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SECOND EDITION

ANALYSIS WITHOUT PARALYSIS

12 TOOLS TO MAKE BETTER STRATEGIC DECISIONS



Babette E. Bensoussan • Craig S. Fleisher

Babette Bensoussan E.. Craig Fleisher S..,Babette E. Bensoussan,Craig S. Fleisher

Analysis Without Paralysis Babette E. Bensoussan, Craig S. Fleisher, 2012-09-17 Since the publication of the original edition the importance of interpreting business data has become mission critical for professionals in all types of businesses These professionals have discovered the benefits of business analysis to address their organizations most crucial strategic and tactical challenges The Second Edition of this successful guide to business analysis shows readers how to apply analytical tools without having to mire themselves in advanced math or arcane theory Analysis Without Paralysis teaches readers the fundamentals of business analysis through the use of 12 core tools Each tool will make the way readers assess and interpret their business data more effective accurate and actionable Accessibly written the authors walk readers through the entire business analysis process and then explain each of today s most valuable analysis tools so business professionals will be able to make better decisions about their company's strategy and operations and achieve better results The Second Edition includes three new analytical tools and updates all of the prior edition s data and examples For each tool the authors present clear descriptions context rationales strengths weaknesses step by step instructions and case study examples This title should be on any business manager's shelf wanting to make better decisions using analysis UK Competitive Intelligence Analysis Without Paralysis Babette E. Bensoussan, 2013 **Analysis Without Paralysis** Babette E. Forum UK CIF Bensoussan, Craig S. Fleisher, 2008-06-08 If you re a manager or business owner you need tools to make better decisions about business strategy marketing competition positioning product development and much more In Analysis Without Paralysis two renowned experts on business analysis and strategy bring you those tools in plain English Babette Bensoussan and Craig Fleisher teach you exactly what you need to know without dragging you through unnecessarily complex concepts or advanced mathematics. They start with a practical realistic introduction to the analysis process then they walk you through ten core sets of analysis techniques that every manager can use effectively You ll master classic techniques like SWOT analysis and Porter's Five Forces in addition to the latest approaches to competitor financial issue and value chain analysis Next Bensoussan and Fleisher guide you through analyzing the global social political and macroenvironmental challenges that will increasingly shape the future of your business For each tool the authors present clear descriptions context rationales strengths weaknesses step by step instructions and case study examples The result a book you can rely on to address your strategic and business challenges whatever your role experience industry or environment Don t just collect data use it for competitive advantage Uncover correlations assess trends identify performance gaps and identify your best opportunities Get truly actionable outputs from your analysis Perform future oriented analysis that leads to better competitive strategies and tactics. Use analysis to anticipate and adapt to rapid change. Get early warnings of emerging threats and respond more quickly The Practical Plain English Guide to Business Analysis for Every Manager and Business

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