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*How to Be a*  
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The

**5+50+100 RULE**

for Turning Your  
Business Network  
into Profits

**JUDY ROBINETT**

Foreword by Jeremy Andrus, CEO, Traeger Pellet Grills, LLC

# How To Be A Power Connector The 5 50 100 Rule For Turning Your Business Network Into Profits Judy Robinett



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## **How To Be A Power Connector The 5 50 100 Rule For Turning Your Business Network Into Profits Judy Robinett:**

How to be a Power Connector (PB) Judy Robinett, 2014-05-23 Create a personal power grid of influence to spark professional and personal success Other people have the answers deals money access power and influence you need to get what you want in this world To achieve any goal you need other people to help you do it JUDY ROBINETT As anyone in business knows strategic planning is critical to achieving long term success In How to Be a Power Connector super networker Judy Robinett argues that strategic relationship planning should be your top priority When you combine your specific skills and talents with a clear workable path for creating and managing your relationships nothing will stop you from meeting your goals With high value connections you ll tap into a dynamic power grid of influence guaranteed to accelerate your personal and professional success Robinett uses her decades of experience connecting the world s highest achievers with one another to help you build high value relationships She reveals all the secrets of her trade including proven ways to Find and enter the best network ecosystem to meet your goals Reach even the most unreachable people quickly and effectively Get anyone s contact information within 30 seconds Create a 3 D connection that adds value to multiple people at the same time Access key influencers through industry and community events Subtly seed conversation with information about interests and needs Use social media to your best advantage Robinett has based her methods on solid research proving that social groups begin to break up when they become larger than 150 people and that 50 members is the optimal size for group communication As such she has developed what she calls the 5 50 100 method contact your top 5 connections daily your Key 50 weekly and your Vital 100 monthly this is your power grid and it will work wonders for your career Nothing will stop you when you learn How to Be a Power Connector PRAISE FOR HOW TO BE A POWER CONNECTOR Unlike many books in this genre this one is written by a woman who has lived it Judy Robinett offers guidance on how to form authentic relationships that bring mutual benefits ADAM GRANT Wharton professor and New York Times bestselling author of Give and Take How to Be a Power Connector is like an MBA in networking an advanced course in finding and developing quality relationships with the people who can make the biggest difference in your professional success IVAN MISNER founder and chairman of BNI Talk about power Follow Judy Robinett s logical straightforward and helpfully detailed advice and you can be a Power Connector yourself Great ideas well presented with no wasted space in her argument DON PEPPERS coauthor of Extreme Trust Honesty as a Competitive Advantage Absolutely brilliant A step by step guide to building a network that will be both invaluable to you and just as valuable to those whose lives you will now have the opportunity to touch I can t imagine a more powerful book for one who truly desires to be a Power Connector BOB BURG coauthor of The Go Giver and author of Adversaries into Allies In the C Suite or in your personal life everything comes down to the quality of your relationships Judy s book helps you attract and maintain the relationships that will get you what you want most Be a super connector now JEFFREY HAYZLETT TV host and bestselling author of Running the Gauntlet How to Communicate Effectively With

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Passionate Work Renyi Hong, 2022-04-04 In *Passionate Work* Renyi Hong theorizes the notion of being passionate about your work as an affective project that encourages people to endure economically trying situations like unemployment job change repetitive and menial labor and freelancing Not simply a subject of aspiration passion has been deployed as a means to build resilience and mend disappointments with our experiences of work Tracking the rise of passion in nineteenth century management to trends like gamification coworking and unemployment insurance Hong demonstrates how passion can emerge in instances that would not typically be understood as passionate Gamification numbs crippling boredom by keeping call center workers in an unthinking suspensive state pursuing even the most banal tasks in hope of career advancement Coworking spaces marketed toward freelancers combat loneliness and disconnection at the precise moment when middle class sureties are profoundly threatened Ultimately Hong argues the ideal of passionate work sustains a condition of cruel optimism in which passion is offered as the solution for the injustices of contemporary capitalism

*Ladies Get Paid* Claire Wasserman, 2021-01-12 From career coach and founder of the startup *Ladies Get Paid* the

eponymous organization leading the fight for equality in the workplace comes a powerful call to action Reshma Saujani CEO and author of Brave Not Perfect that provides the tools you need to strategically navigate the workplace achieve success and become a true leader Claire Wasserman has one goal for women Rise up and get paid As the founder of Ladies Get Paid Claire has worked her entire adult life to promote gender equality in the workplace If you're looking to navigate a promotion or break the glass ceiling Ladies Get Paid is your essential toolkit for achieving success Filled with straightforward advice and inspiring stories this book is a transformative guide to succeeding in your field even when you feel completely stuck Beth Comstock author of Imagine It Forward by encouraging self advocacy and activism Covering topics as crucial and varied as how to combat imposter syndrome deal with office politics and negotiate a raise Ladies Get Paid is a reminder that you are valuable both as an individual woman and as part of the female community And ultimately it's about more than your wallet it's about your worth

Networking estratégico Judy Robinett,2016-04-01 Hoy más que nunca en el mundo de los negocios es vital contar con una red de contactos que pueda ser efectiva en el momento de buscar nuevas oportunidades de crecimiento laboral El auge de las redes sociales especializadas en establecer relaciones profesionales ofrece un potencial enorme que no todos logran aprovechar al máximo de manera estratégica y para transformarlas en beneficios tangibles La autora presenta una guía necesaria para lograrlo basada en la planeación a largo plazo de las acciones de networking que cada quien puede iniciar para cumplir sus propias metas El libro enseña cómo conseguir conexiones de alto valor y poderosas que lleven a niveles cada vez más exitosos

*Summary: How to Be a Power Connector* BusinessNews Publishing,2015-07-01 The must read summary of Judy Robinett's book How to Be a Power Connector The 5 50 100 Rule for Turning Your Business Network into Profits This complete summary of the ideas from Judy Robinett's book How to Be a Power Connector demonstrates how you can become a power connector and connect the people in your network that wouldn't otherwise meet By being a power connector you can stay in the forefront of your connections minds create new opportunities and add value to your network There are four phases to being a power connector 1 Prepare to power connect 2 Target connect and engage 3 Reconnect activate and multiply 4 Connect your contacts with others Added value of this summary Save time Add value to your connections Create new opportunities using your network To learn more read How to Be a Power Connector and find out how you can start power connecting and adding value to your network

NO.1009 The Obvious Choice Timeless Lessons on Success Profit and Finding Your Way Jonathan Goodman The Power Of Connecting Kai Bjorn,Nicky Billou,2021-07-19 Your network is your net worth According to studies the average person has 200 connections in his or her network But each of those has another 200 connections in their network Multiply these numbers together and your first and 2nd level networks total at least 40 000 people That's 40 000 potential customers referrals sources and suppliers to help you grow your business and achieve your objectives In this important book Master connectors Kai Bjorn and Nicky Billou teach you the principles of The Power of Connecting Learn how to Activate profitable

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das ungarische parlament verabschiedet ein gesetz um sicher zu stellen dass sophie nie königin von ungarn werde am ersten juli heiraten erzherzog franz ferdinand und gräfin sophie chotek im engsten familienkreis in reichstadt zakupy in tschechien meine urgroßmutter erhält den titel fürstin von hohenberg und später herzogin von

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