuliert und anhand aufeinander aufbauender Studien überprüft Für die praktische Umsetzung werden konkrete Anwendungsfälle beschrieben mit deren Hilfe eine Steuerung von Unternehmen aus Perspektive der sozialen Netzwerke ihrer Mitarbeitenden möglich ist Zudem werden Maßnahmen zur Wahrung von Datenschutz und von der Privatsphäre der Mitarbeitenden vorgestellt die für den Einsatz in der Praxis von großer Bedeutung sind

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skills which can be broad or limited for example an individual may only need help with their planning or time management skills while another may struggle with several executive functions

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