IDEO Product Development Case Analysis

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Abstract. IDEO is one of the successful product development companies, it established in 1991 and combined with 3 companies (David Kelley Design, ID Two and Matrix Product Design). As one of the world's leading design firms, IDEO won a large number of awards than other product development firms. This company has a rapidly development in last several years, owned over 660 employees in the various disciplines. IDEO help organizations in the public and private sectors to find new design approach to innovate and grow, its major well-know clients are include Apple Inc., AT&T, Coca-Cola, Microsoft, Steelcase, PNC Financial Services and Palm. The company utilize design thinking as their main design process approach and focus on investigate and satisfied consumers' needs.

Keywords: IDEO Product Development; Design Process Approach; Management.

1. Introduction

In the recent years, with the development of society, the high technology driven people's life and change the world. Ahuja 2011 explained that high technology innovation is one of the extremely important factors for the majority of the companies to acquire success in the competitive society. Even though high technology innovation changed the world and advanced the standard of human lifestyle, it is not enough for the development of society. The society needs a new innovation method to satisfied individuals' needs, design thinking is new approach to reach that and become more and more important for society (Brown, 2009) Thus, there are a large number of the design companies appeared to the global market, these firms are focus on design and develop products and make them to satisfied consumers' needs. IDEO is one of the successful product development companies, it established in 1978 and rename to IDEO in 1991. To be more specific, in 1978, David Kelley established the David Kelley Design, because he found that the most of technological companies are lacking product development departments. After 13 years, David Kelley Design combines with ID Two and Matrix Product Design formed new product development firm in 1991 and renamed IDEO. As one of the world's leading design firms, IDEO won a large number of awards than other product development firms. This company has a rapidly development in last several years, owned over 660 employees in the various disciplines, such as behavior science, electrical engineering and design research et al. (IDEO 2015). As a product development firm, IDEO help organizations in the public and private sectors to find new design approach to innovate and grow. Sutton et al. (1996) reported that IDEO as a successful design company, they helped at least 40 industries to innovate and over 3000 products to development. This essay will be analyzed its process, organization, management and culture, to explore the reason of its success.

2. Analysis of IDEO

IDEO provides design services for clients from various areas, it coverage medical, computer, retail, food and automotive industries. The Apple's first mouse, the Palm V PDA and Steelcase's Leap chair are all product by IDEO its major clients are include Apple Inc., AT&T, Coca-Cola, Microsoft, Steelcase, PNC Financial Services and Palm (IDEO, 2015). Nowadays, with the development the company, the IDEO are not only helps clients to develop the industrial products, they are involved in the various areas and accept the scope of the products. IDEO except help their clients to innovate and develop the industrial product, it also help client to design interactive experiences and build organization culture (IDEO, 2015). According to Rosenberg (1997) reported that IDEO's revenues reached 40-50 million dollars in 1996, and those revenues come from 90 percent in medical, consumer,

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with tools to help understand the role of products in building a brand and how to bring the brand and the product design process together These are based on the author's research into branding and product design her years of teaching these topics and her own industrial practice Qualitative interviews delivering an insider perspective on major brands bring abstract concepts to life The book includes case studies from well known and up and coming brands and will prove invaluable to design practitioners marketers managers and other professionals working close to designers It will also benefit those teaching and studying particularly if they are involved in the new higher education programmes where business schools and design schools are co operating to reflect the intersection between design and branding **Brilliance by Design** Vicki Halsey, 2025-01-07 Many subject matter experts are just that subject matter experts not experts in the art of teaching facilitating or designing Thousands of authors trainers and speakers have great content but they lack the skills required to convey their content in a way that inspires learners to unleash their brilliance and move the learning to practice They often spend 70% of their time on WHAT they are going to teach and 30% of their time on HOW when they should be spending 30% on WHAT and 70% on HOW Their instructional techniques often are at odds with their message of inclusivity eagerness for people to learn and hopes that their content will change lives and organizations Brilliance by Design outlines how to design learning interactions such as meetings and workshops that enable people to do their best thinking Using the tested signature ENGAGE model it helps anyone who brings people together for the purpose of learning problem solving or innovating to develop a clear high impact training design that unleashes brilliance It presents a model that enables teachers to analyze learner and teacher needs create objectives that meet those needs and incorporate interactive tools that fire em up ensuring all key outcomes are met To help readers unleash the brilliance in others this book provides the structure tools language and models needed to create optimal learning experiences from their ideas practices models and books In learning these techniques readers will achieve powerful outcomes building communities of learners who share best practices and communicate at a deep and profound level while doing real work Business Week .2005 New Harvard Business School Cases and Related Course Materials ,1987 Role Of Creativity In The Management Of Innovation, The: State Of The Art And Future Research Outlook Alexander Brem, Rogelio Puente-diaz, Marine Agogue, 2017-03-27 The effective management of innovation is integral to the development of any business This book provides a collection of articles dealing with creativity in the context of innovation management from an interdisciplinary perspective of business psychology and engineering It takes papers from a Special Issue in the International Journal of Innovation and Management published by World Scientific in 2016 and combines them with original articles written by some of the top academic minds in business and management It covers topics such as creativity in innovation from a leadership perspective creativity reduction in avoidance and approach oriented persons creativity techniques and innovation and the interplay between cognitive and organisational processes The Role of Creativity in the Management of Innovation gives MBA graduate and undergraduate students professors and business

managers a comprehensive overview of current thinking in the field of business **101 Design Methods** Vijav Kumar, 2012-10-09 The first step by step guidebook for successful innovation planning Unlike other books on the subject 101 Design Methods approaches the practice of creating new products services and customer experiences as a science rather than an art providing a practical set of collaborative tools and methods for planning and defining successful new offerings Strategists managers designers and researchers who undertake the challenge of innovation despite a lack of established procedures and a high risk of failure will find this an invaluable resource Novices can learn from it managers can plan with it and practitioners of innovation can improve the quality of their work by referring to it The Sharing Economy Arun Sundararajan, 2017-04-21 An insightful guide to the forces shaping our economy that explores the far ranging implications of the shift to crowd based capitalism with case studies on Uber Airbnb and others Hal Varian Chief Economist at Google Sharing isn t new Giving someone a ride having a guest in your spare room running errands for someone participating in a supper club these are not revolutionary concepts What is new in the sharing economy is that you are not helping a friend for free you are providing these services to a stranger for money In this book Arun Sundararajan an expert on the sharing economy explains the transition to what he describes as crowd based capitalism a new way of organizing economic activity that may supplant the traditional corporate centered model As peer to peer commercial exchange blurs the lines between the personal and the professional how will the economy government regulation what it means to have a job and our social fabric be affected Drawing on extensive research and numerous real world examples including Airbnb Lyft Uber Etsy TaskRabbit France's BlaBlaCar China's Didi Kuaidi and India's Ola Sundararajan explains the basics of crowd based capitalism He describes the intriguing mix of gift and market in its transactions demystifies emerging blockchain technologies and clarifies the dizzying array of emerging on demand platforms He considers how this new paradigm changes economic growth and the future of work Will we live in a world of empowered entrepreneurs who enjoy professional flexibility and independence Or will we become disenfranchised digital laborers scurrying between platforms in search of the next wedge of piecework Sundararajan highlights the important policy choices and suggests possible new directions for self regulatory organizations labor law and funding our social safety net The Shape Shifters John L. Mariotti, 1997-10-10 The Shape Shifters offers a unique set of new tools keeping readers ahead of fast moving curves The simple analytical and teaching tools in this book can make any business nimbler and more decisive The author provides hundreds of examples of how companies have redefined the shapes of their businesses shape shifting faster and more often to match the changing shape of customer demands

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