



Michele Tampieri

FUNNEL MARKETING FORMULA

PROGETTA E SVILUPPA
SISTEMI DI VENDITA
EFFICACI ONLINE

Prefazione di *Alfio Bardella*

SECONDA EDIZIONE



UN "NUOVO MODO" DI FARE MARKETING PER INCREMENTARE I TUOI PROFITTI

Funnel Marketing Formula Progetta E Sviluppa Sistemi Di

Luca Vanin

A decorative graphic element consisting of a light blue horizontal bar with a rounded right end, and a red circular gradient shape partially visible behind it.

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Funnel Marketing Formula: Progetta e sviluppa sistemi di vendita efficaci online - II Edizione Michele Tampieri, 2021-08-03T00:00:00+02:00 Questo libro giunto alla sua seconda edizione accompagna il lettore nel nuovo modo di fare marketing online per acquisire nuovi clienti far percepire meglio il valore dei propri servizi prodotti e vendere praticamente ogni cosa attraverso i funnel di marketing In un mercato dove la competizione sempre maggiore e dove i costi pubblicitari sono sempre pi alti diventa vitale affinare le tecniche e migliorare le strategie per ottimizzare gli investimenti pubblicitari in modo da ottenere un ROI ritorno sull investimento positivo I funnel servono proprio a questo Rappresentano l evoluzione tecnologica e psicologica del sito e sono sistemi composti da un insieme di elementi e sequenze automatizzate che hanno lo scopo di creare relazione educazione e far vivere all utente un esperienza tale da portarlo all azione voluta Questo libro il primo in Italia specifico sui funnel di marketing ed un concentrato di informazioni tecniche schemi e strategie derivanti dall esperienza di sviluppo di oltre 500 funnel per aziende imprenditori e professionisti in oltre 50 mercati diversi

Funnel marketing formula. Progetta e sviluppa sistemi di vendita efficaci online Michele Tampieri, 2017

Marketing formula. Sistemi per far crescere la tua azienda Guida pratica per migliorare i risultati del tuo business Michele Tampieri, 2021-03-15T00:00:00+01:00 Negli ultimi anni gli investimenti pubblicitari online hanno superato quelli tradizionali stampa TV e radio Eppure la maggior parte di imprenditori e professionisti non sa come progettare creare e ottimizzare strategie e sistemi di marketing efficaci in grado di acquisire clienti in modo costante e aumentare le vendite Fare pubblicit non fare marketing Per questo ho voluto condividere la mia esperienza e quella del mio team ossia quella di una societ che in soli tre anni passata a sette cifre e ha impattato sulla crescita di migliaia di aziende attraverso l utilizzo della Marketing Formula basata anche sui funnel In questo manuale ti mostrer come progettare un sistema di marketing quali errori evitare come strutturare un progetto che nel breve medio e lungo termine aiuti a raggiungere i tuoi obiettivi Il tutto in modo concreto misurabile ed efficace *WEB MARKETING - IL MANUALE, Strategie, strumenti, tendenze innovative/ dall'esperienza dei migliori consulenti italiani* Luca Vanin, 2022-07-26T00:00:00+02:00 Se hai tra le mani questo manuale perch qualcosa di magico accaduto L hai visto l hai incrociato da qualche parte e qualcosa ha attirato la tua attenzione Forse ti serviva una guida di marketing Forse ti ha incuriosito il titolo o la sua copertina Oppure conosci i suoi autori Bene se leggi queste parole il marketing ha fatto il suo lavoro E se sei arrivato fino a qui tramite il web il WebMarketing ha chiuso il cerchio Non importa se sei tu ad aver scelto questo libro o lui ad aver scelto te Ci che importa che qualcosa scattato e ora devi aprirlo leggerlo possederlo entrato nella tua vita A te la scelta continuare dopo il primo passo o lasciare cadere un opportunit Sono un imprenditore che insegna web marketing Ho raccolto 15 autori e insieme vogliamo accompagnarti in un viaggio nell esplorazione delle diverse componenti di questo settore aiutandoti ad orientarti capire come muoverti padroneggiare le diverse conoscenze Cosa fai Entri nella tana del bianconiglio *Marketing Automatico Per*

Agenzia Immobiliare Francesco Centamori, 2023-12-08 Credi che sia impossibile diventare l'Agente Immobiliare Numero 1 della tua zona ed avere ogni giorno nuovi clienti motivati a lavorare con te e con il tuo team e che vogliano darti incarico alla provvigione che chiedi tu? E tutto questo semplicemente leggendo il metodo contenuto in un libro scritto da un Agente Immobiliare? Ebbene il Marketing Immobiliare davvero un labirinto ma partiamo dal presupposto ovvio che in un qualunque labirinto chi conosce la strada ha vinto. Ecco che tu ci creda o meno io la strada la conosco perché l'ho già percorsa per molti anni nei tuoi panni per giunta e se sarai diligente e seguirai alla lettera il mio Metodo di Marketing Immobiliare in 9 Passi che spiego nel libro ti prometto che in meno di 4 settimane arriverai ad ottenere risultati che neanche immaginavi. In questo manuale ti svelerò tutti i segreti del sistema di Marketing che io stesso ho utilizzato, migliorato ed adattato al settore immobiliare. Leggendo questo libro comprenderai esattamente con esempi concreti template preimpostati e passo dopo passo come hackerare la mente del cliente e posizionarti in modo indelebile facendoti percepire come leader del tuo settore impostando al contempo un sistema di Marketing automatico capace di generare ogni giorno nuovi clienti in target disposti a lavorare con te. ALL'INTERNO DI QUESTO LIBRO SCOPRIRAI il Marketing da esperti che cosa è e come si applica in maniera semplice. Perché quello che fanno attualmente le Agenzie Immobiliari dà sempre meno risultati e come il Marketing può migliorare questo processo. Come evitare di farti fregare dai finti guru e dalle Agenzie di Marketing Immobiliare e perché quello che propongono non funziona ma serve solo a farti spendere soldi inutilmente. Come strutturare una strategia di Marketing step by step che porti ogni giorno nella tua agenzia nuovi contatti interessati a concludere un affare con te. Come eseguire con semplicità ogni fase grazie a modelli di esempio già predisposti e testati. Quali applicazioni software app meglio utilizzare per applicare il Marketing come fanno gli esperti. Come ottimizzare esattamente le fasi di ogni processo ed ottenere velocemente risultati concreti e tangibili. Come automatizzare il tuo Marketing online applicando la regola di Pareto 80/20 e dormire sereno e molto altro ancora.

Il Webinar Marketing nella tua strategia digitale Mario Madafferi, 2019-03-28

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