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STORIES OF STARTUPS' EARLY DAYS

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JESSICA LIVINGSTON

Founders Work Stories Startups Early

Keach Hagey



Founders Work Stories Startups Early:

SUMMARY - Founders At Work: Stories Of Startups Early Days By Jessica Livingston Shortcut Edition,2021-06-04 Our summary is short simple and pragmatic It allows you to have the essential ideas of a big book in less than 30 minutes By reading this summary you will discover how the groups of web giants were built and how their success based on innovative ideas took place from the very first years You will also discover that success does not necessarily depend on a grandiose project and substantial funds the simplest ideas are often the best it is necessary to know your product well success is more often achieved when a technician founds a company than when he is a salesman you need to know how to surround yourself with the right people and be lucky to create an efficient network Based on interviews with the founders of some of the most popular startups on the web Jessica Livingston reveals their common characteristics an unwavering determination to create a project that works an unfailing perseverance an adaptability that requires a great flexibility of mind and a real motivation residing more in the love of a job well done and the desire to change the world than in the desire to make a lot of money In a large company the time spent on looking efficient is less and less time spent on productivity Startups on the other hand prefer working methods that leave less room for appearances and focus on efficiency This book proposes to explore what according to their creators has made the greatest successes on the web Buy now the summary of this book for the modest price of a cup of coffee

Founders at Work Jessica Livingston,2008-11-01 Now available in paperback with a new preface and interview with Jessica Livingston about Y Combinator Founders at Work Stories of Startups Early Days is a collection of interviews with founders of famous technology companies about what happened in the very earliest days These people are celebrities now What was it like when they were just a couple friends with an idea Founders like Steve Wozniak Apple Caterina Fake Flickr Mitch Kapor Lotus Max Levchin PayPal and Sabeer Bhatia Hotmail tell you in their own words about their surprising and often very funny discoveries as they learned how to build a company Where did they get the ideas that made them rich How did they convince investors to back them What went wrong and how did they recover Nearly all technical people have thought of one day starting or working for a startup For them this book is the closest you can come to being a fly on the wall at a successful startup to learn how it s done But ultimately these interviews are required reading for anyone who wants to understand business because startups are business reduced to its essence The reason their founders become rich is that startups do what businesses do create value more intensively than almost any other part of the economy How What are the secrets that make successful startups so insanely productive Read this book and let the founders themselves tell you

What Every Engineer Should Know About Starting a High-Tech Business Venture Eric Koester,2009-01-06 Written by an experienced business lawyer in the technology scientific and engineering community this publication is for the engineer with an innovative high tech idea or concept who needs those crucial business insights and strategies to move that idea forward It offers key analysis on how to leave a current employer gain access to technologie

Founders At Work: Stories Of Startups' Early Days Livingston,2008-03-01 Die Erfindung der Zukunft Steven Johnson,2016-08-22 Ein neuer Blick auf die Geschichte und Macht großer Ideen In dieser bebilderten Darstellung sechs großer technologischer Neuerungen die unsere moderne Welt auf vielfältige Weise prägen zeichnet Steven Johnson die Geschichte der Innovation über die Jahrhunderte nach indem er bedeutsame Facetten des modernen Alltags seien es Kleinrichtungen Uhren oder Brillengläser von ihrer Erfindung durch Hobbyforscher Amateure und Unternehmer bis zu ihren unerwarteten historischen Konsequenzen verfolgt Das Buch steckt voller überraschender Schilderungen zahlreicher genialer Entdeckungen und brillanter Fehlschläge wie die Geschichte des französischen Verlegers der den Phonographen schon vor Edison erfunden hatte oder die des Hollywood Stars der zur Entwicklung der Technik hinter WLAN und Bluetooth beitrug Dabei deckt Johnson immer wieder unerwartete Verbindungen zwischen scheinbar unzusammenhängenden Feldern auf So ermöglichte die Erfindung der Klimatisierung gewaltige Wanderungsbewegungen von Menschen nämlich in Millionenstädte wie Dubai oder Phoenix die ansonsten praktisch unbewohnbar waren Pendeluhren trugen dazu bei die Industrielle Revolution auszulösen sauberes Wasser erwies sich als Voraussetzung für die Produktion von Computer Chips Die Erfindung der Zukunft ist die Geschichte jener kollaborativen Netzwerke die unsere moderne Welt schufen informativ oft provokativ und immer unterhaltsam

Spinning into Control Amiel Kornel,2017-11-20 Could everything we've learned about entrepreneurship simply be wrong There is no shortage of how to books with manual in the title and articles promising The 7 or 6 or 10 key traits of successful entrepreneurs which breed an infectious optimism all too often quashed as startups fail Amiel Kornel puts a persuasive case for an alternative theory that while grounded in the natural way great entrepreneurs operate resists reduction to a simple recipe or method Kornel who has coached hundreds of entrepreneurs believes that disciplined planning lean management and commitment are no guarantee of success The limited resources of a startup demand knowing when and how to explore and tinker artfully recombining ideas designs media software and materials on hand True venture craftsmen harness and redirect the energy of startups that might otherwise spin dangerously out of control towards failure The stories of entrepreneurs like Sun Basket's Adam Zbar Minecraft's Markus Persson Y Combinator's Paul Graham and Metacode Technologies Joel Schatz are woven throughout the book along with examples from beyond business including legendary ocean racing sailor Isabelle Autissier and acclaimed urban designer Gerard Penot Kornel shows how meeting challenges in a broad variety of fields rife with uncertainty often relies on the ability to loosen the coupling between command and control a prerequisite of skillful improvisation

AI Explains: Y Combinator Alexis Piani,2025-06-01 Before the mid 2000s the path for early stage entrepreneurs was often a solitary arduous journey Finding seed funding was fragmented and difficult relying heavily on personal networks or risky credit cards There was no standardized playbook no concentrated hub of knowledge and limited access to experienced mentors Many promising ideas and talented founders struggled in isolation burning out before they could find their footing This challenging landscape was ripe for disruption and

in 2005 a small group of visionaries Paul Graham Jessica Livingston Robert Tappan Morris and Trevor Blackwell dared to imagine a better way They conceived of Y Combinator a revolutionary experiment designed to systematically identify fund and accelerate the very earliest stages of startup creation fundamentally altering the trajectory for ambitious builders worldwide This book delves into the core of the YC phenomenon exploring how this initial experiment evolved into the world's premier startup accelerator We go inside the YC machine examining the rigorous selection process that identifies exceptional founders the intense three month program that pushes teams to build relentlessly and find product market fit and the pivotal Demo Day that connects them directly with the global investor ecosystem You'll discover the strategic structure of YC's funding including the now standard 125 000 for 7% deal and learn how YC's innovative Simple Agreement for Future Equity SAFE mechanism revolutionized early stage financing simplifying and accelerating deals for countless startups worldwide Beyond the program itself the book reveals the enduring power of the YC alumni network a vibrant community of over 5 000 companies including giants like Airbnb Stripe and Reddit that provides lifelong support collaboration and opportunities We trace YC's historical milestones from its dual city origins and consolidation in Silicon Valley to its expansion into global markets and adaptation to remote batches showcasing its resilience and forward thinking approach Furthermore we explore YC's ventures into long term research through YC Research funding ambitious projects like OpenAI and basic income studies demonstrating a commitment to shaping the future of technology and society itself This book is an essential guide for aspiring founders seeking to understand the blueprint for accelerated growth investors looking to navigate the early stage landscape and anyone interested in the forces that have shaped the modern startup ecosystem It offers an honest in depth look at how YC became a transformative force and what its continued evolution means for the future of innovation

The Optimist Keach Hagey, 2025-05-20 Excellent and deeply reported Tim Wu New York Times Book Review The first major biography of tech's newest titan this sets a high bar for those to follow Publishers Weekly starred review An exemplary blend of biography financial technology reportage and futurology Kirkus starred review From an acclaimed Wall Street Journal reporter comes the first biography of the enigmatic leader of the AI revolution charting his ascent within the tech world as well as his ambitions for this powerful new technology On November 30 2022 OpenAI released ChatGPT a chatbot that captivated the world with its uncanny ability to hold humanlike conversations Not even a year later on November 17 2023 Sam Altman the CEO of OpenAI was summarily fired on a video call by the company's board The firing made headlines around the globe OpenAI is the leader in the race to build AGI artificial general intelligence or AI that can think like a human being and Altman is the most prominent figure in the field Yet it was mere days before Altman was back running the company he had co founded with most of the directors who voted to fire him themselves removed from the board The episode was a demonstration of how quickly the industry is moving and of Altman's power to bend reality to his will In *The Optimist* the Wall Street Journal reporter Keach Hagey presents the most detailed account yet of Altman's rise

from his precocious childhood in St Louis to his first failed startup experience his time as legendary entrepreneur Paul Graham's protégé and successor as head of Y Combinator the startup accelerator where Altman became the premier power broker in Silicon Valley the founding of OpenAI and his recruitment of a small yet superior team and his struggle to keep his company at the cutting edge while fending off determined rivals including Elon Musk a former friend and now Altman's bitter opponent Hagey conducted more than 250 interviews with Altman's family friends teachers mentors co-founders colleagues investors and portfolio companies in addition to spending hours with Altman himself The person who emerges in her portrait is a brilliant dealmaker with a love of risk who believes in technological progress with an almost religious conviction yet who sometimes moves too fast for the people around him With both the promise and peril of AI increasing by the day Hagey delivers a nuanced balanced revelatory account of the individual who is leading us into what he himself has called the intelligence age Altman is a figure out of Isaac Asimov or Neal Stephenson Or he is the author himself if it feels as though we have all collectively stepped into a science fiction short story it is Altman who is writing it

Great from the Start John B. Montgomery, 2012-03-01 The founder of the technology incubator Startworks provides a useful all in one blueprint to cover all aspects of putting together a successful company Young Upstarts Are you wondering how to turn your great new business idea into a successful company Here's the roadmap In **Great from the Start** John Montgomery combines three decades of experience as one of America's preeminent corporate lawyers with the wisdom of a wide range of startup industry veterans to offer the business secrets of Silicon Valley as an essential blueprint for any entrepreneur wishing to start a successful company From raising venture capital to building a balanced team from designing your culture to managing a board of directors this book will help you experience the joy of building a successful company Finally if you are a leader who aspires to operate from the heart believes in abundance and plays power with instead of power over **Great from the Start** suggests how you can leverage neuroscience and the science of consciousness to inspire and lead your corporation so that it is optimized for the people that work there I have always struggled to communicate the multiple other relevant priorities and the other intangibles required for a great execution I found many of these in a new book **Great from the Start** by John B Montgomery which does a great job of laying out specifics but also starts with a good summary of the intangibles summarized as the five rules of relevancy Martin Zwilling Forbes A high impact book Raj Sisodia coauthor **Firms of Endearment** and **Conscious Capitalism** and founder **Conscious Capitalism Institute**

The Universal Machine Ian Watson, 2012-05-17 The computer unlike other inventions is universal you can use a computer for many tasks writing composing music designing buildings creating movies inhabiting virtual worlds communicating This popular science history isn't just about technology but introduces the pioneers Babbage Turing Apple's Wozniak and Jobs Bill Gates Tim Berners Lee Mark Zuckerberg This story is about people and the changes computers have caused In the future ubiquitous computing AI quantum and molecular computing could even make us immortal The computer has been a radical invention In less than a single human life

computers are transforming economies and societies like no human invention before **The Launch Pad** Randall Stross, 2012-09-27 Number of teams that applied to Y Combinator's summer 2011 batch 2 089 Teams interviewed 170 Minutes per interview 10 Teams accepted and funded 64 Months to build a viable startup 3 Possibilities BOUNDLESS Investment firm Y Combinator is the most sought after home for startups in Silicon Valley Twice a year it funds dozens of just founded startups and provides three months of guidance from Paul Graham YC's impresario and his partners also entrepreneurs and mostly YC alumni The list of YC funded success stories includes Dropbox now valued at 5 billion and Airbnb 1.3 billion Receiving an offer from YC creates the opportunity of a lifetime it's like American Idol for budding entrepreneurs Acclaimed journalist Randall Stross was granted unprecedented access to Y Combinator's summer 2011 batch of young companies offering a unique inside tour of the world of software startups Most of the founders were male programmers in their mid twenties or younger Over the course of the summer they scrambled to heed Graham's seemingly simple advice make something people want We watch the founders work round the clock developing and retooling products as diverse as a Web site that can teach anyone programming to a Wikipedia like site for rap lyrics to software written by a pair of attorneys who seek to make attorneys obsolete Founders are guided by Graham's notoriously direct form of tough love feedback Here we don't fire you he says The market fires you If you're sucking I'm not going to run along behind you saying You're sucking you're sucking come stop sucking Some teams would even abandon their initial idea midsummer and scramble to begin anew The program culminated in Demo Day when founders pitched their startup to several hundred top angel investors and venture capitalists A lucky few attracted capital that gave their startup a valuation of multiple millions of dollars Others went back to the drawing board This is the definitive story of a seismic shift that's occurred in the business world in which coding skill trumps employment experience pairs of undergraduates confidently take on Goliaths tiny startups working out of an apartment scale fast and investors fall in love **Academic Entrepreneurship and Community**

Engagement Bruce R. Kingma, 2011-01-01 This poignant study presents a collection of research on entrepreneurship and community engagement The context of this book is Syracuse University's award winning model of Scholarship in Action with its emphasis on sustainable campus community entrepreneurial partnerships and its resultant Syracuse Miracle's the transformation that has occurred in the Central New York community thanks to the university's partnership with the community to drive social environmental and economic development Broken into three engaging sections this book introduces appraisals of technology entrepreneurship and community engagement community engagement and entrepreneurship and entrepreneurship engagement and new models of education The first section includes chapters that focus on successful corporate university partnerships programs to champion student technology companies and new models for supporting technology transfer Section two concentrates on topics including transforming a community law clinic to aid community entrepreneurs supporting successful entrepreneurs in distressed communities and engineering a community

newspaper in partnership with local residents The final section includes analyses of services for entrepreneurs with disabilities and an innovative program that connects university students to provide assistance factors that contribute to innovation and entrepreneurship among adults and a new entrepreneurial program that provides teacher education

Sergey Brin, Larry Page, Eric Schmidt, and Google Corona Brezina, 2012-07-15 The company that is now Google began as a partnership of ideas between two Stanford University graduate students Sergey Brin and Larry Page with a shared vision They both had the confidence and nerve to set out on their own to start up a technology company together Eric Schmidt was recruited as CEO in 2001 to help guide the company with his management expertise without changing its exuberant corporate culture Google has grown from an ambitious little start up with the dream of changing the world into a global giant that really could and has changed the world In this compelling text readers learn about Google's business model the range of products and services most of which the company gives away for free and its mission to organize the world's information and make it universally accessible and useful This perceptive book includes sidebars on the company's innovations a biographical fact sheet on Brin Page and Schmidt as well as a fact sheet that profiles the company's key accomplishments A timeline offers readers a concise overview of significant events in the history of Google [Ethical Tech Startup Guide](#) Ron Baecker, 2023-04-15 This book draws on almost five decades of entrepreneurial experience and innovation and offers a broad perspective on ethical tech startups It approaches the subject on two fronts by considering both the business of ethical technology as well as the challenges of tech startups with an imperative to behave ethically The book provides readers with the tools to ethically frame and construct their startup ventures whether or not their core business is rooted in a technology meant to serve a social good Incorporating ethical business practices both in knowledge and action this book leads readers through the process of shaping an incipient startup idea all the way through the long term operating stages Using real world case studies the book explores key factors in successfully planning framing launching leading managing and financing startups This book is essential reading for researchers academics and students as well as industry professionals who have an idea or technology they want to get out into the world Whether readers are seasoned in the field employees of existing startups looking for better approaches or new idealistic innovators who want to learn where to start this guidebook explains and explores the road to launching the next great ethical tech startup [The Business of Venture Capital](#) Mahendra Ramsinghani, 2011-09-07 The definitive guide demystifying the venture capital business The Business of Venture Capital covers the entire spectrum of a venture capital business from raising venture funds to structuring investments value creation as board member and assessing exit pathways Author Mahendra Ramsinghani covers the distinct aspects of the venture capital fund raising and investment process with insights and perspectives from leading experts Interviewees include Limited Partners LPs such as Credit Suisse Grove Street Advisors and General Partners GPs from Foundry Group Spark Capital Benchmark Capital Norwest Venture Partners Shasta Ventures and Bessemer Venture Partners

If you're curious about venture capital businesses you've found the only book that covers it all. The first book to address the full investment cycle of the venture capital business. Demystifies the key aspects of the business: raising venture funds, fund level due diligence and fund terms structuring, investments, value creation and exits. Foreword by Mark Heesen, President National Venture Capital Association. Benefit from the experiences of the best in class practitioners who have made investments in leading companies like Zynga, Twitter, Foursquare. Describes how venture capital is an art as well as a science. In depth and thorough. **The Business of Venture Capital** is the one book that includes insights, tools and real world examples every practitioner can benefit from. **Simply Seven** E. Schlie, J. Rheinboldt, N. Waesche, 2011-10-12. Published as part of Palgrave Macmillan's IE Business Publishing Series. Simply Seven is a practical guide to Internet business for students, entrepreneurs and executives. The book presents a practical blueprint created to get entrepreneurs and executives started on finding the right Internet business model for their web site. **The Myths of Innovation** Scott Berkun, 2010-08-20. Berkun takes a careful look at innovation history including the software and Internet Age to reveal how ideas truly become successful innovations, truths that people can apply to today's challenges. **Becoming Steve Jobs** Brent Schlender, Rick Tetzeli, 2015-03-24. The #1 New York Times bestselling biography of how Steve Jobs became the most visionary CEO in history. **Becoming Steve Jobs** breaks down the conventional one-dimensional view of Steve Jobs that he was half genius, half jerk from youth: an irascible and selfish leader who slighted friends and family alike. **Becoming Steve Jobs** answers the central question about the life and career of the Apple cofounder and CEO: How did a young man so reckless and arrogant that he was exiled from the company he founded become the most effective visionary business leader of our time, ultimately transforming the daily life of billions of people? Drawing on incredible and sometimes exclusive access, Schlender and Tetzeli tell a different story of a real human being who wrestled with his failings and learned to maximize his strengths over time. Their rich, compelling narrative is filled with stories never told before from the people who knew Jobs best, including his family, former inner circle executives and top people at Apple, Pixar and Disney, most notably Tim Cook, Jony Ive, Eddy Cue, Ed Catmull, John Lasseter, Robert Iger and many others. In addition, Schlender knew Jobs personally for 25 years and draws upon his many interviews with him on and off the record in writing the book. He and Tetzeli humanize the man and explain rather than simply describe his behavior. Along the way, the book provides rich context about the technology revolution we've all lived through and the ways in which Jobs changed our world. A rich and revealing account. **Becoming Steve Jobs** shows us how one of the most colorful and compelling figures of our times was able to combine his unchanging, relentless passion with an evolution in management style to create one of the most valuable and beloved companies on the planet. **Left Brain, Right Stuff** Phil Rosenzweig, 2014-02-06. Dozens of books have been published recently on the errors and biases that affect our judgments and choices. Drawing on cognitive science, their lessons are excellent for many kinds of decisions: consumer choice and financial investments, for example, but stop short of addressing many of the most important decisions we face in

management where we can actively influence outcomes and where competitive forces mean we have to outperform rivals As Phil Rosenzweig shows drawing on examples from business sports and politics this sort of decision making relies on mastering two very different abilities First the analytical problem solving skills associated with the brain s left hemisphere and second what Tom Wolfe called the Right Stuff the ability to take calculated risks Bringing fresh and often surprising insights to topics including confidence and overconfidence the uses and limits of decision models leadership and authenticity expert performance and deliberate practice competitive bidding and new venture management Left Brain Right Stuff the myth busting follow up to The Halo Effect explains how to perform when making even the most difficult decisions

Entrepreneurship ,

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