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Mikkell Khan



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World,2020-03-04 In today's marketing world it isn't a question of whether you're doing digital marketing it's a question of whether you're doing it better than your competitors Over the years digital marketing has become more and more complex and competitive If you want to generate more leads and sales expand your brand awareness and build a loyal customer base average digital marketing won't cut it You need a plan that will outperform the competition and resonate with your target audience If your digital strategy isn't bringing you the results you want it may need some fine tuning In this book some of WSI's most experienced thought leaders will walk you through the 12 key components of an effective digital strategy You'll learn how to leverage competitive research and well defined buyer personas to compose a marketing plan that makes sense for your business As well as marketing best practices on digital advertising chatbots video marketing SEO social and lead nurturing that you can implement right away

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expand the reach of your business attract customers grow your business and go head to head even with your biggest competitors even if you have a limited marketing budget By providing you with an easy to read step by step guide to utilizing these techniques to market your business this book takes out all the guesswork and guarantees you that everything you are doing is going to work Here is some of the pearls you will learn in this book How to use digital marketing for your business success How to establish yourself as a brand through blogging quickly How to take advantage of SEO for free traffic How to tap into the power of social media to grow your business How to drive high ROI with email marketing How to partner with influencers for success And so much more quick actionable strategies Now are you ready to learn how to grow your business quickly and efficiently regardless of the nature and size of your business your marketing objectives or your marketing budget Grab yourself a copy of Want To Learn Digital Marketing Read this Book and get ready to gain the knowledge you need to boost the trajectory of your business Build Your Digital Marketing Strategy Steve Brennan,2018-09-26 Digital marketing remains a relatively new discipline and most organisations are still learning how best to achieve the visibility they need online This book is your blueprint for building your own best practice digital marketing strategy so that yours can be the business that wins the most leads and sales in your sector **Kotak's No-Nonsense Digital Marketing** Manoj Kotak,2020-04-17 Goal of this book is to make all readers fully aware of digital marketing so that they can harness it to promote their products and services seamlessly The scope of this book is to make you learn digital and social media marketing systematically while keeping your business goals front and centre This book is written in an easy to understand language and stayed away from technical jargons because goal is to simplify digital marketing for anyone and everyone especially those who have no or very little knowledge of this subject Book will make you aware of the various processes people pitfalls and best practices around digital marketing It is a no nonsense approach to the Why What When and Where of digital marketing For advertisers the world has undergone a complete transformation In fact it transforms every five years Once upon a time your target audience was only reading newspapers or listening to the radio but today they are spoilt for choice They have an unending range of options to choose from and we are all waging a digital war to get the attention of this consumer even while we know all too well that their loyalties are fickle Amidst the pandemonium digital marketing offers a ray of hope for small and mid sized businesses Digital is a path to transform any business It is a ticket to achieve unprecedented scale relevance and recall for your brand Whether you are an individual an SME a corporate a business consultant an entrepreneur a brand manager a professional or even a marketing manager if you have products or services to offer and if you are struggling to get your client s attention this book is for you

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