



# SAP SALES AND DISTRIBUTION QUICK CONFIGURATION GUIDE

Advanced SAP Tips and Tricks  
with Variant Configuration

Syed Awais Rizvi

**Sap Sales And Distributions Quick Configuration Guide**  
**Advanced Sap Tips And Tricks With Variant**  
**Configuration Sap Sales And Distributions Guides**  
**Volume 1**

**Matt Chudy,Luis Castedo,Ricardo  
Lopez**



## **Sap Sales And Distributions Quick Configuration Guide Advanced Sap Tips And Tricks With Variant Configuration Sap Sales And Distributions Guides Volume 1:**

*SAP Sales and Distributions Quick Configuration Guide* Syed Awais Rizvi, 2015-05-22 Introduction to the Book Motivation of this book is to simplify SAP SD starting from foundation learning Strong learning comes from strong foundation learning for this reason first three chapters focused on foundation learning Complex subjects are defined with mind maps To make learning fast this book utilize mind maps to make complex subject easy to understand First chapter is all about SAP and information technology foundation learning All of the topics prepared simple and short to make reader understand the topic If you are on time crunch and want to start learning fast to the configuration then start with chapter two Chapter two start with sap SD enterprise structure setup Many topics become easier to understand with pictures so you can find many mind maps and SAP screenshots Every chapter has Brief summary that will help reader understand and pick the chapter to study Why This Book This book start with foundation learning with basics and easy to understand simple definitions For complex topics book offers mind maps where learning become very fast With basics advance subjects become much easier to understand and with mind maps it also made complex topics easy to understand There are many books which are filled with filler this book focuses on simple and easy to understand method This book will help anyone who wants to learn from very beginning or anyone who would like to improve their skills in SAP SD configuration Learning with Mind Maps Mind Map help representing complex topics with a simple understandable pictorial representation Mind Map simplifies composite subjects to make the learning process easier SAP Sales and Distribution Quick Configuration Guide utilize mind map to explain configuration for complex topics Who can benefit from this Book Consultants Business Analysts Managers Beginners [SAP Sales and Distribution Quick Configuration Guide](#) Syed Rizvi, 2016-11-07 SAP Sales and Distribution Quick Configuration Guide focuses on very simple easy to understand approach The first chapter has simple and easy definitions so the reader can easily learn Throughout the book the reader will find very informative technological related definition along with configuration step by step screenshot Book was written to make reader grasp a better understand on configuration and some tricks Book also provide variant configuration pricing setup Learn Definitions from Mind Maps INTRODUCTION TO SAP ERP ENTERPRISE STRUCTURE MASTER DATA ORDER MANAGEMENT CONTRACTS DELIVERY AND ROUTES PRICING BILLING CREDIT MANAGEMENT AVAILABLE TO PROMISE LISTING EXCLUSION AND OUTPUT DETERMINATION Advanced SAP Tips and Tricks with Variant Configuration Tips and Tricks on following topics Debug program Variant Configuration Table view interface parameters auto fill startup transaction Table join Mass update Condition Technique BAPI Functional Module LSMW EDI User Exit and BADI Single T code for complete Variant Configuration Common Distribution channel and Division 50 Plus Topics in Chapter 1 Introduction to SAP Including SAP Introduction GTS GRC EHP Fiori Screen Personas Project Management System landscape Finance related Topics Hana 30 Plus Topics in Chapter 10 Advance Tips

and Tricks Including Variant Configuration SQVI Table Join and reports Debugging Pricing Table Edit LSMW Short Cuts Parameters EDI BAPI Syed Awais Rizvi is SAP certified Sales and Distributions consultant He is also SAP certified Project Manager He has many years of SAP implementation experience He has worked in various industries He has experienced with fortune 500 enterprise implementations upgrades roll outs and support involvement He has widespread experience in implementation from project kickoff to go live phase with many cycles He has experienced in requirement gathering fit gap analysis and blueprinting realization and all other the phases of the project implementation He has experience with optimization and utilization of system function with optimal results and intelligent design      **Backpacker** ,2000-03

Backpacker brings the outdoors straight to the reader s doorstep inspiring and enabling them to go more places and enjoy nature more often The authority on active adventure Backpacker is the world s first GPS enabled magazine and the only magazine whose editors personally test the hiking trails camping gear and survival tips they publish Backpacker s Editors Choice Awards an industry honor recognizing design feature and product innovation has become the gold standard against which all other outdoor industry awards are measured      *Configuring SAP ERP Sales and Distribution* Kapil

Sharma,Ashutosh Mutsaddi,2010-06-03 The first and only book to offer detailed explanations of SAP ERP sales and distribution As the only book to provide in depth configuration of the Sales and Distribution SD module in the latest version of SAP ERP this valuable resource presents you with step by step instruction conceptual explanations and plenty of examples If you re an SD consultant or are in charge of managing an SAP implementation in your enterprise you ll want this valuable resource at your side SAP is one of the leading Enterprise Resource Planning ERP software products on the market with over 40 000 implementations Covers the latest version of SAP ERP ECC 6 0 Covers common through advanced configurations so it s helpful no matter what your level of experience with SAP Explains the conceptual framework behind the configuration process If your company uses the SD module keep this indispensable guide on hand      **Mastering SAP SD Configuration**

Alex Sterling,2023-07 Mastering SAP SD Configuration A Comprehensive Guide The book covers the following 1 Introduction 1 1 Overview of SAP SD 1 2 Importance of SAP SD Configuration 1 3 Who should read this book 2 SAP SD Basics 2 1 Key Concepts and Terminology 2 2 SAP SD Organizational Structure 2 3 SAP SD Master Data 3 SAP SD Configuration Fundamentals 3 1 The SAP IMG Implementation Guide 3 2 Basic Settings and Configuration Prerequisites 3 3 Customizing Requests and Transport Management 4 Enterprise Structure Configuration 4 1 Defining and Assigning Sales Organization 4 2 Defining and Assigning Distribution Channel 4 3 Defining and Assigning Division 4 4 Configuring Sales Area Sales Office and Sales Group 5 Master Data Configuration 5 1 Customer Master Data 5 1 1 Account Groups 5 1 2 Partner Functions and Determination 5 2 Material Master Data 5 2 1 Material Types 5 2 2 Sales Specific Material Attributes 5 3 Pricing Configuration 5 3 1 Condition Tables Access Sequences and Condition Types 5 3 2 Pricing Procedures and Determination 6 Sales Document Configuration 6 1 Sales Document Types 6 2 Item Categories and Determination 6 3 Schedule Line

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Learn SAP SD in 1 Day Krishna Rungta,2017-06-28 SAP Sales and Distribution SD is one of the most widely implemented  
modules of SAP It covers business activities like Pre sales Inquiry Quotation Sales Order Processing Shipping Delivery and  
Billing SAP SD is used across industries This book is designed for beginners with little or no prior SAP SD experience Here is  
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Chapter 33 SAP Item Category Determination VOV7 VOV4 Chapter 34 All About Condition Exclusion Group Chapter 35  
Accounting Key Chapter 36 Guide to Credit Management in SAP      **Sales and Distribution with SAP®** Gerhard  
Oberniedermaier,Tamara Sell-Jander,2013-11-11 Introduction 3 Logistics 15 1 1 1 Definition 15 1 1 1 Objects of logistics 16 1  
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 Uwe Blumöhr, Andreas Kölbl, Michael Neuhaus, Marin Ukalovic, 2023      **SAP Enterprise Structure Concept and**  
**Configuration Guide - A Case Study** Rizki Ahmad (author), 2010-08-12 This book explains in details about the SAP  
 Enterprise Structure MM and related modules such as FI LE SD Concept and Configuration Guide I wrote the e book in a  
 simple to understand way so you can learn it easily After understanding the concept the e book will show the step by step  
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*to key sales and distribution functions ; teaches how to use sales and distribution in SAP ERP in your daily processes ;*  
*includes troubleshooting tips for common problems and pitfalls]* Matt Chudy, Luis Castedo, 2011 This book focuses on the  
 practical day to day requirements of working with Sales and Distribution SD in SAP ERP You ll learn how to perform  
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 to the core areas of sales and distribution such as sales pricing delivery transportation and billing you ll also find coverage of  
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 sales Sales Order Processing Availability Check Pricing Delivery Picking Shipping Transportation Billing Reports and  
 Analytics      **SAP® SD Questions and Answers** Kogent Learning Solutions Inc., 2009-09-15 Designed as a quick reference  
 in preparing for certification exams or interviews on the SAP Sales and Distribution module this book includes all the major

concepts related to SAP SD functionality technical configuration and implementation in an easy to understand question and answer format This organized and accessible format allows the reader to quickly find the questions on specific subjects and provides all of the details to pass certification exams in a step by step easy to read method of instruction Topics Covered Invoicing Distribution Points Backorder Processing Account Determination Material Master Transaction Codes Partner Procedures Rebates and Refunds Interfaces Condition Types Inventory Issues Administration Tables and more 2010 262 pages

**Implementing SAP R/3 Sales and Distribution** Glynn C. Williams, 2000 The first SAP Sales and Distribution book to cover implementation in R 3 Release 4 6 this guide offers complete coverage of the module including sales document flows deliveries and invoicing all basic functions and how SD interfaces with other modules **Learn Configuration in SAP CRM Sales** Alex Sterling, 2023-07-03 Learn Configuration in SAP CRM Sales A Comprehensive Guide Table of Contents 1 Introduction 1 1 Overview of SAP CRM Sales 1 2 Importance of configuration in SAP CRM Sales 1 3 Target audience and prerequisites 2 Overview of SAP CRM Sales Processes 2 1 Sales cycle in SAP CRM 2 2 Key components of SAP CRM Sales 2 3 Integration with other SAP modules 3 SAP CRM Sales Master Data Configuration 3 1 Business Partner configuration 3 2 Product Master configuration 3 3 Sales Area configuration 3 4 Sales Organization Distribution Channel and Division configuration 4 Sales Transactions Configuration 4 1 Sales document types 4 2 Item categories and determination 4 3 Schedule line categories and determination 4 4 Partner determination procedure 4 5 Pricing configuration 5 Sales Activity Management Configuration 5 1 Activity types 5 2 Status profiles 5 3 Activity partners and roles 5 4 Territory management 6 Sales Contract Management Configuration 6 1 Contract types 6 2 Contract release process 6 3 Contract determination 6 4 Billing plan configuration 7 Sales Quotation and Order Management Configuration 7 1 Quotation types and configuration 7 2 Order types and configuration 7 3 Sales document flow and copy control 8 Sales Pipeline and Opportunity Management Configuration 8 1 Opportunity types and stages 8 2 Sales methodology configuration 8 3 Sales planning and forecasting 9 Integration with SAP CRM Service and Marketing 9 1 Service order integration 9 2 Warranty and claims management 9 3 Campaign management and lead generation 10 Reporting and Analytics Configuration 10 1 Interactive reports 10 2 Dashboards and key performance indicators 10 3 Data extraction and integration with SAP BW 11 Tips Tricks and Best Practices 11 1 System optimization 11 2 Troubleshooting common configuration issues 11 3 Enhancements and customizations **Learn SAP SD in 24 Hours** Alex Nordeen, 2020-06-04 SAP Sales and Distribution SD is one of the most widely implemented modules of SAP It covers business activities like Pre sales Inquiry Quotation Sales Order Processing Shipping Delivery and Billing SAP SD is used across industries This book is designed for beginners with little or no prior SAP SD experience Here is what you will learn Table Of Content Chapter 1 Create Customer Master Data SAP XD01 Chapter 2 Create Number Range Assign to Account Group XDN1 Chapter 3 How to Create Partner Function Partner Determination SAP VOPAN Chapter 4 How to Create Material Stock Chapter 5 How to Create Customer Material Info Record Chapter 6 How to

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SAP ERP Matt Chudy,2015     *Implementing SAP ERP Sales & Distribution* Glynn Williams,2008-03-21 Your Hands On Guide  
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 Mahāpātra,2010-01-01 If you want to learn how to configure and use Sales and Distribution in SAP ERP to optimize and  
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 and services more effectively improving performance of the system and getting a better return on investment for your Sales  
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Configuring Sales and Distribution in SAP ERP Ricardo Lopez, Asisha Mahapatra, 2015-11      **Sales and Distribution in SAP ERP** Matt Chudy, Luis Castedo, Ricardo Lopez (PMP project manager), 2017      Uncover the Secrets of SAP Sales and Distribution Luz Andrea Diaz, 2019-08-19 Finally Learning SAP made easy Here you will uncover the Secrets of SAP Sales and Distribution get insider tricks and time saving tips to ace your job interview questions and be able to configure the SAP sales and Distribution on your own

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