

ESTRATEGIA COMPETITIVA

Técnicas para el análisis
de los sectores industriales
y de la competencia

Michael E.
PORTER

Porter Descargar Gratis Libro Estrategia Competitiva Michael

Juan Carrión Maroto



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Estrategia Competitiva Michael E. Porter, 2015-11-24 Pocos libros están destinados a convertirse en clásicos y este es uno de ellos. Estrategia competitiva ofrece un conjunto completo de métodos analíticos que permiten estudiar la industria en su conjunto y pronosticar su evolución, entender a los competidores y su situación y traducir el análisis en la estrategia competitiva de una compañía. Con más de 50 reimpresiones traducido a 19 idiomas y en esta nueva edición reformada en español, este libro examina la forma en que una empresa compete con mayor eficacia y fortalece su posición en el mercado. Estrategia competitiva ha transformado la teoría, la práctica y la enseñanza de la estrategia empresarial en todo el mundo. Más de un millón de directivos en grandes y pequeñas empresas, analistas de inversión, consultores, estudiantes y académicos en todo el mundo han interiorizado las ideas de Porter y las han aplicado para evaluar diversas industrias, entender a los competidores y elegir una posición competitiva con una rentabilidad superior. Ventaja Competitiva Michael E.

Porter, 2016-04-25 En todo el mundo las empresas han visto disminuir su crecimiento y se enfrentan a competidores nacionales y globales que ya no actúan como si el pastel en expansión fuera lo bastante grande para todos. Y no lo es. Ventaja competitiva busca propiciar la diferenciación de su negocio mediante el reconocimiento de lo que produce valor para el cliente. Como complemento indispensable del libro pionero Estrategia competitiva de Michael E. Porter, Ventaja competitiva ofrece una guía clara y muy accesible para desarrollar e implementar tal estrategia competitiva. Traducido a 13 idiomas y en esta nueva edición reformada en español, el libro describe cómo una empresa realmente obtiene una ventaja sobre sus rivales desde los conceptos básicos de cadena de valor, diferenciación, sustitución, sinergia y muchos más. Ventaja competitiva presenta una nueva forma de entender lo que en verdad hace una empresa y muestra a empresarios, directivos y estudiantes los conceptos y herramientas para crear y mantener la ventaja competitiva, el valor que una empresa logra crear para sus clientes.

Ser Competitivo Michael E. Porter, 2009-03-24 La presente edición actualizada y aumentada incluye nuevos artículos del autor, así como innovadoras aportaciones sobre la competencia en el ámbito de la sanidad, responsabilidad social corporativa, filantropía y liderazgo. Porter vuelve a casar teoría y práctica con gran maestría de modo que empresas, instituciones e incluso personas encuentren su camino para ser competitivos. **La cadena de valor de Michael Porter**

50 Minutos, 2016-04-26 Identifique y optimice su ventaja competitiva. Este libro es una guía práctica y accesible para entender y aplicar la cadena de valor de Michael Porter que le aportará la información esencial y le permitirá ganar tiempo. En tan solo 50 minutos usted podrá identificar las mejoras que hay que realizar en la cadena de valor y reducir el tiempo de producción y los costes. Adquirir y mantener una ventaja competitiva en el mercado gracias al resultado del análisis de la cadena de valor. Alcanzar los objetivos de su negocio gracias a la mejora de la cadena de valor. SOBRE 50 MINUTOS ES Economía y empresa. 50 MINUTOS ES le ofrece las claves para entender rápidamente las principales teorías y conceptos que rigen el mundo económico actual. Nuestras obras combinan teoría, estudios de caso y múltiples ejemplos prácticos para que amplíe sus competencias.

y conocimientos sin perder tiempo Descubra en un tiempo record las claves para el éxito de su negocio **Estrategia competitiva** Michael E. Porter, 2009-11-23 Cerca de su sexagésima impresión en inglés y traducida a diecinueve idiomas la Estrategia competitiva de Michael E Porter ha transformado la teoría a la práctica y la enseñanza de la estrategia empresarial en todo el mundo Innovador por su simplicidad como los grandes descubrimientos su análisis de la industria explica la complejidad de la competitividad de la empresa como cinco fuerzas subyacentes Porter introduce una de las herramientas competitivas más poderosas desarrollada hasta el momento sus tres estrategias genéricas liderazgo en costes diferenciación y segmentación que ponen su teoría de la estrategia en un lugar destacado A lo largo de casi dos décadas desde su publicación la teoría de Porter para predecir el comportamiento del competidor ha dado lugar a un nuevo método de evaluación de la competencia Estrategia competitiva ha ocupado un vacío en el pensamiento de la gestión directiva dirigiendo sus enseñanzas hacia la pregunta sobre cómo las empresas logran una rentabilidad superior la rica y perspicaz teoría de Porter comprende una sofisticada visión de la competencia no superada en el último cuarto de siglo **Ventaja competitiva** Michael E. Porter, 2010-03 Ventaja competitiva publicada en inglés en 1985 con más de treinta reimpresiones de la edición original y traducida a trece lenguas es una obra de gran vigencia y actualidad En ella el prestigioso autor Michael E Porter padre de la estrategia competitiva moderna muestra a empresarios directivos y estudiantes los conceptos y herramientas para crear y mantener la ventaja competitiva esto es el valor que una empresa logra crear para sus clientes Introduce un concepto innovador la cadena de valor que consiste en conocer las fuentes potenciales para crear ventajas sobre los competidores mediante el análisis de cada una de las actividades que se realizan en la empresa diseño producción comercialización y distribución de productos La cadena de valor de Porter permite a los directivos aislar las fuentes de valor que marcan el precio más competitivo y los criterios para sustituir un producto o servicio por otro El autor muestra cómo la ventaja competitiva no sólo explica cada actividad de la empresa sino también la relación entre ellas cuáles son las actividades que tienen que ver con los proveedores y cuáles son las actividades dirigidas a los clientes Ventaja competitiva también ofrece por primera vez herramientas para la segmentación estratégica de la empresa y la evaluación rigurosa para la diversificación El trabajo de Porter convierte de forma extraordinaria la complejidad de la competitividad en una estrategia clara y funcional

Las cinco fuerzas de Porter Stéphanie Michaux, Anne-Christine Cadiat, 2016-04-11 Cómo distanciarse de la competencia con éxito Este libro es una guía práctica y accesible para entender y aplicar las 5 fuerzas de Porter que le aportarán la información esencial y le permitirán ganar tiempo En tan solo 50 minutos usted podrá entender el impacto de las cinco fuerzas de Porter en su negocio Identificar la competencia de su negocio y entender cómo afecta a su rendimiento Trazar una estrategia de éxito para su empresa a largo plazo **SOBRE 50MINUTOS ES** Economía y empresa **50MINUTOS ES** le ofrece las claves para entender rápidamente las principales teorías y conceptos que rigen el mundo económico actual Nuestras obras combinan teoría a estudios de caso y múltiples ejemplos prácticos para que amplíe sus competencias y conocimientos sin perder tiempo

Descubra en un tiempo record las claves para el éxito de su negocio **Propuesta para el análisis de la estrategia competitiva en la empresa a partir de las teorías de Michael Porter Kenichi Ohmae y Gary Hamel** Paula Andrea Álvarez Cerón, 2002 Claves del Management Michael E. Porter, Gary Hamel, C. K. Prahalad, 2023-05-02 *Estrategia y ventaja competitiva* Michael E. Porter, 2005 **Para entender a Michael Porter** Joan Magretta, 2013 **Dirección Estratégica Innovadora Pero, ¿Hay Vida Después de Porter?** Manuel Carneiro Caneda, 2009-11 Como indica el subtítulo de este libro existe vida después de los libros de Michael Porter y la generalización de los conceptos que él acuñó. Existen las crisis, la incertidumbre, el azar, la casualidad, lo improbable y hasta lo imposible. En esta obra descubrir cómo los modelos de la biología se pueden aplicar al mundo de la estrategia empresarial y cómo se organiza esa otra vida que hay más allá del modelo de la Dirección Estratégica tradicional. Con un planteamiento sencillo repleto de ayudas, herramientas, novedades y elementos prácticos podrá saber cómo afrontar la estrategia empresarial necesaria en un mundo caótico como el presente. Y sobre todo cómo ponerla en práctica. Ventaja competitiva Michael E. Porter, 1987 **Ventaja competitiva** Michael E. Porter, 2015 Abunda sobre la ventaja competitiva y su impacto en el desarrollo de la empresa. Expone el panorama competitivo dentro del sector industrial. Ofrece una guía clara y muy accesible para desarrollar e implementar la estrategia competitiva. Explica que la única manera en que una empresa o industria puede sobrevivir es mediante tres acciones: lograr la ventaja competitiva mediante la diferenciación de sus productos frente a los de la competencia; mediante la producción a un costo tan bajo que saque a los competidores del mercado; y atacar un sector del mercado donde no existan competidores.

The Enigmatic Realm of **Porter Descargar Gratis Libro Estrategia Competitiva Michael**: Unleashing the Language is Inner Magic

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