

FSBO SCRIPT

1. Hi, I'm calling about the house for sale. Are you the owner? (Yes.) Great!
2. This is _____ with _____. I work with a lot of buyers and sellers in your area...and I was wondering...how can I help you? () Great!
3. Let me ask --how much time will you take-- before you will consider--hiring a strong agent for the job of selling your house? () Excellent!
4. By the way, my name is _____ what is your name? () Hi, _____
5. So _____, when you sell this house...where are you going next? () That's exciting!
6. How soon do you need to be there? () Excellent!
7. Why did you decide to make the move...? () Terrific!Ouch!
8. How would you rate your motivation to--sell your house--high, medium, or low? () Good for you!
9. How are you marketing your house? (Internet and Sign) That's great!
10. How did determine your price? () Fantastic!
11. Did you leave any room in your price for negotiating with a buyer? (Within reason.) Terrific!
12. Why did you decide to market the house yourself...rather than hire a professional agent? (Save the commission.) That makes sense!
13. If you were to --hire an agent...who would you use? (None in mind.) Fantastic!
14. (If they have someone) How did you choose that agent? ()
15. If you were to--hire an agent--what would you expect from them? () That's great!
16. Have you heard about the strategies I use to sell homes? () Really!
17. _____, if I could help you get to _____ (motivation) --and net you the money you want to make out of your house...would you consider interviewing me now? () Perfect!
18. When would be the best time for us to get together--_____ or _____ at 3:00? Excellent!

Fsbo Script Kevin Ward

Jicheng Xie



Fsbo Script Kevin Ward:

Unveiling the Power of Verbal Beauty: An Mental Sojourn through **Fsbo Script Kevin Ward**

In a global inundated with screens and the cacophony of quick connection, the profound power and psychological resonance of verbal beauty usually disappear into obscurity, eclipsed by the regular barrage of sound and distractions. However, located within the lyrical pages of **Fsbo Script Kevin Ward**, a charming function of fictional beauty that impulses with organic thoughts, lies an unforgettable journey waiting to be embarked upon. Penned with a virtuoso wordsmith, this magical opus instructions readers on an emotional odyssey, gently revealing the latent possible and profound influence embedded within the delicate web of language. Within the heart-wrenching expanse with this evocative analysis, we shall embark upon an introspective exploration of the book is key themes, dissect their captivating publishing model, and immerse ourselves in the indelible effect it leaves upon the depths of readers souls.

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