

AN IMPACT STUDY & SWOT ANALYSIS ON ENTERPRISE MERGERS AND ACQUISITIONS FROM CUSTOMER'S PERSPECTIVE

Nagarajan Muthukrishnan, Ph.D. (Part-Time) Research Scholar, Alagappa Institute of Management
Alagappa University, Karaikudi – 630 003

ABSTRACT

In recent days Enterprises were suffering due to economic crisis due to Impacts of COVID19 which drives towards the compression of Growth of gross domestic product (GDP) results in revenue loss, additional expenses and increase in operation & manufacturing cost. Corporate Firms look this as an opportunity for their benefit by acquiring such Firms through financial transactions. In other hand to strengthen the Firm financial stability, product brand, business portfolio and market competitiveness firms were looks for an opportunity to merger with their competitors during era of economic crisis or normal situation or both. Various researchers were carried out research on M&A deals of firms which does Merger /amalgamation or acquisitions transaction process & its prospects. The purpose of this paper aims to study & analyse the Strength, Weakness, Opportunities and Threats of Mergers and Acquisition from the Firm's Customer perspective through questionnaire survey. 163 respondents of customer/ product users have been participated in this survey from various regions of India with reference to multi-diversified industrial sector in 2 sections to identify & conduct SWOT analysis for Mergers and Acquisitions Impacts from their perspective. The results show that Mergers of firms have Strength (7) and Opportunities (8) has highest mean, Weakness (4) and Threats (4) in the mergers are in same level and indicated F value 2.47 from customer perspective. Further, the result shows that the Acquisitions of firms have moderate mean in both Opportunities (5) and Threats (5) within same level, Strength (4) has lower mean and highest mean on Weakness (6) having F- value 1.58. Hence, Mergers has more impact & significance than acquisitions from customer perspective. However, the demonstrated results are limited with 163 respondents through questionnaire survey.

Keywords: Enterprises, Mergers, Acquisitions, end-user, Amalgamation, project owners

INTRODUCTION:

Market situation are always dynamic and for being more competitive in the business world the corporates and enterprises were often initiating several strategies and gamechanger plans which is an inevitable action for make them as survival of the fittest. Mergers and Acquisitions is one of the biggest plans which play a vital role to have competitive advantage over other firms in the market. Merger of enterprises will strengthen the capacity of the enterprises whereas Acquisitions of enterprises will strengthen the competitive price offers of the enterprises in market front. In recent days mergers and acquisitions are quite common, For Instance there are many examples for mergers & acquisition around the globe: Exxon Mobil Merger (1999); Vodaphone Idea Merger (2020), Acquisition of Larsen & Toubro E&A by Schneider Electric (2020). The purpose of this paper is to study the impacts of mergers and acquisitions of the enterprises from their customer/ project owner / end-user's perspective. Further the study extended to pertain the risk exposures and risk mitigation strategy from the end-user to ensure & retain their operations for their business continuity in terms of price competitiveness, options for selections, upgradation features, annual maintenance, availability of spares, issues related to Intellectual Property Rights, technology transfer to avoid several situation which may affect business operation during

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world to teach Chinese in an informed manner and particularly to teach Chinese word order more effectively and efficiently

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present work is of a great benefit both for the English and Arab learners of the target language either Arabic or English This edition of the book pinpoints previous researchers findings regarding English and Arabic phonological morphological and syntactic similarities and differences and how all these differences result in mistakes and errors by the Arab learners of English in their learning process These mistakes or errors are unconsciously or involuntarily made by Arab learners of English due to the differences between the system and sub systems of the two languages The present attempt is the result of my realization as an English language teacher as to how a teacher can minimize students difficulties in learning of English and maximize their knowledge skills and competency of English as a foreign or second language This is the first edition The work is pedagogically oriented and primarily intended to make teaching learning of English as a foreign second language a bit easy especially for the first year university students of English language in the Arab world Gulf area such as KSA UAE Kuwait and the Middle East Area such as Jordan Syria Lebanon and so on The focus is on phonetic and morpho syntactic variations in Arabic and English languages This area of research becomes more interesting through the assumptions i information about the differences and similarities between Arabic and English language is to be supplied at an early stage since this facilitates the students learning task ii the differences are to be presented in pedagogically suitable format iii it is useful to separate and present phonetics morphological and syntactic categories as they function in suitable contexts and not merely abstract notions iv before students may tackle contrastive analysis they should have basic knowledge of Arabic and English languages similarities and differences and v pre modification and post modification of lexical and syntactic structures are to be explained appropriately

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Narayanan, 2017-12-16 This volume constitutes the refereed proceedings of the Second International Conference on Intelligent Information Technologies ICIIT 2017 held in Chennai India in December 2017 The 20 full papers and 7 short papers presented were carefully reviewed and selected from 117 submissions They feature research on the Internet of Things IoT and are organized in the following topical sections IoT enabling technologies IoT security social IoT web of things and IoT services and applications

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Table of Contents Analytical Perspectives On Mergers And Acquisitions A

1. Understanding the eBook Analytical Perspectives On Mergers And Acquisitions A
 - The Rise of Digital Reading Analytical Perspectives On Mergers And Acquisitions A
 - Advantages of eBooks Over Traditional Books
2. Identifying Analytical Perspectives On Mergers And Acquisitions A
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Analytical Perspectives On Mergers And Acquisitions A
 - User-Friendly Interface
4. Exploring eBook Recommendations from Analytical Perspectives On Mergers And Acquisitions A
 - Personalized Recommendations
 - Analytical Perspectives On Mergers And Acquisitions A User Reviews and Ratings
 - Analytical Perspectives On Mergers And Acquisitions A and Bestseller Lists
5. Accessing Analytical Perspectives On Mergers And Acquisitions A Free and Paid eBooks
 - Analytical Perspectives On Mergers And Acquisitions A Public Domain eBooks
 - Analytical Perspectives On Mergers And Acquisitions A eBook Subscription Services
 - Analytical Perspectives On Mergers And Acquisitions A Budget-Friendly Options
6. Navigating Analytical Perspectives On Mergers And Acquisitions A eBook Formats

- ePub, PDF, MOBI, and More
 - Analytical Perspectives On Mergers And Acquisitions A Compatibility with Devices
 - Analytical Perspectives On Mergers And Acquisitions A Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Analytical Perspectives On Mergers And Acquisitions A
 - Highlighting and Note-Taking Analytical Perspectives On Mergers And Acquisitions A
 - Interactive Elements Analytical Perspectives On Mergers And Acquisitions A
 8. Staying Engaged with Analytical Perspectives On Mergers And Acquisitions A
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Analytical Perspectives On Mergers And Acquisitions A
 9. Balancing eBooks and Physical Books Analytical Perspectives On Mergers And Acquisitions A
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Analytical Perspectives On Mergers And Acquisitions A
 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
 11. Cultivating a Reading Routine Analytical Perspectives On Mergers And Acquisitions A
 - Setting Reading Goals Analytical Perspectives On Mergers And Acquisitions A
 - Carving Out Dedicated Reading Time
 12. Sourcing Reliable Information of Analytical Perspectives On Mergers And Acquisitions A
 - Fact-Checking eBook Content of Analytical Perspectives On Mergers And Acquisitions A
 - Distinguishing Credible Sources
 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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