Chapter 01 - Limits, Alternatives, and Choices

McConnell Brue Flynn 23e

DISCUSSION QUESTIONS

What is an opportunity cost? How does the idea relate to the definition of economics?
Which of the following decisions would entail the greater opportunity cost: allocating
a square block in the heart of New York City for a surface parking lot or allocating a
square block at the edge of a typical suburb for such a lot? Explain. LO1.1

Answer: An opportunity cost is what was sacrificed to do or acquire something else. The condition of scarcity creates opportunity cost. If there was no scarcity, there would be no need to sacrifice one thing to acquire another. The opportunity cost would be much higher in New York City as the alternative uses for that square block are much more valuable than for a typical suburban city block.

Cite three examples of recent decisions that you made in which you, at least implicitly, weighed marginal cost and marginal benefit. LO1.1

Answer: Answers will vary, but may include the decision to come to class, to skip breakfast to get a few extra minutes of sleep, to attend college, or to make a purchase. Marginal benefits of attending class may include the acquisition of knowledge, participation in discussion, and better preparation for an upcoming examination. Marginal costs may include lost opportunities for sleep, meals, or studying for other classes. In evaluating the discussion of marginal benefits and marginal costs, be careful to watch for sunk costs offered as a rationale for marginal decisions.

3. What is "utility" and how does it relate to purposeful behavior? LO1.1

Answer: "Utility" refers to the pleasure, happiness, or satisfaction gained from engaging in an activity (eating a meal, attending a ball game, etc.). It is an important component of purposeful behavior because people will allocate their scarce time, energy, and money in an attempt to gain the most utility possible.

 What are the key elements of the scientific method, and how does this method relate to economic principles and laws? LO1.2

Answer: The key elements include the gathering of data (observation), the formulation of possible explanations (hypothesis), testing the hypothesis, determining the validity of the hypothesis, and repeated testing of the hypothesis that have appeared to be valid in prior tests.

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Campbell R. McConnell, Campbell McConnell, Stanley L. Brue, William B. Walstad

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