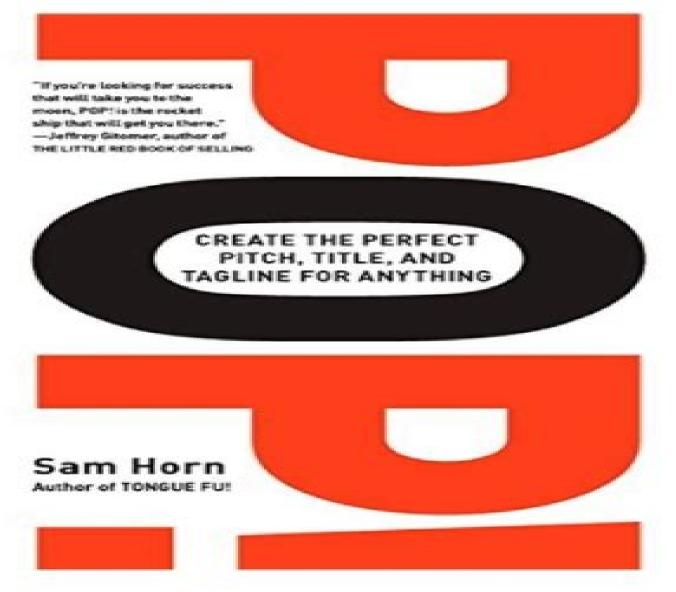
# POP!: Create the Perfect Pitch, Title, and Tagline for Anything



# **Pop Create The Perfect Pitch Title And Tagline For Anything**

Roger C. Parker

#### **Pop Create The Perfect Pitch Title And Tagline For Anything:**

**Pop!** Sam Horn, 2006 An inspirational handbook introduces the POP process to make messages Purposeful Original and Pithy in order to promote one s ideas successfully discussing such concepts as Muse It or Lose It the Eureka Moment the **POP!** Sam Horn, 2006-09-05 Why do some ideas break out and Jerry Maguire Rule Contra Brand and Idea Chemistry others fade away What causes people to become so excited about a product that they can t wait to tell their friends How can an idea be communicated so that it catches fire in people's imaginations Popular author consultant and workshop leader Sam Horn identifies what makes an idea message or product break out and presents a simple and proven process POP Purposeful Original Pithy to create one of a kind ideas products and messages that pop through the noise off the shelf and into Got Your Attention? Sam Horn, 2015-04-06 A communication strategist shares her eight stage consumers imaginations process for connecting with any number of people with two way interactions Did you know Goldfish yes goldfish have longer attention spans than we humans do One in four people abandons a website if it takes longer than four seconds to load Imagine if there were ways in a world of impatience and INFObesity to quickly intrigue busy distracted people and earn their interest trust and buy in Imagine if there was a process for pleasantly surprising decision makers and convincing them you re the right person for the job position project or contract You don't have to imagine it Sam Horn has created it Sam's innovative techniques have helped her clients close deals and raise millions of dollars and will be your secret sauce to getting funded hired elected promoted or referred These accessible techniques transcend generations and read like a modern day version of How to Win Friends and Influence People Miki Agrawal one of Forbes s Top 20 Millennials on a Mission and founder of THINX Sam Horn's smart and snappy book will teach you how to get people's attention and keep it Daniel H Pink 1 New York Times bestselling author of To Sell Is Human If you can't get people s attention you'll never get their business Sam Horn's new book shows how to quickly earn respect so people are motivated to listen Terry Jones founder of Travelocity and WayBlazer and chair of Kayak A must read for those in the workplace who want to contribute at their highest level and create more strategic networks Betsy Myers former executive director Center for Public Leadership Harvard Kennedy School Horn offers innovative ways to initiate genuine conversations and meaningful connections that turn strangers into friends Keith Ferrazzi author of the 1 bestseller Never Eat Alone The Message of You Judy Carter, 2013-02-19 A step by step handbook that teaches readers to find the extraordinary stories tucked deep within them to make a difference in the lives of others and to get paid as a motivational speaker THE MESSAGE OF YOU begins with a simple belief that your greatest speech already exists and that it has already been delivered in front of a live audience masterfully and powerfully by you Best selling author and international comic Judy Carter sets out to prove that THE MESSAGE OF YOU is in the advice you give to your friends in the lessons you teach your children in the stories you tell your family It's expressed through the volunteer work you do the way you run your business the way you turned your messes into successes THE MESSAGE OF YOU is a

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Cehrs, 2015-02-17 Increase ROI through more effective brand marketing According to CMO com we are exposed to more than 5 000 brand messages each day Marketers call this creating engagement and each comment share or re tweet is supposed to be a win But is this deluge of content really working to shift perception change behavior or sell products The truth is only 5% of people say that social media has a profound effect on their purchasing decisions Moreover only 2 7% of people are willing to stick their neck out on the line to recommend your brand via social media a factor known as social risk In SPIKE Your Brand ROI public relations maven Adele Cehrs shares her strategy for effective engagement it s all about timing This book will teach you how to recognize anticipate or even create a SPIKE a Sudden Point of Interest that Kick starts Exposure This is your opportunity to reach people when they are primed to hear your message and your brand is most relevant to their lives Based on the author's actual engagements with clients like Yum Brands Lockheed Martin DuPont and more this practical guide outlines a new pragmatic approach that will enable you to Learn to recognize brand patterns that are driven by audience interests and

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Words of Love Allen Klein,2012-12-24 Words of Love is a compilation of the best things ever said on the subject of love A book of over 500 bon mots including the brilliance of everyone from Oprah and Ovid to Aristotle and Dear Abby this volume of touching quotes and upbeat witticisms is guaranteed to make readers feel good These are quotes to cuddle up to they will touch the heart bring a smile to the face and make readers want to share the love Sample Quotes One word frees us of all the weight and pain of live That word is love Sophocles If grass can grow through cement love can find you at every time in your life Cher Mom's the Word Allen Klein,2013-04-08 Heartwarming and humorous this tribute to moms of the world gathers the best things anyone ever said about motherhood From Dolly Parton to Dear Abby to delightful mother daughter

duos such as Goldie Hawn and Kate Hudson women and a few men crack wise on the subject of the center of every family mommie dearest Mom s the Word celebrates all motherhood with wise and witty words from the famous Oprah Winfrey Mothers are really the true spiritual leaders and the funny Erma Bombeck In general my children refuse to eat anything that hasn t danced on television Also included are as well as thoughts that are meaningful Jewish proverb God could not be everywhere and therefore he made mothers and memorable Nora Ephron If pregnancy were a book they would cut the last Brief Joseph McCormack, 2024-11-20 Get heard by being clear and concise The only way to survive in business today is to be a lean communicator Busy executives expect you to respect and manage their time more effectively than ever You need to do the groundwork to make your message tight and to the point The average professional receives 304 emails per week and checks their smartphones 36 times an hour and 38 hours a week This inattention has spread to every part of life The average attention span has shrunk from 12 seconds in 2000 to eight in 2012 So throw them a lifeline and be brief Author Joe McCormack tackles the challenges of inattention interruptions and impatience that every professional faces His proven B R I E F approach which stands for Background Relevance Information Ending and Follow up helps simplify and clarify complex communication BRIEF will help you summarize lengthy information tell a short story harness the power of infographics and videos and turn monologue presentations into controlled conversations Details the BRIEF approach to distilling your message into a brief presentation Written by the founder and CEO of Sheffield Marketing Partners which specializes in message and narrative development who is also a recognized expert in Narrative Mapping a technique that helps clients achieve a clearer and more concise message Long story short BRIEF will help you gain the muscle you need to eliminate wasteful words and stand out from the rest Be better Be brief **Positive Thoughts for Troubling Times** Allen Klein, 2019-04-15 With all of the confusion fear and vitriol being bandied about today there has never been a more important time for wisdom and truth G Brian Benson award winning author of Habits for Success If you like Brave Enough Eat Pray Love or Bren Brown you ll love Positive Thoughts for Troubling Times Better for Your Spirit Rarely before in history has the United States and the world at large been so divided With each new tweet falsehood or upsetting news headline the things we once took for granted and believed in have become upended and in the process have crushed our spirit The inspired ideas and power thoughts in Positive Thoughts for Troubling Times will provide you with hope a renewed spirit and a new perspective for viewing our worrisome times Breathe Deeply Again Author Allen Klein the world's only jollytologist knows how the right thought at the right time can change your day for the better In Positive Thoughts for Troubling Times he offers a lifetime of positive change Go back to living one day at a time with this inspirational guide Meaningful Mantras for Meditation Positive Thoughts for Troubling Times will provide you with succinct ideas to help you rise above present day frustrations hurts and worries Meditate on these positive thoughts to improve all aspects of your life in these difficult times Some of the categories covered include Change Choices Fear Hope Love Positivity Never giving up Staying strong A read

that will help you to feel more balanced and can act as a bit of a lifeline no matter what is happening around you The Nerdy **Scrappy Startups** Melanie Keveles, 2009-11-12 Fifteen successful female entrepreneurs tell their stories stories that will inspire other women to follow through on their dreams of starting a business In Scrappy Startups How 15 Ordinary Women Turned Their Unique Ideas into Profitable Businesses acclaimed author and highly successful career coach Melanie Keveles presents the stories women looking to start their own businesses need to hear stories of women just like them who realized their entrepreneurial dreams while discovering their own greater creative capacities Scrappy Startups is more than a book it is mentorship in print in which highly successful women entrepreneurs share their best advice in an utterly inspiring way Representing a wide range of business fields with enterprises ranging in age from newly begun to a couple of decades old these women explain their thinking their alliances and the singular creative impulses that led to a viable and meaningful commercial endeavor As presented here each woman represents a part of the Dream Courage Action model that Melanie Keveles developed to demonstrate the process of bringing an idea to fruition Always Look on the Bright Side Allen Klein, 2013-11-12 We often think of celebrations as centering around special occasions like Birthdays Christmas or other holidays But there is no need to wait for those times Everyday is a cause for celebration The very fact that you are alive the wondrous world around you and the special people in your life are all reasons to rejoice That's what this book is all about Over 500 suggestions for living life to the fullest A compendium of glass half full common sense these witty and wise words from both the rich and famous as well as the not so rich and the not so famous will I hope inspire you to make every day a special day Pianist Artur Rubinstein once said To be alive it s all a miracle Yes indeed it is all a miracle and all a cause for celebration 201 Great Ideas for Your Small Business Jane Applegate, 2011-04-08 Completely revised and updated edition of this very popular and successful small business book The first edition of 201 Great Ideas for Your Small Business was hailed by management guru and author Tom Peters as Brilliantly researched Brilliantly written A gem of priceless value on almost every page Read Inhale Absorb Great Stuff In this completely updated third edition of 201 Great Ideas for Your Small Business renowned small business expert and consultant Jane Applegate shares new powerful creative simple and proven approaches for building a better small business Details how business owners can use online marketing and social networking more effectively Offers timely strategies for thriving in challenging economic times Includes scores of real life success stories and all new interviews with small business owners experts and VIP's including Guy Kawasaki Kay Koplovitz and Michael Bloomberg It may be small but your business is a big deal to you your customers and employees 201 Great Ideas provides lively practical strategies to help you manage grow and promote your business Talking on Eggshells Sam Horn, 2023-06-06 Want to know how to speak up instead of shut down face challenges head on instead of run the other way and keep your cool even when others don't Talking on Eggshellsshows you how This inspiring book shares everyday character building situations and offers examples of what to say and not to say so you ll never be tongue tied or tongue

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