

# Chapter 1

## Accounting in Business

### QUESTIONS

1. The purpose of accounting is to provide decision makers with relevant and reliable information to help them make better decisions. Examples include information for people making investments, loans, and business plans.
2. Technology reduces the time, effort, and cost of recordkeeping. There is still a demand for people who can design accounting systems, supervise their operation, analyze complex transactions, and interpret reports. Demand also exists for people who can effectively use computers to prepare and analyze accounting reports. Technology will never substitute for qualified people with abilities to prepare, use, analyze, and interpret accounting information.
3. External users and their uses of accounting information include: (a) lenders, to measure the risk and return of loans; (b) shareholders, to assess whether to buy, sell, or hold their shares; (c) directors, to oversee the organization; (d) employees and labor unions, to judge the fairness of wages and assess future employment opportunities; and (e) regulators, to determine whether the organization is complying with regulations. Other users are voters, legislators, government officials, contributors to nonprofits, suppliers, and customers.
4. Business owners and managers use accounting information to help answer questions such as: What resources does an organization own? What debts are owed? How much income is earned? Are expenses reasonable for the level of sales? Are customers' accounts being promptly collected?
5. Service businesses include: Standard and Poor's, Dun & Bradstreet, Merrill Lynch, Southwest Airlines, CitiCorp, Humana, Charles Schwab, and Prudential. Businesses offering products include Nike, Reebok, Gap, Apple, Ford Motor Co., Philip Morris, Coca-Cola, Best Buy, and WalMart.
6. The internal role of accounting is to serve the organization's internal operating functions. It does this by providing useful information for internal users in completing their tasks more effectively and efficiently. By providing this information, accounting helps the organization reach its overall goals.
7. Accounting professionals offer many services including auditing, management advice, tax planning, business valuation, and money management.
8. Marketing managers are likely interested in information such as sales volume, advertising costs, promotion costs, salaries of sales personnel, and sales commissions.

# Fundamental Accounting Principles 20th Edition Ch 18

**Donald E. Kieso, Jerry J.  
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## **Fundamental Accounting Principles 20th Edition Ch 18:**

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*Fundamental Accounting Principles* William W. Pyle, 1980 General Accounting and Finance Systems at Base Level United States. Department of the Air Force, 1991 Advance Financial Accounting for Professionals: Cases & Practices Dr. Keshav Mishra, Dr. J.S. Shukla, 2025-08-04 *My Years With General Motors* Alfred P Sloan, 2015-01-16 Alfred P Sloan Jr led the General Motors Corporation to international business success by virtue of his brilliant managerial practices and his insights into the new consumer economy he and General Motors helped to produce Sloan's business biography *My Years With General Motors* was an instant best seller when it was first published in 1964 and is still considered indispensable reading by modern business giants *United States Code* United States, 2018 *Intermediate Accounting, Volume 2* Jerry J. Weygandt, Donald E. Kieso, Irene M. Wiecek, Terry D. Warfield, Bruce J. McConomy, 2022-03-14 *Intermediate Accounting* 13th Canadian Edition has always been and continues to be the gold standard that helps connect students to the what the

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practical worked examples Also available is International GAAP 2019 a three volume comprehensive guide to interpreting International Financial Reporting Standards IFRS setting IFRS in a relevant business context and providing insight into how complex practical issues should be resolved in the real world of global financial reporting SEC Docket United States. Securities and Exchange Commission,2008

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