

RINGKASAN EKSEKUTIF

Kedai Cenderahati Fazira menyediakan cenderahati yang pelbagai jenis . Perniagaan yang ditubuhkan oleh Cik Fazira ialah milikan tunggal dan Cik Fazira mempunyai kelulusan Ijazah Sarjana Muda Perniagaan . Perniagaan ini terletak di Bandar Tun Abdullah 91308 Semporna,Sabah. Perniagaan ini telah didaftarkan pada 19 Mac 2019 yang bernombor 0207234951-H.

Pentadbiran perniagaan Kedai Cenderahati Fazira diterajui oleh Cik Fazira selaku pengurus besar yang turut dibantu oleh Pengurus Operasi dan Pengurus Kewangan. Untuk membantu Pengurus Kewangan dan Pengurus Operasi tersebut staf sokongan telah diwujudkan agar urusan perniagaan dapat diuruskan dengan lebih baik dan cekap. Selain itu ,terdapat lima orang tenaga kerja yang mempunyai tugas masing-masing seperti pembuat printing shift,pembuat keychain,pembuat gubahan bunga,pembantu pembuat printing shift dan pembantu gubahan bunga

Selain itu, Pemasaran Produk dilakukan melalui pengedaran risalah dan aplikasi dalam talian di media sosial seperti whatsapp,facebook dan instagram. Selain itu , perniagaan Kedai Cenderahati Fazirat telah mendapat sambutan yang sangat baik dalam membuat cenderahati. Oleh itu ,peralatan sedia ada tidak dapat memenuhi keperluan yang dikehendaki oleh pelanggan. Walau bagaimanapun ,perniagaan Kedai Cenderahati Fazira berhasrat untuk meningkatkan sasaran jualan pada masa akan datang.

Pada peringkat awal penubuhan perniagaan sebanyak RM100000 disediakan sebagai modal perniagaan untuk membiayai kos pembelian keperluan operasi. Modal permulaan tersebut diperolehi daripada simpanan pemilik dan pinjaman daripada saudara-mara. Seterusnya ,pembelian beberapa lagi peralatan diperlukan bagi mencapai sasaran jualan yang ditetapkan pada tahun akan datang.

Memulakan Perniagaan Cenderahati

**AHMAD FIRDAUSE MD FADZIL, MOHD
RAFI YAACOB , MOHD NAZRI
MUHAYIDDIN**

Memulakan Perniagaan Cenderahati:

Bagaimana Memulakan Perniagaan Jamaluddin bin Che Sab, 2004 *Catatan Fikir Dua Penulis* Hilal Asyraf, Zahiruddin Zabidi, 2015 Nukilan pengalaman dua anak muda dalam perjalanan mereka menjadi penulis berjaya Kedua-duanya terjun dalam bidang penulisan tetapi meladeni kelompok pembaca yang berbeza Buku ini juga menitipkan cara bagaimana untuk menggali idea dalam penulisan dan panduan untuk menjadi penulis yang disayangi Tuhan **Pulau Pangkor: Antara Pembangunan dan Kelestarian** Jamilah Mohamad, Mariney Mohd Yusoff, 2017-06-14 Deklarasi Rio 1992 telah memperluaskan konsep pembangunan mapan dengan mengambil pendekatan yang bersifat holistik meliputi dimensi pembangunan ekonomi keterlibatan sosial dan kelestarian persekitaran Kini konsep pembangunan mapan telah diarusperdanakan oleh Pertubuhan Bangsa Bangsa Bersatu melalui Agenda Pembangunan Mapan 2030 yang telah merangka satu set 17 Matlamat Pembangunan Mapan Sustainable Development Goals SDG untuk dilaksanakan oleh semua negara melalui penubuhan Rangka Kerja Nasional Pelaksanaan SDG bertujuan untuk mencapai kesejahteraan global dalam jangka panjang melalui penggunaan dan pengurusan sumber ekonomi dan sumber asli secara bijaksana dan pada masa yang sama perlu menghormati manusia dan segala bentuk kehidupan Usaha untuk mencapai Matlamat Pembangunan Mapan ini tentunya lebih mencabar dalam kes ekosistem pulau kecil Pulau kecil seperti Pulau Pangkor yang menjadi tumpuan kajian dalam buku ini sering menghadapi keterancaman ekonomi kerana bergantung kepada beberapa aktiviti ekonomi asas seperti perikanan dan pelancongan Walaupun sektor pelancongan berpotensi besar untuk meningkatkan sumber ekonomi pulau pembangunan pelancongan mesti dijalankan dalam kerangka daya tampung sesebuah pulau Selain daripada tekanan aktiviti pelancongan ekosistem pulau juga perlu menampung permintaan penduduk tempatan untuk membina kawasan tempat tinggal dan infrastruktur asas Semakin ramai penduduk dan semakin rancak aktiviti pembangunannya maka semakin banyak sumber asli pulau termasuk kawasan hutan perlu digunakan Sifat pembangunan mapan itu berkonsep normatif menjangkau beberapa skala temporal dan spatial dan mempunyai pelbagai pemegang taruh Matlamat pembangunan mapan tidak mungkin dicapai tanpa elemen tadbir urus governance yang cekap Tadbir urus pulau ke arah pencapaian pembangunan mapan melibatkan banyak isu yang menyentuh pelbagai aspek ekonomi sosial politik dan alam sekitar Pendekatan multisektoral dan multidisiplin diperlukan untuk memahami isu yang wujud dalam konteks pembangunan sebuah pulau Buku ini yang mengandungi 11 bab mengetengahkan hasil penelitian yang telah dibuat oleh pengkaji di Pusat Kajian UMSERGE dengan dibiayai oleh dana penyelidikan Universiti Malaya Hasil kajian ini bermanfaat untuk penguasa tempatan penggubal dasar komuniti tempatan dan pemegang taruh yang lain yang perlu memahami dinamik isu pembangunan yang wujud di pulau ini Buku ini sesuai dijadikan rujukan oleh penyelidik tempatan dan pelajar institusi pengajian tinggi untuk meneruskan agenda penyelidikan dalam bidang pembangunan mapan **PSIKOLOGI DAN KOMPETENSI USAHAWAN BERJAYA DALAM PERNIAGAAN BAHARU E-DAGANG DI MALAYSIA (Penerbit UMK) AHMAD FIRDAUSE MD FADZIL, MOHD**

RAFI YAACOB ,MOHD NAZRI MUHAYIDDIN,2022-08-30 Terdapat 14 ciri ciri usahawan yang merangkumi aspek berkaitan personaliti motivasi kognitif dan kompetensi diri yang menjadi tunjang kepada kualiti dimiliki usahawan berbanding mereka yang lain Bagi aspek berkaitan personaliti terdapat tujuh ciri ciri diri usahawan yang membezakan mereka dengan yang lain iaitu bersangkutan kreativiti menanggung risiko inspirasi keinginan autonomi dan kebebasan toleransi terhadap kekaburan kegigihan dan ketabahan dan optimistik Menyentuh berkenaan motivasi usahawan dikatakan mempunyai keinginan untuk berjaya sangat tinggi minat terhadap bidang perniagaan begitu mendalam dan pengaruh rangsangan luaran yang memainkan peranan penting kepada meningkatkan motivasi Bagi ciri ciri kognitif pula faktor latar belakang diri dan pengalaman lepas dikatakan telah menjadi peranan penting kepada mempengaruhi bentuk pemikiran dan pembuatan keputusan usahawan Selain psikologi kompetensi diri iaitu kebolehan dan kemampuan usahawan melakukan sesuatu dengan lebih berjaya sepertimana kemahiran komunikasi dan kemahiran komputer Ciri ciri yang dimiliki tersebut telah didapati memacu kejayaan usahawan e dagang semasa penubuhan perniagaan baharu yang berdepan dengan pelbagai cabaran yang menuntut mereka lebih konsisten dalam pembuatan keputusan dan tindakan

Bintang-Bintang Bergemerlapan Md. Zin Sham,Zainal Kling,Yussof Ahmad,2017-04-21 Bintang Bintang Bergemerlapan ini kami persembahkan kepada pembaca sebagai bukti bahawa secara umumnya pendidikan itu dapat mengubah hidup kita menjadi lebih baik Daripada sebuah masyarakat yang tidak mengenali pendidikan pasca sekolah rendah kita menjadi sebuah masyarakat yang berilmu dan berkemampuan sama seperti orang lain Buku ini mengandungi 60 buah cerita Satu untuk setiap tahun usia STAR Sudah 60 tahun kita meninggalkan STAR

Rahsia Kejayaan 50 Usahawan Normala Rashid, Buku ini memberi panduan dan tip dari 50 usahawan yang berjaya menjadi jutawan dan menempah nama di dalam malaysia atau luar malaysia kepada sesiapa sahaja berminat untuk memulakan perniagaan atau telah mempunyai perniagaan sendiri Antara perkara menarik yang disentuh didalam buku ini seperti bagaimana dari pada tiada syarikat sehingga mempunyai syarikat sendiri pelbagai latar belakang dengan tujuan yang sama dalam menjadi usahawan di Malaysia dan tip tip akan di kongsi oleh ahli perniagaan untuk menjadi seorang peniaga berjaya

Cara mudah dapat pinjaman bisnes Ahmad Sazmy Abdul Aziz,2007

Cinta Tak Pernah Usai JURIAH ISHAK,2015 Merah padam muka Dayana bila dia dimalukan oleh seorang pemuda di khalayak Terbantut hasratnya untuk memasarkan kerepek buatannya di Pasar Mini Akif Namun hatinya sejuk semula lalu pasar mini itu dikunjungi sekali lagi Alangkah terkejutnya dia pemuda yang memalukannya tempoh hari adalah pengurus pasar mini itu Apa lagi amarah datang berapi lalu melampiaskan ke arah pemuda tersebut Ah Akif hanya senyum sahaja Entah kenapa ada keistimewaan pada gadis itu Dia mula suka pada Dayana Akif baik Dayana pula tergoda Tapi bagaimana dengan Ikhwan Mereka sudah berkawan sejak kecil Dia buntu bila Ikhwan datang melamar Malangnya ibu Ikhwan tidak sukakannya Dia hanyalah pembuat kerepek berkelulusan SPM Akif dan Dayana ditunangkan Belum sempat bernikah Akif tiba tiba menghilang Puas dicari Akif tidak ditemui Ke mana dia menghilang Dayana terus menanti Ikhwan yang masih mengharap

kembali menagih cinta Yana sayang aku telah memilihmu menjadi pendamping hidupku kerana kaulah cinta pertama dan terakhirku Akan kujagamu dengan cintaku kerana dirimu separuh jiwaku Percayalah sayang tidak ada yang akan memisahkan kita kecuali TUHAN Akif **Kuserahkan Kasih** Fida Rohani,2009 BERADA dalam pelukan suami serasa dunia ini telah dimiliki Itu yang dirasakan Jasmin sepanjang hidup bersama Farid Namun dunianya bergoncang dengan kehadiran Azura sebagai isteri kedua Ke rana sakit hati suami menduakan kasih dia bertindak menunduk kan Farid supaya tidak lupa jalan pulang Tempias orang ketiga turut dirasai Intan Fariha seorang wartawan majalah Setiap hari dia melihat deraian air mata isteri isteri yang dimadukan Namun dia sendiri terseksa kerana berkongsi kasih suami dengan dua wanita lain Badai dan gelora yang melanda di hati hanya dia yang tahu Terbukti kata kata di hujung penanya tentang poligami tidak semudah yang dilakarkan Manis pada insan lain tapi tidak di pihaknya Sanggupkah Intan Fariha membiarkan dirinya terus terluka sedangkan kebahagiaan itu boleh dimiliki tanpa lelaki bernama suami Keputusan di tangannya Atau tunggu saja bila akhirnya ijab kabul yang terpateri berkecai dengan lafaz talak **Pembangunan sumber manusia dalam era k-economy** ,2007 Human resources development in Malaysia in the era of a knowledge based economy collection of articles Buat Duit dengan Kraf Tangan Rashidah Mat Nor,2016-01-15 Bermodalkan RM300 anda mampu memiliki bisnes kraf tangan sendiri Bagaimana Berikut adalah ringkasan Buat Duit dengan Kraf Tangan Selok belok dunia bisnes kraf tangan Sumber modal dengan jumlah yang realistik Bahan mentah dan kemahiran yang diperlukan Lokasi strategik dan lubuk pasaran lumayan Trik mempromosi hasil kraf berkesan Kisah dan nasihat oleh pengusaha berjaya Buat Duit dengan Kraf Tangan memberi panduan langkah demi langkah kepada anda bagi memilih jenis bisnes kraf tangan yang terbaik Sesuai dibaca oleh usahawan yang baru berfikir atau sudah pun memulakan perniagaan sendiri Rashidah Mat Nor adalah penulis bebas dan aktif menulis di dalam akhbar tempatan dan majalah seperti Dewan Kosmik Dewan Pelajar Wanita dan sebagainya Buku ini ditulis daripada hasil kajian dan temu bual dengan pengusaha kraf tangan oleh beliau sendiri demi mendapatkan maklumat ketika menulis *Jual Beli Cinta* WEEDA AIRIZA,2015 Kenangan silam yang pahit memang parah Lagi lagi kalau pernah putus cinta Lebih sakit kalau lelaki itu selamba pergi tanpa salam terakhirnya Geram Puas Airin Zulaikha Shane mencari di mana buah hati pengarang jantungnya Kepulangannya ke Malaysia hanya menambah rajuk di hati Lelaki itu tetap tidak ditemui Namun dalam diam Zulaikha mula mendambakan Razif jejak yang ditemui secara tidak sengaja saban tahun Siapa sebenarnya dia Sekejap ada sekejap tak ada Misteri betul **Ombak bukan penghalang** Osman Ayob,2007 Prize winning novel in the novel writing contest of Sempena Perayaan Jubli Emas DBP **50 kisah usahawan wanita Malaysia** Norlela Zubir,2008 *Prosiding Seminar Antarabangsa Dakwah Dan Pembangunan Belia Islam, 10-11 September 2007* Abdul Ghafar Haji Don,2008 Development of Islamic dawah and Muslim youth in Malaysia Dewan sastera ,1999 Cinta Segi Lima DR. HM Tuah Iskandar al-Haj,2010 CINTA seorang lelaki kepada seorang wanita sukar untuk ditafsirkan oleh akal Perasaan kasih dan sayangnya jarang diluahkan secara zahir namun sebenarnya ia sentiasa mekar dan luhur Jamhuri tahu

Jainiah wanita yang menjadi suri hidupnya menyimpan rasa curiga Sejurnya dia ingin wanita itu yakin dengan cintanya namun isterinya seakan tidak memahami Setiap kali Jamhuri memandang kembali kejayaan yang dikecapinya dia sering bertanya tanya Berbaloikah semua ini Ramai orang di luar sana menjadikannya idola tetapi insan tersayang mula menjauhi Tanpa pengetahuan sesiapa setiap langkah Jamhuri di susuri ekor mata seseorang yang merencana komplot jahat untuk mencairkan empayar cinta milik Jamhuri Tetapi tidak semudah itu dia mengalah Aura jahat yang mahu menggugat cinta suci Jamhuri ini akan ditepis dengan idea bijaksana dan sifat keikhlasannya Persembahan hebat dengan PowerPoint Syahrul Nizam Junaini, 2007 Kini tidak ada bidang kerjaya yang terkecuali daripada membuat persembahan Pensyarah doktor pegawai komunikasi korporat ahli perniagaan pereka bentuk jurutera pelajar dan sesiapa sahaja pasti tidak terlepas daripada membuat persembahan dengan Power Point Tujuannya ialah meningkatkan kredibiliti dan meluaskan pengaruh persekitaran Persembahan Hebat dengan Power Point Edisi Kemas Kini membimbing kita bagi memantapkan persembahan di depan khalayak dengan fokus Idea simpel pembentangan menakjubkan Formula praktikal bagi memukau audiens Idea kecil namun dengan hasil yang gempar Seni mencipta pembentangan berkualiti **Bandar Maharani dan daerah Muar, 1884-1920** Abdul Malek Munip, 1984 History of Muar Johor Malaysia **Ensiklopedia Pengurusan Jilid 4 (P)** University Utara Malaysia, Penerbitan Ensiklopedia Pengurusan ini diusahakan oleh Penerbit Universiti Utara Malaysia UUM merupakan satu usaha murni dalam melengkapkan proses memartabatkan UUM sebagai sebuah pusat pengajian ilmu yang mengkhusus terhadap bidang Ilmu Pengurusan Projek penerbitan Ensiklopedia bermula pada tahun 2000 memandangkan belum wujud ensiklopedia khusus dalam bidang pengurusan Ensiklopedia Pengurusan ini mengandungi 1479 entri yang mencakupi 16 bidang utama dalam pengurusan iaitu ekonomi teknologi maklumat dan pengurusan teknologi perakaunan pelancongan hal ehwal antarabangsa keusahawanan sumber manusia pengurusan kerja sosial perniagaan insurans kewangan dan perbankan pengurusan awam pengurusan pendidikan pembangunan komunikasi dan kualiti Pembinaan tajuk entri ensiklopedia ini berdasarkan kurikulum yang diajar di UUM dengan memberi penekanan kepada aspek konseptual filosofikal teknikal dan historikal serta aplikasi Terdapat sebanyak 464 orang penulis terlibat dalam Ensiklopedia ini yang terdiri daripada profesor penyelidik dan ahli akademik universiti Ia juga dilihat sebagai usaha bagi membuka peluang kepada para ilmuan di UUM untuk memberi sumbangan kepada masyarakat majmuk di luar kampus membaca dan mendalami ilmu pengurusan yang rata rata dimiliki oleh para ilmuan di UUM ini

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