



MARKETING MANAGEMENT

An Asian Perspective

SIXTH EDITION

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Swee Hoon Ang

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Marketing Management Philip Kotler, 2009 **Principles of Marketing, An Asian Perspective** Philip Kotler, Gary Armstrong, Swee Hoon Ang, Siew Meng Leong, Chin Tiong Tan, Oliver Hong-Ming Yau, 2017-05-03 For Principles of Marketing courses that require a comprehensive text Help students learn how to create value through customer connections and engagement In a fast changing increasingly digital and social marketplace it s more vital than ever for marketers to develop meaningful connections with their customers The Principles of Marketing An Asian Perspective provides an authoritative comprehensive innovative managerial and practical introduction to the fascinating world of marketing in and from Asia It helps students master today s key marketing challenge to create vibrant interactive communities of consumers in Asia who make products and brands an integral part of their daily lives To help students in Asia understand how to create value and build customer relationships the Asian Perspective presents fundamental marketing information within an innovative customer value framework This textbook makes learning about and teaching Asian marketing easier and more exciting for both students and instructors by providing a variety of vignettes up to date corporate examples and relevant case studies The full text downloaded to your computer With eBooks you can search for key concepts words and phrases make highlights and notes as you study share your notes with friends eBooks are downloaded to your computer and accessible either offline through the Bookshelf available as a free download available online and also via the iPad and Android apps Upon purchase you ll gain instant access to this eBook Time limit The eBooks products do not have an expiry date You will continue to access your digital ebook products whilst you have your Bookshelf installed Marketing Management ,2006 Principles of Marketing Philip Kotler, 2011-11-30 For undergraduates studying Principles of Marketing courses Principles of Marketing An Asian Perspective provides a comprehensive coverage on topics of Marketing set in an Asian context Learning is made more engaging for students and teaching more convenient for instructors Principles Of Marketing: A South Asian Perspective, 13/E Philip Kotler, 2010-09 **Principles of Marketing** Philip Kotler, Gary M. Armstrong, 2010 This best selling annual guide with its distinctive style honest commentary and comprehensive coverage is perfect for island veterans and novice hoppers alike Fully updated to provide the most complete guide to the Greek Islands including candid boat write ups timetable and itinerary maps for each ferry route maps for ferries to the major islands and ports and detailed town and port maps Principles of Marketing Philip Kotler, Ang, Leong, Tan, 2005-01 **Marketing Management** Philip Kotler, 2006 Appropriate for capstone undergraduate and graduate courses The first edition of Marketing Management An Asian Perspective was published when Asia was experiencing rapid and sustained growth In mid 1997 Asia began to suffer financial and economic troubles which quickly turned into a crisis A major key to Asia s recovery is the further development of customer oriented marketing **Marketing Management** ,2003 *Marketing-Management* Philip Kotler, Kevin Lane Keller, Marc Oliver Opresnik, 2015 Eines der besten Management Bucher aller Zeiten Financial Times Der Bestseller

Marketing Management von Philip Kotler ist das weltweit erfolgreichste Standardwerk im Marketing und wird weithin als die Bibel des Marketing bezeichnet. Wie die vorangegangenen Auflagen bleibt auch die 14. Auflage seinem anerkannten und durch ihn begründeten Ansatz treu: einen ganzheitlichen und integrierten Zugang zum Marketing darzustellen. Ganzheitliches Marketing umfasst hier die Entwicklung, Gestaltung und Implementierung von Marketingprogrammen, -prozessen und -handlungen, welche die gesamte Bandbreite und gegenseitigen Abhängigkeiten des heutigen Marketingumfelds berücksichtigen und somit als Konzept der marktorientierten Unternehmensführung verstanden werden können. In der vorliegenden 14. Auflage des Marketingklassikers wurden alle Kapitel grundlegend überarbeitet und um neue Entwicklungen u. a. in den Bereichen Neuromarketing, Corporate Social Responsibility, Relationship Marketing und Social Media erweitert. Der ganzheitliche Ansatz des Buchs umfasst dabei die aktuellen Marketinggrundlagen, Praxisbeispiele sowie anwendungsorientierte Unternehmensfallstudien. Das Buch richtet sich an Studierende an Universitäten, Fachhochschulen und Berufsakademien sowie Trainer und Dozenten, welche zum Lehrbuch umfassendes, tiefgehendes und aussagekräftiges Material für ihren Einsatz in der Vorlesung, Seminaren und Workshops erhalten. Unentbehrlich ist das Buch aber auch seit Jahrzehnten für Manager, Entscheidungsträger und Praktiker, welche einen verlässlichen Ratgeber für die tägliche Praxis im Unternehmen benötigen. **EXTRAS ONLINE** Jetzt neu mit Zugang zur E-Learning-Plattform MyLab. Deutsche Version als ideale Begleitung zu Lehrveranstaltungen sowie zur Vorbereitung auf Klausuren. Mit einem 24-monatigen Zugang kann auf einen kommentierbaren E-Text des Lehrbuchs zugegriffen werden. Begleitend befinden sich auf der Plattform Übungsaufgaben mit Lösungen, Links zu Marketingorganisationen, digitale Lernkarten sowie Videos. Diese umfangreichen Zusatzmaterialien ermöglichen eine optimale und effiziente Prüfungsvorbereitung, wann und wo immer man will. Für Dozenten und Trainer gibt es alle Abbildungen aus dem Buch zum Download für den Einsatz in der Lehre sowie Seminaren und Workshops. Für deren Gestaltung bieten sich Übungsaufgaben sowie Fragen zu den Unternehmensfallstudien an, zu denen es jeweils ausführliche Teaching Notes gibt.

Marketing Management Philip Kotler, Kevin Lane Keller, 2009. This is the 13th edition of Marketing Management, which preserves the strengths of previous editions while introducing new material and structure to further enhance learning.

Principles of Marketing, An Asian Perspective, Global Edition, 5th edition Philip Kotler, Gary Armstrong, Swee Hoon Ang, Siew Meng Leong, Chin Tiong Tan, 2022-07-27. This is the eBook of the printed book and may not include any media website access codes or print supplements that may come packaged with the bound book. For principles of marketing courses that require a comprehensive text. Learn how to create value through customer connections and engagement. In a fast-changing, increasingly digital and social marketplace, it's more vital than ever for marketers to develop meaningful connections with their customers. Principles of Marketing helps students master today's key marketing challenge: to create vibrant, interactive communities of consumers who make products and brands an integral part of their daily lives. To help students understand how to create value and build customer relationships, Kotler and Armstrong present fundamental

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Marketing Gary M. Armstrong, Philip Kotler, 2006 This first Asian adaptation of the seventh edition of Marketing An Introduction written by Professors Gary Armstrong and Philip Kotler builds on its strong foundations This book presents an innovative framework for understanding and learning about marketing Today's marketing is all about building profitable customer relationships It starts with understanding consumer needs and wants deciding which target markets the organization can serve best and developing a compelling value proposition by which the organization can attract keep and grow targeted consumers If the organization does these things well it will reap the rewards in terms of market share profits and customer equity Simply put marketing is the art and science of creating value for customers in order to capture value from customers in return From beginning to end the first edition of Marketing An Introduction An Asian Perspective presents

and develops this customer relationships customer equity framework Every chapter contains many examples and references of these marketing concepts used in the Asian context as well as how they are employed in other regions

Marketing-Management Philip Kotler, Friedhelm Bliemel, 2006 Framework for Marketing Management, A, Global Edition Philip Kotler, Kevin Lane Keller, 2015-07-07 For graduate and undergraduate courses in marketing management A Succinct Guide to 21st Century Marketing Management Framework for Marketing Management is a concise streamlined version of Kotler and Keller's 15th Edition of Marketing Management a comprehensive look at marketing strategy The book's efficient coverage of current marketing management practices makes for a short yet thorough text that provides the perfect supplement for incorporated simulations projects and cases The 6th Edition approaches the topic of marketing from a current standpoint focusing its information and strategy on the realities of 21st century marketing Individuals groups and companies alike can modernize their marketing strategies to comply with 21st century standards by engaging in this succinct yet comprehensive text The full text downloaded to your computer With eBooks you can search for key concepts words and phrases make highlights and notes as you study share your notes with friends eBooks are downloaded to your computer and accessible either offline through the Bookshelf available as a free download available online and also via the iPad and Android apps Upon purchase you'll gain instant access to this eBook Time limit The eBooks products do not have an expiry date You will continue to access your digital ebook products whilst you have your Bookshelf installed Kotler On Marketing Philip Kotler, 1999-09-29 Philip Kotler's name is synonymous with marketing His textbooks have sold more than 3 million copies in 20 languages and are read as the marketing gospel in 58 countries Now Kotler on Marketing offers his long awaited essential guide to marketing for managers freshly written based on his phenomenally successful worldwide lectures on marketing for the new millennium Through Kotler's profound insights you will quickly update your skills and knowledge of the new challenges and opportunities posed by hypercompetition globalization and the Internet Here you will discover the latest thinking concisely captured in eminently readable prose on such hot new fields as database marketing relationship marketing high tech marketing global marketing and marketing on the Internet Here too you will find Kotler's savvy advice which has so well served such corporate clients as AT T General Electric Ford IBM Michelin Merck DuPont and Bank of America Perhaps most important Kotler on Marketing can be read as a penetrating book length discourse on the 14 questions asked most frequently by managers during the 20 year history of Kotler's worldwide lectures You will gain a new understanding of such age old conundrums as how to select the right market segments or how to compete against lower price competitors You will find a wealth of cutting edge strategies and tactics that can be applied immediately to such 21st century challenges as reducing the enormous cost of customer acquisition and keeping current customers loyal If your marketing strategy isn't working Kotler's treasury of revelations offers hundreds of ideas for revitalizing it Spend a few hours today with the world's bestknown marketer and improve your marketing performance tomorrow Marketing-Management

Philip Kotler, 1977 Marketing-Management Philip Kotler, 1974

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