# An Introduction to Vietnamese Etiquette - the Dos and Don'ts

Updated September 2018

#### Welcome to Vietnam!

By the end of this semester, I guarantee you have had many strange experiences and lessons learned the hard way. When visiting a foreign country, one is bound to make mistakes. There are however a few things one can do in order to avoid making the worst mistakes. This memo will in brief deal with certain aspects of the Vietnamese society that can be unfamiliar and confusing to strangers. The memo must not be seen as a blueprint that should be followed step by step. Rather, the intent is to provide students unfamiliar with the basic pillars of Vietnamese culture, society and etiquette with certain basic concepts. It is by no means a complete list and I am sure each of you will have new points to add towards the end of the semester. Have a wonderful semester in Hoi An!

Remember, if you have any questions regarding Vietnamese etiquette, your Vietnamese costudents or field manger Vinh are excellent sources to ask!

#### Being in a developing country

Compared to other countries in Southeast Asia, Vietnam is a relatively "easy" country to both travel and live in. It is nonetheless important to keep in mind that Vietnam is still a developing country and one of the poorest countries in the region. It is easy to forget sometimes, so please try and keep this in mind throughout the whole stay. Waiting 15 minutes for the water the shower to get hot, getting coffee when you ordered a coke, traveling for 2 hours when the ride should take 15 minutes...this is all part of living in a developing country, and equally important lessons than pure academics.

#### Social Etiquette

The philosophy of Confucianism is deeply embedded in Vietnam. Rather than a religion, Confucianism is a system of social and ethical philosophy - a code for daily conduct. Confucianism place strong emphasis on morality, duty and courtesy and it is based on hierarchy and respect for both elders and knowledge. Self-discipline is especially regarded as a sign of good background and behavior. For this reason you will not see loud quarrels and confrontations out in the open as often as in other countries. Unpleasant subjects are often merely avoided. It can for this reason be difficult for foreigners to know when ones actions are inappropriate as few are willing to tell you, fearing it may upset you.

#### Anger management

In Vietnamese culture, displaying anger, raising ones voice or screaming is considered extremely impolite. You have, in their opinion, displayed a weakness by becoming angry and it is considered very poor manners. Anger directed at someone is taken as a direct criticism and most often cause people to "lose face". This must be avoided. Suppress your anger, people!

There is no golden formula on how to avoid making people lose their face. The best advice is to be alert during conversations. If you think you can spot uncertainty or hesitation, just leave the subject and turn the conversation over to other topics.

#### When yes means no and no means maybe

# An Introduction To Vietnamese Etiquette The Dos And Don Ts

**Guy Brooks, Victoria Brooks** 

#### An Introduction To Vietnamese Etiquette The Dos And Don Ts:

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Journal of Asian Business, 1996

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#### Table of Contents An Introduction To Vietnamese Etiquette The Dos And Don Ts

- 1. Understanding the eBook An Introduction To Vietnamese Etiquette The Dos And Don Ts
  - The Rise of Digital Reading An Introduction To Vietnamese Etiquette The Dos And Don Ts
  - Advantages of eBooks Over Traditional Books
- 2. Identifying An Introduction To Vietnamese Etiquette The Dos And Don Ts
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
- 3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an An Introduction To Vietnamese Etiquette The Dos And Don Ts
  - User-Friendly Interface
- 4. Exploring eBook Recommendations from An Introduction To Vietnamese Etiquette The Dos And Don Ts
  - Personalized Recommendations
  - An Introduction To Vietnamese Etiquette The Dos And Don Ts User Reviews and Ratings
  - An Introduction To Vietnamese Etiquette The Dos And Don Ts and Bestseller Lists
- 5. Accessing An Introduction To Vietnamese Etiquette The Dos And Don Ts Free and Paid eBooks

- An Introduction To Vietnamese Etiquette The Dos And Don Ts Public Domain eBooks
- An Introduction To Vietnamese Etiquette The Dos And Don Ts eBook Subscription Services
- An Introduction To Vietnamese Etiquette The Dos And Don Ts Budget-Friendly Options
- 6. Navigating An Introduction To Vietnamese Etiquette The Dos And Don Ts eBook Formats
  - o ePub, PDF, MOBI, and More
  - An Introduction To Vietnamese Etiquette The Dos And Don Ts Compatibility with Devices
  - An Introduction To Vietnamese Etiquette The Dos And Don Ts Enhanced eBook Features
- 7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of An Introduction To Vietnamese Etiquette The Dos And Don Ts
  - Highlighting and Note-Taking An Introduction To Vietnamese Etiquette The Dos And Don Ts
  - Interactive Elements An Introduction To Vietnamese Etiquette The Dos And Don Ts
- 8. Staying Engaged with An Introduction To Vietnamese Etiquette The Dos And Don Ts
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers An Introduction To Vietnamese Etiquette The Dos And Don Ts
- 9. Balancing eBooks and Physical Books An Introduction To Vietnamese Etiquette The Dos And Don Ts
  - Benefits of a Digital Library
  - o Creating a Diverse Reading Collection An Introduction To Vietnamese Etiquette The Dos And Don Ts
- 10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
- 11. Cultivating a Reading Routine An Introduction To Vietnamese Etiquette The Dos And Don Ts
  - Setting Reading Goals An Introduction To Vietnamese Etiquette The Dos And Don Ts
  - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of An Introduction To Vietnamese Etiquette The Dos And Don Ts
  - Fact-Checking eBook Content of An Introduction To Vietnamese Etiquette The Dos And Don Ts
  - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development

- Exploring Educational eBooks
- 14. Embracing eBook Trends
  - Integration of Multimedia Elements
  - Interactive and Gamified eBooks

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