

Seventh Edition



Entrepreneurial Small Business

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Entrepreneurial Small Business Katz And Green

Robert R. Locke, Katja E. Schöne



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Data-Driven Decision Making in

Entrepreneurship Nikki Blacksmith, Maureen E. McCusker, 2024-04-02 Since the beginning of the 21st century there has been an explosion in startup organizations Together these organizations have been valued at over 3 trillion In 2019 alone nearly 300 billion of venture capital was invested globally Global Startup Ecosystem Report 2020 Simultaneously an explosion in high volume and high velocity of big data is rapidly changing how organizations function Gone are the days when organizations can make decisions solely on intuition logic or experience Some have gone as far as to say that data is the most valuable currency and resource available to businesses and startups are no exception However startups do differ from their larger counterparts and corporations in three distinct ways 1 they tend to have fewer resources time and specialized training

to devote to data analytics 2 they are part of a unique entrepreneurial ecosystem with unique needs 3 scholarship and academic research on human capital data analytics in startups is lacking Existing entrepreneurship research is primarily conducted in business schools There needs to be more integration of industrial organizational psychology and entrepreneurship This book was designed to do just that to demonstrate how organizational psychology with a focus on human capital data and analytics can advance the science and practice of entrepreneurship This book is purposefully designed to address the unique idiosyncrasies of the science research and practice of startups and the entrepreneurial ecosystem Each chapter takes a science practice perspective highlighting a specific human capital management topic e g learning and development team effectiveness human capital due diligence and discusses how leveraging data can help enhance decision making The volume is grounded in sound theory and practice of organizational psychology entrepreneurship and management It is divided into three parts 1 human capital assessment and development for startups 2 understanding startup situations environments and support systems and 3 measuring startup level performance

Entrepreneurship in Emerging Economies Jerzy Cieřlik,2016-12-10 In this book the author investigates the role of entrepreneurship in the socio economic development of emerging economies highlighting its vital part in implementing development programs and policy initiatives In search of efficient ways to stimulate entrepreneurial activities Entrepreneurship in Emerging Economies reviews recent academic research and accumulated policy implementation experiences to identify measures and instruments which can be adopted within emerging countries institutional context Particular attention is given to three issues which have dominated the debate on the macroeconomic impact of entrepreneurship at the turn of the twenty first century job creation innovation and international trade and economic cooperation In the final chapter the author offers a holistic model of entrepreneurship policy to address the particular needs of emerging economies encompassing entrepreneurship policy favourable institutional environments and pragmatic principles for implementing selective policy measures Annals of Entrepreneurship Education and Pedagogy _ 2014 Michael H. Morris,2014-10-31 A sizable gap exists between the ample demands for and growing supply of entrepreneurship education and our understanding of how to best approach the teaching and learning of entrepreneurship To help close this gap the United States Association for Entrepreneurship in Action Eric W. Liguori,Mark Tonelli,2021-01-29 This book offers an in depth examination of six exemplar student run ventures These ventures actual businesses that students enroll in as a course and run themselves are changing the ways in which students learn by offering valuable hands on experience Many universities around the US have some form of student run venture operating on campus but how learning is reinforced and integrated into the classroom varies widely as does the meaningfulness of the overall student experience The struggle is most universities operate these ventures as one offs disconnected from formal academic instruction and as a side project that never gets full faculty or student attention **The Entrepreneurial Shift** Robert R. Locke,Katja E. Schöne,2004-09-09 This

is a provocative and intelligent study of how high technology entrepreneurial developments have affected management education in the wider business context Responding to the growth of new technology businesses American business schools fostered entrepreneurship studies Not wishing to be left behind entrepreneurially in the Information Age France and Germany followed with their own innovative education programmes And The Czech Republic like other emerging economies has been caught up belatedly in this education ferment Original and containing new research data the book will appeal to academics students and practitioners

Entrepreneurship Education at Universities Christine K. Volkmann, David B. Audretsch, 2017-06-15

This volume discusses entrepreneurship education in Europe on the basis of in depth case studies of related activities at twenty higher education institutions Based on a model of entrepreneurship education the analysis addresses curricular and extra curricular teaching as well as the institutional and stakeholder context of delivering entrepreneurship education within higher educational institutions The book offers both insightful entrepreneurship teaching practices and a discussion of potential organizational drivers and barriers Accordingly it provides a valuable resource for researchers instructors and managers of entrepreneurship education alike

Entrepreneurial Finance M. J.

Alhabeeb, 2014-12-16 Featuring key topics within finance small business management and entrepreneurship to develop and maintain prosperous business ventures With a comprehensive and organized approach to fundamental financial theories tools and management techniques Entrepreneurial Finance Fundamentals of Financial Planning and Management for Small Business equips readers with the necessary fundamental knowledge and advanced skills to succeed in small firm and business settings With a unique combination of topics from finance small business management and entrepreneurship the book prepares readers for the challenges of today s economy Entrepreneurial Finance Fundamentals of Financial Planning and Management for Small Business begins with key concepts of small business management and entrepreneurship including management tools and techniques needed to establish run and lead business ventures The book then delves into how small businesses are operated managed and controlled General finance skills and methods are integrated throughout and the book also features Numerous practical examples and scenarios that provide a real world perspective on entrepreneurship and small business management A brief summary list of key concepts and ten discussion questions at the end of each chapter to prepare readers for the challenges of today s economy A practical guide to the complete life of a small business from establishing a new venture to training and developing young entrepreneurs tasked with maintaining and developing a prosperous economy An in depth discussion of the entire process of writing a successful business plan including the rationale significance and requirements Techniques needed to solidify the free enterprise tradition develop entrepreneurial strategies and grow small businesses Entrepreneurial Finance Fundamentals of Financial Planning and Management for Small Business is an ideal textbook for upper undergraduate and first year graduate courses in entrepreneurial finance within business economics management science and public administration departments The book is also useful for MBA level courses as well

as for business and management PhD majors as a resource in methodology The book is also an idea reference for entrepreneurs business managers market analysts and decision makers who require information about the theoretical and quantitative aspects of entrepreneurial finance **International Handbook of Entrepreneurship and HRM** Rowena Barrett,Susan Mayson,2008-01-01 This highly original book focuses on human resource management issues in the context of entrepreneurial and small firms including original theoretical and empirical chapters the book offers a unique insight into understanding the role of HRM in developing sustainable entrepreneurship and entrepreneurial ventures as well as how HRM practices and procedures can be used to help navigate or indeed drive the changing landscape in smaller and entrepreneurial firms It is a useful resource for many small firms entrepreneurship and economic development researchers and also for policy makers and post graduate students interested in these areas It provides a starting point to consider a variety of issues with regard to HRM and in this regard it is an interesting and useful Handbook Qihai Huang International Journal of Entrepreneurial Behaviour Research This invaluable reference tool has been designed in response to the growing recognition that too little is known about the intersection between entrepreneurship and human resource management Paying particular attention to the people side of venture emergence and development it offers unique insights into the role that human resource management HRM plays in small and entrepreneurial firms A group of international scholars contribute theoretical and empirical chapters on specific HRM issues in the context of entrepreneurial and smaller firms The Handbook offers a new understanding of the role of HRM in developing sustainable entrepreneurship and describes how HRM practices and procedures can be used to help navigate and indeed drive the changing landscape in these firms Exploring the functional aspects and nature of managing HRM in new small growing emerging and entrepreneurial firms this fascinating Handbook will not only be warmly welcomed by HRM students researchers and academics but also by HR practitioners and managers

Entrepreneurship Education in Africa Alfred Mbeteh,Massimiliano M. Pellegrini,2022-08-01 Entrepreneurship Education in Africa breaks new ground in contextualizing modern entrepreneurship education in Africa with the authors presenting an in depth understanding of the unique competences in the region along with a related set of pedagogical approaches developing them further **The Ethical Professor** Lorraine Eden,Kathy Lund Dean,Paul M Vaaler,2018-05-15 The purpose of The Ethical Professor is to provide a road map to some of the ethical dilemmas that doctoral students and newer faculty members are likely to face as they enter a career in academia the Academy Academic career paths appear to be quite standard transparent and achievable with dedicated and hard work Argued in this book however is that the road map to a successful academic career is not so easy There are ethical pitfalls along the way starting with entry into academia as a new PhD student These ethical dilemmas remain equally opaque as faculty progress in their careers The ethical pitfalls that plague each of the steps along the academic career path are often not visible to doctoral students and young faculty members nor are they well prepared to spot them Ethical issues are seldom discussed and little training is provided on how

to spot and handle these potential road blocks to a successful career in the academy Based on extant research and collective years of academic experience The Ethical Professor seeks to shorten the learning curve around common ethical pitfalls and issues by defining them sharing research and experiences about them and offering a discussion framework for continued learning and reflection This innovative new volume will be key reading for doctoral students and junior faculty members in social science departments in colleges and universities as well as managers undertaking an MBA Due to the increasing complexity of managing academic institutions more seasoned professors administrators and college deans and presidents will also benefit from the research presented here

Ethics in Small and Medium Sized Enterprises Laura Spence, Mollie Painter-Morland, 2010-10-01 This book is the first of its kind a global overview of extant research on ethics in small and medium sized enterprises While vast amounts of corporate money government policy and media time are directed at the social and ethical activities of large corporations small businesses don't generally attract the spotlight This is wildly inappropriate however since upward of 90% of private businesses are small or medium sized This book goes some way to helping us understand the social and ethical contribution of this majority organizational form The first section of the book is a global round up of research on ethics in small and medium sized enterprises from major regions of the world In the second section smaller scale research projects from a variety of countries present both empirical and theoretical advances in the area Anyone with an interest in ethics and small and medium sized enterprises should find this an inspiring book which paves the way for future research

Business Ethics Gael McDonald, 2015 Business Ethics introduces students to ethical issues and decision making in a variety of contemporary contexts The book addresses corporate social responsibility stakeholder management and sustainability It develops an awareness of the many ways in which ethical considerations can manifest in commercial domains thereby helping prepare students for their professional careers

Encyclopedia of New Venture Management Matthew R. Marvel, 2012-05-18 The Encyclopedia of New Venture Management explores the skills needed to succeed in business along with the potential risks and rewards and environmental settings and characteristics

The Entrepreneurship Movement and the University C. Sá, A. Kretz, 2015-03-20 Entrepreneurship is widely embraced today in political discourse popular culture and economic policy prescriptions Several groups actively promote entrepreneurial thinking and practices in higher education This book examines how this Entrepreneurship Movement impacts higher education in Canada and the United States

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Intrapreneurship Handbook for Librarians Arne J. Almquist, Sharon G. Almquist, 2017-01-16 Do you have a great idea for an innovation in your library From idea to execution this book provides the information necessary to help you to become an intrapreneurial star at your library Have you ever presented an idea to your boss and had it so firmly rejected that you never want to suggest anything again Do you feel locked into a rigid hierarchy where bureaucracy has strangled all innovation Are you motivated to shake things up in your organization to improve it but are afraid of drowning in

the waves you'll create This book explains how any individual can be an effective change agent in his/her library addressing topics such as getting started handling difficult situations creating partnerships both within and outside of your organization cutting through bureaucratic red tape and maintaining momentum with initiatives Written by librarians who are both experienced entrepreneurs intrapreneurs Intrapreneurship Handbook for Librarians How to Be a Change Agent in Your Library explains what being a library intrapreneur is all about being empowered to find innovative ways to increase impact grow resources and develop new methods of leveraging the skills and perspectives of librarianship to enable the survival of libraries all while enjoying your job more The chapters guide readers through the intrapreneurial process from writing a plan and selling it to administrators and other stakeholders to securing funding for the idea and actualizing the plan and answers tough questions such as How do I let my clients know what my library can offer How do we compete with the Internet and How do I gain support for our services in a time of budget cuts This book will be a priceless resource for all librarians regardless of experience level or type of library as the principles and guidelines described are universal

The Psychology of Entrepreneurship J. Robert Baum, Michael Frese, Robert A. Baron, 2014-04-16 Entrepreneurship is essential for international social and economic well-being as new ventures are the dominant source of job creation market innovation and economic growth in many societies In this book a noted group of researchers use findings methods and theories of modern psychology as the basis for gaining important new insights into entrepreneurship and into the hearts and minds of the talented passionate professionals who create new business ventures The Psychology of Entrepreneurship a volume in the SIOP Organizational Frontiers Series is the first book written about the psychology of entrepreneurship and includes over 60 research questions to guide industrial organizational psychology organizational behavior and entrepreneurship research about entrepreneurs It seeks to answer questions such as how and why do some people but not others recognize opportunities decide to start new ventures and organize successful rapidly growing new ventures Some topics addressed include methods to help researchers explore the domain of entrepreneurship research the entire process of starting a new business characteristics of the individual entrepreneur the history of entrepreneurship education the cross-cultural effects of entrepreneurship and the viewpoints of seasoned psychologists who analyze current entrepreneurship research methods This book will appeal to teachers students and researchers in the areas of industrial organizational psychology organizational behavior entrepreneurship and management

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