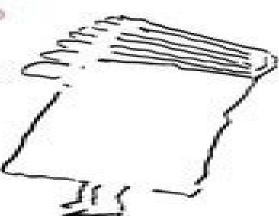
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the elements involved in publicity and how to create an effective promotional timeline Once you understand the basics Part Two focuses on the ways to package and market yourself to the various book and media outlets It discusses putting together professional looking press releases and media kits It also explains how to obtain endorsements and reviews as well as how to generate speaking engagements and interviews with journalists bloggers and radio TV and podcast hopes Part Three provides a plan that covers the first three months of an author's publicity program from the day the book is formally released through all the media events that have been lined up Throughout the book you will find insets that answer important questions such as What are the real costs involved and Should I promote myself or hire a publicists Just as important the author includes a valuable resource guide that provides the names addresses and links to many of the key places covered in the book Jan Yager has enjoyed a fabulous career as both a best selling author and a publisher She has been interviewed by many of the top shows on TV and radio In How to Promote Your Book she lets you in on what she has done both for herself and for her authors to open the door to effective publicity Wirtschaftsprüfung im Wandel Jens Freiberg, Nora Otte, Katharina Yadav, 2022-08-10 Aus Anlass des 70 Geburtstages von Dr Holger Otte beleuchten 76 namhafte Autorinnen und Autoren aus der Lehre der Unternehmenspraxis aber auch enge Weggef hrtinnen und Weggef hrten in dieser Festschrift aktuelle Fragestellungen zu der Entwicklung der Finanzberichterstattung und den sich daraus ergebenden Herausforderungen fr die Wirtschaftspr fung Die Sammlung an Beitr gen unterstreicht mit ihren verschiedenen Facetten die hohe Anerkennung und Wertsch tzung die Dr Holger Otte innerhalb des Berufsstands der Wirtschaftspr ferinnen und Wirtschaftspr fer der Wissenschaft und Wirtschaft sowie innerhalb des internationalen Netzwerks der BDO genie t Seit fast vier Jahrzehnten und davon mehr als die H lfte der Zeit als Vorstand der BDO AG Wirtschaftspr fungsgesellschaft bringt sich der Jubilar aktiv in die Entwicklung der Finanzberichterstattung ein Mit der Festschrift ehren wir die Verdienste von Dr Holger Otte Gleichzeitig freuen wir uns auch eine h chst interessante und lohnende Lekt re fralle die sich fraktuelle Fragestellungen und Entwicklungen in der Finanzberichterstattung und den sich daraus ergebenden Herausforderungen fr die Wirtschaftspr fung interessieren bereitzustellen Die Vertragsverhandlung Stefanie Jung, Peter Krebs, 2016-10-13 Dieses Werk widmet sich der unternehmerischen Vertragsverhandlung Die hier er rterten Erkenntnisse Taktiken und Strategien k nnen sowohl in Verhandlungen zwischen Unternehmen als auch bei unternehmensinternen Verhandlungen Anwendung finden In die Betrachtung flie en daher interdisziplin r psychologische rechtliche und betriebswirtschaftliche Aspekte sowie Erkenntnisse aus der Kommunikationswissenschaft ein Die Taktiken und Strategien sowie die rechtlichen Rahmenbedingungen und ihre Auswirkungen auf Verhandlungen sind zentraler Schwerpunkt des Buches Dar ber hinaus werden auch Gesamtkonzepte Techniken Hilfsmittel tats chliche Rahmenbedingungen Mechanismen sowie Grundbegriffe und probleme er rtert Die Lekt re ist fr Interessierte ohne Vorkenntnisse insbesondere aber auch fr erfahrene Verhandler interessant da sie hilft das praktisch Erlebte zu verstehen die dahinter stehenden Wirkungsmechanismen zu erkennen und

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