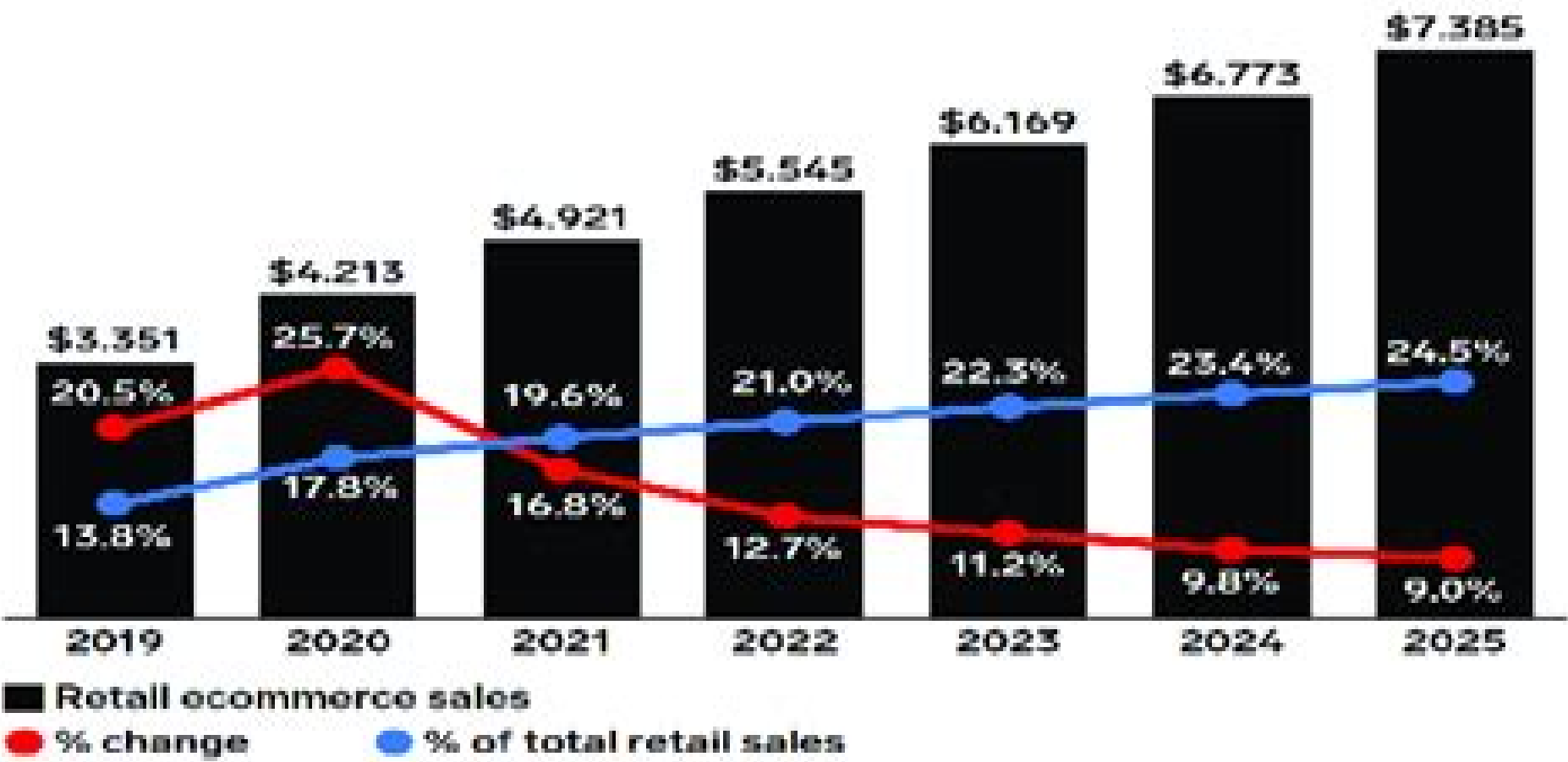


Retail Ecommerce Sales Worldwide, 2019-2025

trillions, % change, and % of total retail sales



Note: includes products or services ordered using the internet, regardless of the method of payment or fulfillment; excludes travel and event tickets, payments such as bill pay, taxes, or money transfers, food services and drinking place sales, gambling, and other vice goods sales

Source: eMarketer, May 2021

Worldwide Retail And Ecommerce Sales Emarketers

Asian Development Bank



Worldwide Retail And Ecommerce Sales Emarketers:

Unpacking E-commerce Business Models, Trends and Policies OECD,2019-06-06 As digital transformation has accelerated the e commerce landscape has become increasingly dynamic New players have emerged at the same time that established actors have taken on new roles some barriers to e commerce at the firm individual and country levels have been overcome while other barriers have emerged Innovative business models have transformed buyer seller relationships and pushed out the frontier of what is possible to buy and sell online

E-commerce Evolution in Asia and the Pacific Asian Development Bank,2023-11-01 This report analyzes e commerce in Asia and the Pacific assesses its environmental impact and explains why providing adequate internet online payments and last mile logistics is key to creating a sustainable and inclusive digital marketplace Noting the region makes up the largest share of the world s online retail market it tracks the impact of the pandemic and emphasizes the need to level the playing field for small businesses It outlines ways for companies to measure their carbon footprint highlights the potential risk of anti competitive behavior and explains the need to improve digital taxation policies in line with e commerce s rapid growth

Omnichannel Retail Tim Mason,Miya Knights,2019-04-03 FINALIST Business Book Awards 2020 Sales and Marketing Category According to many reports the physical retail experience is in crisis as more and more consumers shift to internet shopping Despite this the majority of global purchases still happen offline from 90% of sales in the US through to 92% of sales in the UK and 94% in China The big change is that today s shopper seeks content and advice online before buying in store Omnichannel Retail celebrates all the advantages of the physical shopping experience from its sensory selection through to try before you buy and its potential for providing an instant and profitable retail solution while explaining the imperative of bringing the power of digital and an omnichannel experience to everyday shopping Connecting the digital customer to the physical customer Omnichannel Retail delivers a wealth of opportunities for the bricks and mortar store including an enhanced customer journey effortlessly tailoring specific products to a particular customer exploiting surge pricing upselling lucrative products and above all building real and profitable relationships with your best customers Based on over thirty years in loyalty marketing Tim Mason diligently addresses the challenges facing retailers providing tangible and proven solutions to capitalize on the changing retail landscape

Entrepreneurial Marketing Robert D. Hisrich,Veland Ramadani,2018 One key for success of an entrepreneur is to obtain sales revenue and profits as quickly as possible upon launching the venture Entrepreneurial Marketing focuses on the essential elements of success in order to achieve these needed sales and revenues and to grow the company The authors build a comprehensive state of the art picture of entrepreneurial marketing issues providing major theoretical and empirical evidence that offers a clear concise view of entrepreneurial marketing Through an international approach that combines both theoretical and empirical knowledge of entrepreneurship and marketing this book informs and enhances the entrepreneurs creativity their ability to bring innovations to the market and their willingness to face risk that

changes the world Key components addressed include identifying and selecting the market determining the consumer needs cost effectively executing the basic elements of the marketing mix product price distribution and promotion and competing successfully in the domestic and global markets through implementing a sound marketing plan Numerous illustrative examples throughout the book bring the content to life The mix of theoretical content examples empirical analyses and case studies make this book an excellent resource for students professors researchers practitioners and policymakers all over the world

Der neue Online-Handel Gerrit Heinemann, 2019-02-13 Erfahren Sie in diesem E Commerce Buch wie Sie Ihr Online Gesch ft optimieren um im Wettbewerb mitzuhalten In seinem Buch Der neue Online Handel pr sentiert Autor Gerrit Heinemann die aktuellen Entwicklungen und wichtige Zukunftstrends im E Commerce Der Internethandel ist durch die neuen digitalen Kommunikations und Konsummuster der Kunden gepr gt Um im Wettbewerb mithalten zu k nnen m ssen Unternehmen in Zukunft also st rker in den Aufbau und die Optimierung ihres Online Gesch fts investieren Aus diesem Grund beleuchtet Gerrit Heinemann in seinem E Commerce Buch folgende Themengebiete E Commerce Gesch ftsmodelle Kanalexzellenz Erfolgsfaktoren z B digitale Zeitvorteile und Kundenzentrierung Dar ber hinaus analysiert er die digitalen Herausforderungen und zeigt Konsequenzen sowie Chancen f r den Einzelhandel auf Der Inhalt im berblick Gerrit Heinemann f hrt in seinem E Business Buch folgende Bereiche n her aus Neues Meta Targeting im Online Handel Gesch ftsmodelle des Online Handels Formen des Online Handels Gesch ftssysteme und Benchmarks im E Commerce Best Practices f r Web Exzellenz im Online Handel Risk Benefit im Online Handel Anerkannte Best Practices veranschaulichen wie erfolgreicher Digital Commerce funktioniert und was die Lessons Learned der letzten Jahre sind Mit seinem Standardwerk f r Online H ndler und Unternehmen gelingt es Gerrit Heinemann eine Br cke zwischen Theorie und Praxis zu bauen und so alle Inhalte benutzerfreundlich zu gestalten In der 10 Auflage dieses E Commerce Buchs wurden alle Kapitel vollst ndig bearbeitet und um folgende neue Themen erg nzt Zustellung zum Endverbraucher Digitale Infrastruktur DSGVO Auch die rechtlichen Anforderungen wurden auf den neuesten Stand gebracht Dar ber hinaus wurde das E Commerce Buch um aktuelle Fallstudien erg nzt

ICMLG 2018 6th International Conference on Management Leadership and Governance Dr Vincent Ribiere, 2018-05-24 These proceedings represent the work of researchers participating in the 6th International Conference on Management Leadership and Governance ICMLG 2018 which is being hosted this year by the Institute for Knowledge and Innovation Southeast Asia IKI SEA a Centre of Excellence of at Bangkok University Thailand on 24 25 May 2018

Amazon Natalie Berg, Miya Knights, 2019-01-03 What is the secret to Amazon s success What does the ecommerce giant have in store for the future Explore the disruptive new retail strategies of the world s most relentless retailer and gain valuable lessons that can be applied to any business in the ecommerce sector with original insight from the company as it continues to revolutionize itself even further The retail industry is facing unprecedented challenges Across all sectors and markets retailers are shifting their business models and customer engagement strategies to ensure they survive

The rise of online shopping and its primary player Amazon is at the heart of these changes and opportunities Amazon's relentless dissatisfaction with the status quo is what makes it such an extraordinary retailer This book explores whether Amazon has what it takes to become a credible grocery retailer and as it transitions to bricks and mortar retailing investigates whether Amazon's stores can be as compelling as its online offering Exploring the ecommerce giant's strategies Amazon offers unique insight into how innovations such as voice technology checkout free stores and its Prime ecosystem will fundamentally change the way consumers shop Written by industry leading retail analysts who have spent decades providing research based analysis and opinion on retail strategy and enterprise technology use in retail Amazon analyzes the impact these initiatives will have on the wider retail sector and the lessons that can be learned from its unprecedented rise to dominance as stores of the future become less about transactions and more about experiences

Relationship Marketing in the Digital Age Robert Palmatier, Lena Steinhoff, 2019-01-15 The concept of relationship marketing has been discussed among marketing academics and managers since the early 1980s But instead of reaching its maturity stage relationship marketing is nowadays encountering its next upsurge Due to a confluence of trends driving the global business world including the transition to service based economies faster product commoditization intensified competition worldwide growth among emerging markets aging populations advertising saturation and above all the digital age strong customer relationships are more than ever vital to company strategy and performance Relationship Marketing in the Digital Age provides a comprehensive overview of the state of the art of relationship marketing offering fruitful insights to marketing scholars and practitioners In seven chapters divided into two main sections on understanding Part I and effectively applying Part II relationship marketing an introductory and a concluding chapter readers learn how to successfully manage customer seller relationships

Reengineering the Sharing Economy Babak Heydari, Ozlem Ergun, Rashmi Dyal-Chand, Yakov Bart, 2023-04-06 This book uses cross disciplinary thinking to re engineer an equitable resilient and just sharing economy through co design of technology and regulation

Illicit Trade E-Commerce Challenges in Illicit Trade in Fakes Governance Frameworks and Best Practices OECD, 2021-12-13 This study provides an overview of government and industry specific measures to address the abuse of online platforms by counterfeiters In recent years trading platforms have been instrumental in the growth in e commerce but at the same time they can be abused by illicit trade networks

Smart Green World? Steffen Lange, Tilman Santarius, 2020-05-07 In this book Steffen Lange and Tilman Santarius investigate how digitalization influences environmental and social sustainability The information revolution is currently changing the daily lives of billions of people worldwide At the same time the current economic model and consumerist lifestyle needs to be radically transformed if society is to overcome the challenges humanity is facing on a finite planet Can the much discussed disruption potential of digitalization be harnessed for this purpose Smart Green World provides guiding principles for a sustainable digital society and develops numerous hands on proposals for how digitalization can be shaped to become a

driving force for social transformation For instance the authors explain why more digitalization is needed to realize the transition towards 100% renewable energy and show how this can be achieved without sacrificing privacy They analyze how the information revolution can transform consumption patterns mobility habits and industry structures instead of fostering the consumption of unneeded stuff due to personalized commercials and the acceleration of life The authors reveal how Artificial Intelligence and the Industrial Internet of Things pose novel environmental challenges and contribute to a polarization of income but they also demonstrate how the internet can be restored to its status as a commons with users taking priority and society at large reaping the benefits of technological change in a most democratic way Providing a comprehensive and practical assessment of both social and environmental opportunities and challenges of digitalization Smart Green World Making Digitalization Work for Sustainability will be of great interest to all those studying the complex interrelationship of the twenty first century megatrends of digitalization and decarbonization **Developing the Digital**

Economy in ASEAN Lurong Chen,Fukunari Kimura,2019-04-26 This book advances the international debate on the development of e commerce with focus on emerging ASEAN economies It provides readers insights on Asia s needs and efforts to improve the regional legal and economic conditions to support e commerce This book looks at the rules and regulations on e commerce and e commerce for inclusiveness growth It provides insights from several ASEAN member states and discovers the requirements for Asian countries to better grasp the new juncture of growth associated with economic digitalization which also have deep implications on continuous regional integration and community building

Introduction to Electronic Commerce and Social Commerce Efraim Turban,Judy Whiteside,David King,Jon Outland,2017-04-23 This is a complete update of the best selling undergraduate textbook on Electronic Commerce EC New to this 4th Edition is the addition of material on Social Commerce two chapters a new tutorial on the major EC support technologies including cloud computing RFID and EDI ten new learning outcomes and video exercises added to most chapters Wherever appropriate material on Social Commerce has been added to existing chapters Supplementary material includes an Instructor s Manual Test Bank questions for each chapter Powerpoint Lecture Notes and a Companion Website that includes EC support technologies as well as online files The book is organized into 12 chapters grouped into 6 parts Part 1 is an Introduction to E Commerce and E Marketplaces Part 2 focuses on EC Applications while Part 3 looks at Emerging EC Platforms with two new chapters on Social Commerce and Enterprise Social Networks Part 4 examines EC Support Services and Part 5 looks at E Commerce Strategy and Implementation Part 6 is a collection of online tutorials on Launching Online Businesses and EC Projects with tutorials focusing on e CRM EC Technology Business Intelligence including Data Text and Web Mining E Collaboration and Competition in Cyberspace the following tutorials are not related to any specific chapter they cover the essentials ec technologies and provide a guide relevant resources p **Six Billion Shoppers** Porter Erisman,2017-09-26 An insightful practical guide to e commerce in emerging markets and how to profit from their explosive

boom From China to India to Nigeria e commerce is entering a golden era in countries that were long left out of the e commerce gold rush experienced in the West If the story of the first twenty years of e commerce s growth was set in developed markets the story of the next twenty years will be set in emerging ones The rise of e commerce in emerging markets is being driven by three major trends widespread internet adoption a rising middle class and most importantly innovative new business models that serve the needs of local customers better than the models used by western e commerce giants Six Billion Shoppers takes readers on an exciting and colorful journey around the world to visit the next e commerce mega markets and explore how a new e commerce boom is opening opportunities for entrepreneurs and global brands alike Traveling through Nigeria China India Southeast Asia and Latin America Porter Erisman addresses e commerce across these new markets and what it means for western brands He argues that e commerce in developing countries is revolutionary and will play a much larger role in emerging markets than in the West With e commerce in emerging markets entering a rapid period of expansion Six Billion Shoppers explains how to seize the massive opportunity created by emerging market consumers and provides practical advice on how to ride this new business trend *Successful Social Media and Ecommerce Strategies in the Wine Industry* Gergely Szolnoki,Liz Thach,Dani Kolb,2016-04-30 This book focuses on principles and practices in digital wine marketing By providing a global overview of social media and e commerce strategies and practices in the wine business this book allows readers to understand how consumers and producers deal with these modern communication and selling platforms *Interkulturelles Management am Beispiel erfolgreicher Unternehmenskonzepte* Patrick Siegfried,2017-07-07 Diese Fallstudien sind im Rahmen der Vorlesung Interkulturelles Management von Bachelorstudenten innen des 6 7 Semester der EBC Hochschule Stuttgart erarbeitet worden Prof Dr Dr Patrick Siegfried ist Professor f r Unternehmensf hrung an der ISMInternational School of Management und hat mit den Studenten diese Fallstudien bearbeitet **Digital Transformation Technology** Dalia A. Magdi,Yehia K. Helmy,Mohamed Mamdouh,Amit Joshi,2021-08-23 This book is a collection of best selected research papers presented at the Second World Conference on Internet of Things Applications Future ITAF 2020 organized by Global Knowledge Research Foundation during 16 17 December 2020 It includes innovative works from researchers leading innovators business executives and industry professionals to examine the latest advances and applications for commercial and industrial end users across sectors within the emerging Internet of things ecosphere It shares state of the art as well as emerging topics related to Internet of things such as big data research emerging services and analytics Internet of things IoT fundamentals electronic computation and analysis big data for multi discipline services security privacy and trust IoT technologies and open and cloud technologies

The Fluid Consumer Teo Correia,2016-11-07 The Fluid Consumer takes an in depth look at how digital technologies are driving profound shifts in consumer expectations and in the consumer packaged goods industry and it explores the implications of those shifts for business models branding and growth strategies Branding in the digital world requires new

practices and strategies And as Teo Correia explains platform economics demonstrate how brands can leverage the power of network effects to grow In this book Correia builds upon the new model for digital branding Brands as Platforms a revolutionary way to approach and leverage digital technologies beyond e commerce He also provides a framework to help leaders and managers position their organizations for sustainable growth by leveraging digital technologies to engage consumers and to optimize innovation efforts marketing and channel strategy development In a nutshell The Fluid Consumer Reveals how profoundly the consumer is changing in the digital era and the ways in which consumer packaged goods companies are evolving and adapting as a result Develops the new model for digital branding Brands as Platforms a revolutionary way to approach and leverage digital technologies beyond e commerce Describes the Four Pillars of Digital Growth needed to achieve digital consumer engagement and position an organization for success Uses case study examples to demonstrate how consumer packaged goods companies are finding new ways to position themselves and stay competitive in the face of industry transformation Blockchain Babel Igor Pejic, 2019-03-03 WINNER Independent Press Award 2020 Technology Category Blockchain is the technology behind bitcoin and other crypto currencies According to Santander it could save financial institutions 15 20bn a year from 2022 onward Most experts see an unprecedented potential but many banks payment processors and credit card companies fret that bitcoin entrepreneurs could cast a pall over their core business Whatever the position of blockchain many voices are shouting from different angles creating a cacophony of confusion including tech evangelists anarcho libertarians and industry experts But while everybody in IT and banking seems to have an opinion on the blockchain there is little systematic research no strategic analysis Blockchain Babel is the ultimate guide to the most disruptive technology to have entered the finance industry in recent years Blockchain Babel looks at blockchain alongside innovation diffusion competitive dynamics and management strategy Shortlisted as one of the three best business book proposals by McKinsey and the Financial Times for the Bracken Bower Prize in 2016 this is a must read for business leaders and aspiring leaders wanting to grasp blockchain and put it into context and understand the practical implications it may have **OECD Public Governance Reviews Trust and Public Policy How Better Governance Can Help Rebuild Public Trust** OECD, 2017-03-27 This report examines the influence of trust on policy making and explores some of the steps governments can take to strengthen public trust

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