

# An Overview of Politeness Theories: Current Status, Future Orientations

Mohsen Shahrokhi\*, Farinaz Shirani Bidabadi

Department of English, Shahreza Branch, Islamic Azad University, Shahreza, Isfahan, Iran

**Abstract** This paper is an endeavour to depict a holistic image of theories of politeness ranging from classic theories of politeness to the most up-to-date theories. To this end, the reviews of the social norm view, the conversational maxim view, the conversational-contract view, Brown and Levinson's face-saving view, Arndt and Janney's Supportive face-work and interpersonal politeness, Spencer-Oatey's view of rapport management, Ide's notion of discernment and volition, Scollon and Scollon's intercultural communication, and Watt's politeness view are provided and the main tenets of every theory are explained critically. The explanation of the current status of theories of politeness would be followed by conclusions that provide some orientations for future studies conducted on politeness.

**Keywords** Politeness, Face, Face-threat, Verbal Interaction

## 1. Origins of Politeness

As a socialization process competent adult members in every society learn how to behave politely, linguistically and otherwise. Hence, politeness has not been born as an instinctive mankind property, but it is a phenomenon which has been constructed through sociocultural and historical processes.

Historically, traces of the English term 'polite' can be found in the 15<sup>th</sup> century. Etymologically, however, it derives from late Medieval Latin *politus* meaning 'smoothed and accomplished'. The term 'polite' was synonymous with concepts such as 'refined', 'polished' when people were concerned. In the seventeenth century a polite person was defined as 'one of refined courteous manners', according to the Oxford dictionary of etymology.

[14] believes that in French, Spanish, German, and Dutch courtesy values such as 'loyalty' and 'reciprocal trust' were used by upper class people in the Middle Ages to distinguish themselves from the rest of people. According to [14] the primary purposes behind following courtesy values were achieving success, winning honors and behaving appropriately at court.

In Persian, *adab* (politeness) is defined as the knowledge by which man can avoid any fault in speech, according to Dehkhoda dictionary (1980). Jorjani, however, extends the realm of politeness to the knowledge of any affair through which man is able to abstain from any kind of fault which

would result in a peaceful and brotherly relationship among people.

[15] states that during renaissance period not only upper class people but also the rest of people were concerned with the amelioration of social manners and social tact as well as a civilized society. The consideration that a person owes to another one was of great importance to maintain and balance social relation; moreover the reciprocal obligations and duties among people of all walks of life needed to be determined.

## 2. Politeness: Preliminary Remarks

Developing theories of politeness or investigating norms of politeness in different cultures as well as presenting the definition of politeness have been the focus of attention by most studies on politeness [5, 28, 17, 7, 55, 57].

The status quo in politeness studies reveals "numerous definitions of politeness" [57] that indicates "varied conceptualizations of politeness". Several factors have given rise to the current states of affairs among which [57] calls the lack of a clearly differentiation and a thoroughly examination of the relationship between commonsense and scientific notions of politeness as one of the important factors. [55] uses the term "first-order politeness" and "second-order politeness" to clarify the commonsense and scientific notions of politeness. They state that:

First-order politeness corresponds to the various ways in which polite behavior is perceived and talked about by members of socio-cultural groups. It encompasses ... commonsense notions of politeness. Second-order politeness, on the other hand, is a theoretical construct, a term within a theory of social behavior and language usage [55].

\* Corresponding author:  
shahrokhi1651@yahoo.com (Mohsen Shahrokhi)

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# An Overview Of Politeness Theories Current Status Future

**Dawn O. Braithwaite, Paul Schrod**



## **An Overview Of Politeness Theories Current Status Future:**

**The Magic of Language** Thomas Tinnfeld, 2020-12-28 Language is magic This magic happens when new ideas come to our minds or when we come across notions which are new to us i e when we use language productively and construct our own world The magic in the productivity of language works in various linguistic areas e g phonetics lexicology phraseology pragmatics languages for specific purposes and multilingualism In language teaching and learning this magic comes into effect when language meets content when we try to adapt our teaching to our learners needs or when we need to leave our comfort zone to take risks With contributions by Lizeta Demetriou Bessie Dendrinou Olga Dobrunoff Rashit Emini Douglas Fleming Thomas H Goetz Ourania Katsara Bernd Klewitz Katrin Menzel Torten Piske Lea P schik Ronald Kresta Nikolay Slavkov Anja Steinlen and Brikena G zim Xhaferi this edited volume features articles that cover a diversity of research findings which deal with the magic of language in various contexts and linguistic settings in Europe America and Asia Saarbrücken Series on Linguistics and Language Methodology SLLM Series Editor Prof Thomas Tinnfeld

**Communication in Vehicles** Brion van Over, Ute Winter, Elizabeth Molina-Markham, Sunny Lie, Donal Carbaugh, 2020-01-20 New technology in vehicles is transforming the way people move around as well as what they do in their vehicles How does one communicate with an in car speech system and how does this vary by language or cultural community This book explores this process by focusing on the communication practices that people engage in when using their in car systems and when talking about their vehicles with co passengers Chapters present a robust theory and methodology for studying communication in cars how tasks are begun and ended how people switch between tasks how non task talk appears what ways and styles of communication drivers prefer and how they expect the system voice to respond among other things Particular attention is given to cultural preferences as they are evident in this communication these preferences are found to ground various trajectories in the use and meaning of in car communication practices The book explores these matters with a focus on the United States and Mainland China Implications are drawn for the design and utilization of in car communication systems

**A Critique of Politeness Theory** Gino Eelen, 2014-04-23 As a sociolinguistic phenomenon that connects language and its users to the social world that surrounds them politeness can provide insights into the very structure of social reality and the process by which it is established and maintained And through its focus on ethical aspects of social interaction it can expose the fundamental nature and the inner workings of morality in our everyday lives Although a highly specific subject matter politeness therefore touches on issues far beyond its immediate borders In a critical state of the art review of the field this book examines the extent to which the potential impact of politeness has been explored so far Through a metatheoretical analysis of epistemological methodological social and psychological ideologies prevalent in mainstream politeness theory it offers an overview of sociolinguistic thinking about language and social reality during the past quarter of a century Eelen's analysis of the literature reveals a coherent and consistent ideology underlying the entire field but also shows how this ideology has

caused scientific theory to miss out on many important aspects of the reality of everyday life His examination of the relationship between science and commonsense thinking between scientific and everyday notions of politeness draws attention to issues which remain untouched by current theoretical models and opens up avenues of research hitherto left unexplored

**Communication Yearbook 24** William Gudykunst,2012-03-22 The Communication Yearbook annuals publish diverse state of the discipline literature reviews that advance knowledge and understanding of communication systems processes and impacts across the discipline Sponsored by the International Communication Association each volume provides a forum for the exchange of interdisciplinary and internationally diverse scholarship relating to communication in its many forms This volume re issues the yearbook from 2001

Conflict Management and Intercultural Communication Xiaodong Dai,Guo-Ming Chen,2022-11-15 Conflict management and harmony building are two key issues of intercultural communication research and merit particular attention in the globally interconnected world In the expanded second edition the book explores the effective ways to manage intercultural conflict and develop intercultural harmony and takes an interdisciplinary approach to address the two issues The book begins with the theoretical perspectives on conflict management and harmony building It examines intercultural communication ethics diversity and inclusion conflict resolution conflict face negotiation and intercultural competence It presents both Western and non Western perspectives The book then addresses in its second section conflict management and harmony building in specific contexts These include communication in intergenerational relationships multinational corporations and virtual spaces and covers a range of national cultures including the USA Japan Germany and China Drawing on the current research findings this book covers the major theoretical perspectives and provides for a wide range of discussions on intercultural conflict management It is a crucial reference for teachers students researchers and practitioners alike

**Intelligent Tutoring Systems** Beverly Woolf,Esma Aimeur,Roger Nkambou,Susanne Lajoie,2008-07-08 This book constitutes the refereed proceedings of the 9th International Conference on Intelligent Tutoring Systems ITS 2008 held in Montreal Canada in June 2008 The 63 revised full papers and 61 poster papers presented together with abstracts of 5 keynote talks were carefully reviewed and selected from 207 submissions The papers are organized in topical sections on emotion and affect tutor evaluation student modeling machine learning authoring tools tutor feedback and intervention data mining e learning and Web based ITS natural language techniques and dialogue narrative tutors and games semantic Web and ontology cognitive models and collaboration

*Pragmatic Literary Stylistics* S. Chapman,B. Clark,2014-09-02 In considering the ways in which current theories of language in use and communicative processes are applied to the analysis interpretation and definition of literary texts this book sets an agenda for the future of pragmatic literary stylistics and provides a foundation for future research and debate

*Handbook of Language and Social Interaction* Kristine L. Fitch,Robert E. Sanders,2004-12-13 This Handbook stands as the premier scholarly resource for Language and Social Interaction LSI subject matter and research giving visibility and definition to this area of study and

establishing a benchmark for the current state of scholarship The Handbook identifies the five main subdisciplinary areas that make up LSI language pragmatics conversation analysis language and social psychology discourse analysis and the ethnography of communication One section of the volume is devoted to each area providing a forum for a variety of authoritative voices to provide their respective views on the central concerns research programs and main findings of each area and to articulate the present or emergent issues and directions A sixth section addresses LSI in the context of broadcast media and the Internet This volume s distinguished authors and original content contribute significantly to the advancement of LSI scholarship circumscribing and clarifying the interrelationships among the questions findings and methods across LSI s subdisciplinary areas Readers will come away richer in their understanding of the variety and depth of ways the intricacies of language and social interaction are revealed As an essential scholarly resource this Handbook is required reading for scholars researchers and graduate students in language and social interaction and it is destined to have a broad influence on future LSI study and research

**Discourse Analysis** Barbara Johnstone, 2018-01-04 Revised and updated this third edition of Barbara Johnstone s *Discourse Analysis* encourages students to think about discourse analysis as an open ended set of techniques Exploring a variety of approaches including critical discourse analysis conversation analysis interactional and variationist sociolinguistics ethnography corpus linguistics social semiotics and other qualitative and quantitative methods the book balances its comprehensive coverage with extensive practical examples making it the ideal introductory text for students new to the subject This new edition reflects the increased importance within the field of new media discourse multi modal discourse and the analysis of large corpora of discourse data Updated material expands the discussion of stancetaking whilst new material addresses recontextualization precontextualization and language and the body Pedagogical features have been refreshed including discussion questions exercises and ideas for small research projects with suggested supplementary readings at the end of each chapter to encourage further discovery Chapters in this book are self contained so they can be handled in any order Suggested supplementary readings are featured at the end of every chapter Book is written specifically for a non specialist interdisciplinary audience Examples of computer aided corpus analysis reflecting the improvements made to theories and tools supplement every chapter Discussion questions and ideas for small research projects are interspersed throughout The combination of breadth of coverage practical examples and student friendly pedagogical features ensures *Discourse Analysis* remains the ideal textbook for students taking their first course in linguistic approaches to discourse

*Communication and Social Cognition* David R. Roskos-Ewoldsen, Jennifer L. Monahan, 2009-03-04 *Communication and Social Cognition* represents the explosion of work in the field of social cognition over the past 25 years Expanding the contribution made by *Social Cognition and Communication* published in 1982 this scholarly collection updates the study of communication from a social cognitive perspective with contributions from well known experts and promising new scholars in diverse areas of communication Organized into sections message production interpersonal communication media and

social influence the collection reflects the areas in which social cognition theories have become integral in understanding communicative processes and in which a proliferation of scholarship has emerged Readers are informed of the current major trends in social cognition research and are introduced to its history Throughout the text chapter authors highlight both theoretical and methodological aspects of research encouraging communication scholars to include social cognition in their research and likewise promoting communication to social cognition researchers The volume addresses the future of social cognition including the most fitting directions in which to take scholarship emerging theories in the field and the methods currently yielding the most promising results Communication and Social Cognition appeals to scholars researchers and advanced students in communication and psychology It can be used as a textbook in graduate courses related to social cognition social influence message production interpersonal communication media effects and message design **Spanish**

**Second Language Acquisition** Barbara Armstrong Lafford,M. Rafael Salaberry,2003 While the focus is on the acquisition of Spanish as a second language this is also an extremely useful volume for second language theoreticians and practitioners involved in all aspects of the pedagogy of other second languages Students teachers program administrators and scholars alike will benefit from the insights that the contributors bring to the myriad issues that language professionals confront

BOOK JACKET *Cumulative Index to a Selected List of Periodicals* ,1899 *Engaging Theories in Interpersonal Communication* Dawn O. Braithwaite,Paul Schrodt,2014-10-10 Use and Understand Interpersonal Communication Theories Engaging Theories in Interpersonal Communication Multiple Perspectives highlights key theories used to guide interpersonal communication research The Second Edition features 30 theory chapters written by leading scholars in interpersonal communication including new coverage of evolutionary theories Problematic Integration Theory supportive communication theories Theory of Motivated Information Management critical approaches to interpersonal communication and Media Multiplexity Theory Each theory chapter follows the same structure to help readers easily find and compare information across theories An updated introductory chapter maps the history and the current state of interpersonal communication theory since publication of the first edition based on comprehensive analysis of published scholarship Presenting both classic and cutting edge issues the book organizes theories into three clusters theories that are individually centered theories that are focused on discourse and interaction processes and theories that examine how communication functions in personal relationships All authors interweave abstract theoretical concepts with concrete examples in order to maximize readability and comprehension *The International Encyclopedia of Language and Social Interaction, 3 Volume Set* Cornelia Ilie,Todd Sandel,2015-06-08 The International Encyclopedia of Language and Social Interaction is an invaluable reference work featuring contributions from leading global scholars available both online and as a three volume print set The definitive international reference work on a topic of major and increasing importance in a new series of sub disciplinary international encyclopedias Provides state of the art research for scholars in a highly interactive and accessible format available both

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*Seeking and Resisting Compliance* Steven R Wilson, 2002-07-10 Why do individuals say what they do during everyday face to face influence interactions How do people seek or resist compliance in different relational institutional and cultural contexts Linking theory and research to salient real life examples and recent academic studies Steven Wilson introduces the reader to the theories systems of message analysis complexities and nuances of interpersonal persuasion *Seeking and Resisting Compliance* is the only single authored interdisciplinary text to explore compliance gaining and resistance from a message production perspective This incisive clearly written text is ideal for students scholars and anyone interested in interpersonal influence and persuasion in everyday interactions Recommended for graduate and upper level undergraduate courses in persuasion as well as special topics courses in interpersonal influence social psychology and sociolinguistics Features of this text Ground breaking specific focus on message production as opposed to only message effects Multiple theoretical perspectives are presented and the vast body of research from communication psychology linguistics philosophy and related fields is reviewed Student friendly pedagogy such as definitions examples and sections describing common assumptions about various theories engage students and highlight important concepts Steven Wilson currently is an Associate Professor and Director of Graduate Studies in the Department of Communication at Purdue University He is one of five associate editors for the interdisciplinary journal *Personal Relationships* and past chair of the International Communication Association's Interpersonal Communication division His research and teaching focus on interpersonal influence and message production in a variety of contexts from parent child interaction in abusive families to intercultural business negotiations He has published nearly forty articles and book chapters on these topics

**Impoliteness in Interaction** Derek Bousfield, 2008-01-09 This study concerns the nature of impoliteness in face to face spoken interaction For more than three decades many pragmatic and sociolinguistic studies of interaction have considered politeness to be one central explanatory concept governing and underpinning face to face interaction Politeness evil twin impoliteness has been largely neglected until only very recently This book the first of its kind on the subject considers the role that impoliteness has to play by drawing extracts from a range of discourse types car parking disputes army and police training police public interactions and kitchen discourse The study considers the triggering of impoliteness explores the dynamic progression of impolite exchanges and examines the way in which such exchanges come to some form of resolution Face and the linguistic sophistication and manipulation of discursively expected norms to cause or deflect impoliteness is also explored as is the dynamic and sometimes hotly contested nature of an individual's socio discursive role

*Readings in*

*Second Language Pedagogy and Second Language Acquisition* Asako Yoshitomi, Tae Umino, Masashi Negishi, 2006-01-01 The selected contributions of this volume focuses on various issues related to second language pedagogy and second language acquisition in the Japanese context Part I covers such topics as discourse pragmatics and cross cultural pragmatics in language teaching the instruction of conversation through training in story telling skills task activities as a means for grammarization in grammar teaching the development of a computerized speaking test and a proficiency scale for EFL learners and the social aspects of the language teacher expertise Part II deals with the cognitive transformation involved in the acquisition of syntactic structures the application of ZPD to adult learners not only in terms of interpersonal interaction but also through interfacing with other media examination of learners narrative data to analyze linguistic and gestural reference and to investigate learners use of phrasal verbs learner s strategy use in self instruction that utilizes audiovisual materials and network computer technology in computer assisted language learning **The Routledge Handbook of**

**Spanish Pragmatics** Dale A. Koike, J. Cesar Felix-Brasdefer, 2020-07-26 The Routledge Handbook of Spanish Pragmatics is the first volume to offer a comprehensive overview of advances in Spanish Pragmatics addressing different types of interaction and the variables both social and linguistic that can affect them Written by a diverse set of experts in the field the handbook unifies two major approaches to the study of pragmatics the Anglo American and European Continental traditions Thirty three chapters cover in detail both pragmatic foundations e g speech act theory implicature and relevance deixis and interfaces with other concepts including Discourse Variation Culture and interculture Im politeness humor Learning contexts and teaching Technology This is an ideal reference for advanced undergraduate and postgraduate students and researchers of Spanish language and linguistics **Technik sozialisieren? / Technology Socialisation?** Bruno Gransche, Jacqueline Bellon, Sebastian Nähr-Wagener, 2024-08-13

Anwendungen Künstlicher Intelligenz Maschinellen Lernens sowie Robotik und weitere informatische Systeme spielen in immer mehr Bereichen der menschlichen Lebenswelt eine immer wichtigere Rolle Technik wird dabei auch weiterhin und zunehmend Medium menschlicher Kommunikation und Interaktion sein darüber hinaus wird jedoch auch immer mehr menschliche Interaktion nicht nur durch sondern mit Technik stattfinden Eine Dimension neuer Mensch Technik Relationen ist dabei das Phänomen sozialer Angemessenheit Obgleich sich dieses nicht auf ein einfaches Regelwerk reduzieren lässt verhalten sich Menschen in zwischenmenschlicher Interaktion ganz selbstverständlich sozial angemessen und treffen in der Regel ohne Weiteres den richtigen Ton Wie aber verhält es sich mit intelligenten technischen Systemen Können sollten diese mit Fähigkeiten zu entsprechendem Sozialverhalten ausgestattet werden um damit auch eine weitere bedeutsame Grenze zwischen Mensch und Technik zum Verschwinden zu bringen Anders gefragt Ist es möglich und erforderlich Technik zu sozialisieren **An Interpersonal Pragmatic Study of Professional Identity**

**Construction in Chinese Televised Debating Discourse** Chengtuan Li, 2021-12-04 This book explores debaters professional identity construction through implicit negation in televised debates from an interpersonal pragmatic perspective



It reveals the linguistic strategies used to indirectly negate the identity of others and highlights three pairs of professional identity constructed through implicit negation 1 expert vs non expert identity 2 outsider vs insider identity 3 authentic vs false identity Furthermore it proposes the Inter relationality Principle self through other identity and other through self identity which contribute to Bucholtz and Hall s theory of identity construction Lastly the book discusses the relations between professional identity construction through implicit negation and im politeness and builds a model of professional identity construction through implicit negation based on interpersonal pragmatics By focusing on the interpersonal pragmatics of professional identity construction the book advances the interpersonal pragmatic study of identity construction im politeness and implicit negation As such it is a valuable resource for a broad readership including graduate students and scholars who are interested in professional identity construction implicit negation and im politeness research

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