

# WINNING WITHOUT LOSING

**66 strategies for succeeding  
in business while living a  
happy and balanced life**

**MARTIN BJERGEGAARD  
& JORDAN MILNE**

**"Tremendous!  
Read it – and be  
prepared for a better  
way of life"  
Stephen M. R. Covey**



**Winning Without Losing 66 Strategies For Succeeding  
In Business While Living A Happy And Balanced Life  
Martin Bjerregaard**

**Ronnie Kagan**



## **Winning Without Losing 66 Strategies For Succeeding In Business While Living A Happy And Balanced Life**

### **Martin Bjerregaard:**

**Winning Without Losing** Martin Bjerregaard, Jordan Milne, 2013-05-02 Winner of the New Manager category at the CMI Management Book of the Year Awards 2014 Whatever your job is chances are you find it hard to switch off Today we work longer hours at weekends at home and on the move while the office is only ever a click away via smartphones and the internet But as much as we assume that this is the price of success it doesn't have to be this way Bjerregaard and Milne are here to show you how to build your business into something big sustainable and widely recognised and still lead a happy and balanced life In sixty six short insights they reveal strategies and methods which will allow you to combine professional success with putting friends family and happiness first So wave goodbye to guiltily checking your emails on a date or getting home when your children are already in bed this is your route to winning on every level With first hand advice and profiles of top business mentors including Caterina Fake Jake Nickell Jason Fried Brad Feld Derek Sivers and Tony Hsieh

**The Great Game of Business** Jack Stack, Bo Burlingham, 2013-07-04 In the early 1980s Springfield Remanufacturing Corporation SRC in Springfield Missouri was a near bankrupt division of International Harvester Today it's one of the most successful and competitive companies in the United States with a share price 3000 times what it was thirty years ago This miracle turnaround is all down to one man Jack Stack and his revolutionary system of Open Book Management in which every employee understands the company's key figures can act on them and has a real stake in the business In Stack's own words When employees think act and feel like owners everybody wins As a management strategy the great game of business is so simple and effective that it's been taken up by companies from Intel to Harley Davidson

**Leadership Transformed** Peter Fuda, 2013-08-22 Ask around in business circles and you'll get a thousand different answers But now internationally renowned leadership expert Dr Peter Fuda has created a single coherent roadmap for greatness after more than a decade's research and practice Fuda shares the seven common threads that have enabled hundreds of CEOs across the world to transform themselves into effective inspiring leaders Leadership Transformed uses seven easy to remember metaphors to distil Fuda's research into a pathway for real lasting change The Fire metaphor for example will help you shift from burning platforms fear driven leadership to burning ambition purpose driven leadership Fuda has helped leaders on four continents achieve greatness Previously available only to the select clients of his industry leading consultancy now Fuda's expert knowledge can help kick start your own leadership transformation

**Consiglieri - Leading from the Shadows** Richard Hytner, 2014-06-05 The key to success lies in getting to the top right Wrong Not everyone can be No 1 and more importantly not everyone wants to be Consiglieri turns the spotlight on the second in commands the advisers assistants and counsellors or consiglieri who are too often disparaged as the No 2 Far from being also rans these are the crucial vice presidents first lieutenants and right hand men and women whose influence can determine the fate of countries companies and individual

ventures all over the world In this timely celebration of the done down deputy Richard Hytner himself a former CEO and now deputy chairman of Saatchi Saatchi presents a remarkable array of powerful advisers from Alastair Campbell and Hillary Clinton to Rasputin Machiavelli and Peter Mandelson and talks to outstanding consiglieri in contemporary business politics sport and the arts revealing in the process what motivates these so called No 2s what makes them great and what their bosses can do to help them flourish Stylish clever and entertaining Consiglieri is packed with invaluable advice for every kind of leader whether in the limelight or the shadows It may also be one of the wittiest business books ever

**How to Own the World** Andrew Craig,2019-03-07 THE LIFE CHANGING PERSONAL FINANCE BESTSELLER THAT SHOWS YOU HOW TO MAKE MONEY FROM YOUR MONEY NOW IN A REVISED 3RD EDITION Opinionated and always packed with information Mirror Discover the money secret understood by virtually every rich person in history Turn hundreds into millions through the power of compound interest HOW TO OWN THE WORLD shows you that No one is better placed than you to make the most of your money You can do better than many finance professionals Making money from your money is easier than you think You can make far more from your money than you ever thought possible You can make more from your money than you can from your job All this is possible no matter how much you currently earn It s easier today than ever It s time to start now It is entirely realistic for you to control your wealth make a lot of money and become financially free as a result HOW TO OWN THE WORLD shows you how With just a little knowledge you can turn your financial fortunes around and change your life For anyone who wants to understand how to best use the tools available in the modern world to learn about becoming a successful investor Metro If you want just one book on investment from the cacophony you couldn t do much better Michael Mainelli Economics Professor Without doubt the best book I have read in the last five years Emma Kane CEO of Newgate Communications

**The Obstacle is the Way** Ryan Holiday,2014-05-01 OVER ONE MILLION COPIES SOLD 1 Wall Street Journal Bestseller Follow these precepts and you will revolutionize your life Steven Pressfield author of The War of Art A book for the bedside of every future and current leader in the world Robert Greene author of The 48 Laws of Power The Obstacle is the Way has become a cult classic beloved by men and women around the world who apply its wisdom to become more successful at whatever they do The book s many fans include a former governor and movie star Arnold Schwarzenegger a hip hop icon LL Cool J an Irish tennis pro James McGee the World Number 1 golfer Rory McIlroy and the coaches and players of winning teams like English Rugby National Team the New England Patriots Seattle Seahawks and Chicago Cubs The book draws its inspiration from stoicism the ancient Greek philosophy of enduring pain or adversity with perseverance and resilience Stoics focus on the things they can control let go of everything else and turn every new obstacle into an opportunity to get better stronger tougher As Marcus Aurelius put it nearly 2000 years ago The impediment to action advances action What stands in the way becomes the way Ryan Holiday shows us how some of the most successful people in history from John D Rockefeller to Amelia Earhart to Ulysses S Grant to Steve Jobs have applied stoicism to overcome

difficult or even impossible situations Their embrace of these principles ultimately mattered more than their natural intelligence talents or luck If you re feeling frustrated demoralized or stuck in a rut this book can help you turn your problems into your biggest advantages And along the way it will inspire you with dozens of true stories of the greats from every age and era

***The Unwritten Laws of Business*** James Skakoon, W.J. King, 2014-04-03 This hidden gem was first published 60 years ago but was known only to a lucky few until it resurfaced in 2005 when 300 000 requests were made for a CEO s personalised version In the summer of 2005 Business 2.0 published a cover story on a self published management pamphlet by the CEO of American aerospace contractor Raytheon Lauded by chief executives including Jack Welch and Warren Buffett one of the best books I ve seen it became a phenomenon and more than 300 000 people wrote in to ask for a copy But much of the pamphlet drew on a book from 1944 which Profile reissued updated as *The Unwritten Laws of Business* in 2007 Filled with sage advice and written in a clear engaging style it offers insights on relating to colleagues and outsiders the laws of character and personality personal development and much much more all of which has stood the test of time Refreshingly free of the latest business jargon *The Unwritten Laws of Business* is wise ethical and insightful capturing and distilling the timeless truths and principles that underlie management and business the world over

**Left Brain, Right Stuff** Phil Rosenzweig, 2014-02-06 Dozens of books have been published recently on the errors and biases that affect our judgments and choices Drawing on cognitive science their lessons are excellent for many kinds of decisions consumer choice and financial investments for example but stop short of addressing many of the most important decisions we face in management where we can actively influence outcomes and where competitive forces mean we have to outperform rivals As Phil Rosenzweig shows drawing on examples from business sports and politics this sort of decision making relies on mastering two very different abilities First the analytical problem solving skills associated with the brain s left hemisphere and second what Tom Wolfe called the Right Stuff the ability to take calculated risks Bringing fresh and often surprising insights to topics including confidence and overconfidence the uses and limits of decision models leadership and authenticity expert performance and deliberate practice competitive bidding and new venture management *Left Brain Right Stuff* the myth busting follow up to *The Halo Effect* explains how to perform when making even the most difficult decisions

**The Paradox of Success** John R. O'Neil, 1994-02-16 A business consultant offers true stories and shows business leaders how to engage in deep learning take time out for retreats and renew excitement and commitment at work

**7 Strategies for Wealth & Happiness** Jim Rohn, 2013-06-19 Unlock the Fountain of Prosperity Inside You I truly believe Jim Rohn is an extraordinary human being whose philosophy can enhance the quality of life for anyone Anthony Robbins Few men are endowed with Jim Rohn s ability to motivate and effect changes in other human beings Tom Hopkins Jim Rohn is one of the most profound thinkers and mind expanding individuals I ve ever had a chance to listen to Les Brown Jim Rohn is a master motivator he has style substance charisma relevance charm and what he says makes a difference The world would be a

better place if everyone heard my friend Jim Rohn Mark Victor Hansen You don t have to choose between wealth and happiness they spring from the same fountain of abundance With this book you ll discover the seven essential strategies you need for success Unleash the Power of Goals Seek Knowledge Learn the Miracle of Personal Development Control Your Finances Master Time Surround Yourself with Winners Learn the Art of Living Well Author Jim Rohn s philosophy has helped millions change their lives for the better Find out what it can do for you *Are You Ready to Succeed?* Srikumar S. Rao,2006-01-01 Whether you re looking for personal financial or career support this carefully curated guidebook will help you get your life on track and prepared to reach all your goals The premise is simple A person s ideal life especially their career can be carefully conceived and crafted Based on Dr Rao s popular course Creativity and Personal Mastery at Columbia University s Graduate School of Business this book offers a series of readings exercises and lessons drawn from both spiritual and commercial situations that enable you to reconstruct and improve your professional world This transformation will turn your life around and help you become exponentially more effective in your chosen career and thereby flourish in all aspects of your life Whether you are questioning the value of money or the core values of your life this book is a powerful tool that will help you to discover the purpose that can suffuse your life and bring stars to your eyes **7 Strategies For Wealth And Happiness** Jim Rohn,1996-08-01 Gives advice on how to set goals control one s finances change one s habits find wisdom and improve one s lifestyle *The Paradox of Success* John R. O'Neil,1995 *Happy and Strong* Jaime Villalovos,2022-05-17 In Happy and Strong Jaime Villalovos provides readers with practical and proven strategies on how to achieve success in business without neglecting or sacrificing their families and everything that is important to them Do you struggle with the pressure of balancing business and family With all that life demands do you feel spread too thin Do you often ask yourself Is it all worth it Can I have it all If having it all means a loving supportive relationship a successful and impactful business a strong and united family and a healthy and fit body and mind then the answer is yes In her debut book Happy and Strong Create Your Dream Life while Enjoying the Journey Jaime Villalovos gives you useful tools and methods not empty promises Instead of constantly feeling pressured worried and unfulfilled you can begin living a life you absolutely adore In Happy Strong Jaime will teach you new ways of thinking and behaving You will learn how to Create a strong and compelling vision for your life Transform yourself into an effective leader Get past some of the traps causing you to plateau Build long term happiness into your busy schedule Balance everything on your plate and have more fun while doing it Improve your energy levels diet and self care Create a business that is built to last Through Jaime s journey from poverty to success by becoming one of the top female earners in the world you will discover how to win in all areas of your life Start the Happy Strong journey and begin creating the life you desire **Unstoppable** Kelly Roach,2016-02-19 UNSTOPPABLE takes the most valuable lessons and top commonalities on how to succeed and lays out the 9 principles for unlimited success in both business and in life Proven by author Kelly Roach s award winning career in corporate and as an entrepreneur

UNSTOPPABLE is set to inspire everyone from the new entrepreneur to the seasoned CEO In this much anticipated book Kelly Roach breaks down the top lessons she s learned throughout her award winning career blended together with lessons from some of the top industry leaders in the world today in a way that s easy to understand and motivating From NFL Cheerleader to million dollar business mogul internationally acclaimed entrepreneur business coach and rapid results expert Kelly knows first hand what it takes to become unstoppable UNSTOPPABLE delivers an exact play by play for taking the goals and dreams you have had for years and finally making them a reality That s what I want for you I want you to see that there s more out there more freedom more fulfillment more joy and yes more money It s all there waiting for you if you re willing to go after it Inside UNSTOPPABLE you ll discover how Kelly went from immense financial struggle to building millions for herself and others year after year The book is divided into three parts strategically guiding readers from where they are to where they want to be Part 1 Financial Abundance Shifting Your Mindset Setting Yourself Up For SuccessPart 2 Freedom Escaping the Madness Creating Your Ideal Business And LifePart 3 Unstoppable Success Turning The New You Into Momentum Epic Impact

**The Gift of Success and Happiness** Chip Sawicki,Vernon Roberts,2011-05-10 The Gift of Success and Happiness offers a set of simple systems based on the world s most reliable business principles that empowers readers to meet and overcome challenges posed by money work relationships and other factors most of which impede our success and impinge on our happiness Based on two decades of lessons Chip Sawicki has learned as a senior executive parent and community leader this book s structured approach will help readers maximize the opportunity for success and happiness in all aspects of life Just as good companies have efficient processes and best practices so do successful people They just don t necessarily realize it until now Sawicki defines the process that leads to personal satisfaction and identifies the three main stresses in life time financial and social Once these are understood Sawicki provides advice anecdotes and easy to use worksheets that will force good decisions based on quantifiable data By understanding how the matrix of life works readers will be meeting their goals faster than their peers and will begin to understand what success and happiness truly are

**The Winning Way in Business!** Ronnie Kagan,2007 In this practical hands on approach Ronnie Kagan will share with you the lessons he has spent lifetime learning If you want to learn how to take your business to the next level of success or are a CEO of a publicly listed company and don t know where to turn this is a must read Through the valuable information contained within The Winning Way How to Win in Business Making Money and Enjoy a Balanced Life Ronnie Kagan has been able to run 32 companies in 8 countries at the same time He has been involved in listing 3 companies on the stock market and co founded a property development company that did in excess of 1billion turn over per annum

**A Simple But Effective Strategy for Success** Mackenzie Andres,2021-01-12 You can achieve success in anything that you do And this book will show you how Anytime I catch myself worrying about my performance I relate back to these principles and analyze exactly where and in what areas I am lacking These habits all but their order have been adopted from the lives of the

best leaders philanthropists artists creators CEOs managers and all other people of irrefutable and sometime infamous influence Together these habits form a strategy far more powerful than the sum of their parts The tactics laid out in these few pages could easily extend into a lengthy novel topping thousands of words but I know that YOUR time is valuable and I too know that many of these habits are rendered useless unless they are implemented alongside a structured disciplinary strategy THIS IS THAT STRATEGY

**Unstoppable** Kelly Roach, 2016-02-19 UNSTOPPABLE takes the most valuable lessons and top commonalities on how to succeed and lays out the 9 principles for unlimited success in both business and in life Proven by author Kelly Roach's award winning career in corporate and as an entrepreneur UNSTOPPABLE is set to inspire everyone from the new entrepreneur to the seasoned CEO In this much anticipated book Kelly Roach breaks down the top lessons she's learned throughout her award winning career blended together with lessons from some of the top industry leaders in the world today in a way that's easy to understand and motivating From NFL Cheerleader to million dollar business mogul internationally acclaimed entrepreneur business coach and rapid results expert Kelly knows first hand what it takes to become unstoppable UNSTOPPABLE delivers an exact play by play for taking the goals and dreams you have had for years and finally making them a reality That's what I want for you I want you to see that there's more out there more freedom more fulfillment more joy and yes more money It's all there waiting for you if you're willing to go after it Inside UNSTOPPABLE you'll discover how Kelly went from immense financial struggle to building millions for herself and others year after year The book is divided into three parts strategically guiding readers from where they are to where they want to be Part 1 Financial Abundance Shifting Your Mindset Setting Yourself Up For Success Part 2 Freedom Escaping the Madness Creating Your Ideal Business And Life Part 3 Unstoppable Success Turning The New You Into Momentum Epic Impact Kelly's dream is to help others fulfill their own In UNSTOPPABLE she is helping thousands of people do just that You'll discover the key actions strategies and mindset to unlock your true potential for wealth happiness and success in every area of life no matter where you are today It all starts with simple keys that will leverage your time and revenue and allow you to work in your genius zone These are the same thoughts and beliefs embodied by 6 and 7 figure entrepreneurs that will virtually guarantee your freedom fulfillment and financial success This book is praised by top entrepreneurs CEO's and brands throughout the world and brings a combination of motivation with simple but practical steps that are sure to make an impact on reader's lives for years to come

*Strategy to Success* Steve Van Gard, 2018-05-05 When it is obvious that the goals cannot be reached don't adjust the goals adjust the action steps Confucius Most of the times it will be tempting to give up Feeling tired and overwhelmed or not seeing the expected results will make you wish for an easy escape Giving up is the easiest Then you can just return to your comfort zone and you do not need to worry about uncertainty and overwhelm But that means giving up your goal and your dreams of a successful life as well The strategy boosts your confidence and trust in your potential and then you add your skills in order to start producing magic Some of the times you may not see the results



and it will seem that all the action is in vain But it is not There will be situations in which results will be late to appear but each and every action will build the momentum and it will build the foundation brick after brick for your win that follows Strategy and implementation go hand in hand The purpose of creating a very good and clear strategy is to support you in the implementation phase And when you have a solid strategy then you can return after any implemented step and look at what needs to be done next Once things start moving then you get momentum and one win after the other will help you see the light at the end of the tunnel You will start rolling the dices and you will also gain more confidence Therefore you will be taking more and more actions and your mindset will improve with each win You see in life lots of people know what to do but few people actually do what they know Knowing is not enough You must take action Tony Robbins If you keep your knowledge to yourself you are choosing to be selfish You are choosing to just keep it inside and not share it Your fear prevents you from being successful and at the same time it prevents you from making an impact in the world Keep this in mind implementing your strategy will be a long journey and it will keep changing and evolving and growing but so will you And this way you will get to your success because without taking action and implementing the steps required there is no success to be enjoyed Sooner or later the results will start appearing and they will be in direct proportion with the amount of action that you have taken So keep at it it will pay off eventually In this book you will find The definition of success and what makes a person successful The connection between success and failure The importance of mindset How to build your strategy to success How to implement this strategy How to overcome obstacles The evaluation stage The importance of action Why celebrate your success

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**Winning Without Losing 66 Strategies For Succeeding In Business While Living A Happy And Balanced Life**  
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**Martin Bjerregaard Introduction**

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