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THE ONE-PAGE METHOD FOR
REIMAGINING YOUR BUSINESS
AND REINVENTING YOUR MARKETING

BERNADETTE JIWA

**Difference The One Page Method For Reimagining Your
Business And Reinventing Marketing Kindle Edition
Bernadette Jiwa**

Bernadette Jiwa



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Difference That Makes the Difference? a Workbook from the Branding Workshop Yvonne Fuchs, Sue Alouche, 2015-03-10 This is not another textbook about branding We will take you through a series of simple steps to show you how to develop a unique brand that reflects your own personality your own values and the essence of what makes you YOU We will show you how to use what you learn about yourself to develop a brand led business Leave Them in the Dust! DC Faure, 2016-01-15

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You Are Remarkable David Cosand, J. J. Watson, Mike Jones, 2021-12-29 You Are Remarkable helps businesses and organizations unlock their authentic genuine real brand identities and express them effectively to their customers This book was written to help Up and Coming Professional Marketers Marketing Leaders Marketing and Business Management Students Startup Founders Small Business Owners who want to become better marketers and unlock the power of authentic branding This book is authored by three branding experts with 45 years of brand strategy experience who wrote this book because they think everybody they've ever heard write and speak about branding has it all wrong These experts say that branding is about making up a compelling story that telling a new story about yourself or presenting your brand in a new way can actually change the identity of your organization They think that the way you express yourself outwardly to others and the story you tell about yourself actually creates your identity and makes you who you are As they envision it branding is how a company invents and perpetually reinvents itself This is completely backwards Nothing can change your identity Not even you If it changed it wouldn't be you Organizations are groups of people who work together and they are just as real as the people who are part of them The core identity or essence of an organization does not depend on its story or public perception Corporations are not invented with images and words A new name and logo does not make a new company Making up a brand based on what you want others to perceive is lying and it undermines customer trust If you haven't noticed right now there is a huge crisis of trust in institutions This is in no small part because so many institutions have bought into the idea that they can reinvent themselves by simply publishing a new narrative The public sees the lie and therefore rejects the institution Branding is instead about expressing the already existing reality of an organization Refining your brand is about more truthfully representing the genuine inner identity that is already there Chapter One explains philosophy of branding how and why brands are remarkable the soul of a brand and how a brand's core purpose relates to its brand Chapters Two through Five explain why authentic truthful branding is so important by discussing four major myths that people tend to believe about branding Chapters Six and Seven give tactical advice on how to unlock your brand explaining how to discover your brand's purpose values and vision in order to unlock your brand identity Chapters Eight Nine and Ten get you ready to show your brand to the world Your brand expression is the way your brand communicates outwardly Storytelling is an important part of this but the story must be honest Chapters Eleven and Twelve reflect on

rebranding and growth offering you an understanding of what business growth actually means how a brand can aid the growth of a business and when a business has grown and changed so much that rebranding is necessary By the end of this book you ll know just how remarkable your organization is and how to start acting like it **Why Johnny Can't Brand: Rediscovering the Lost Art of the Big Idea** Bill Schley,Jr. Carl Nichols,2010-05 Winner of the Best Marketing Books Award from Strategy Business Magazine There s a Big Idea waiting inside your brand that can make you 1 Find it and shape it yourself or competitors and customers will do it for you And we promise you won t like the tagline A few years back a best seller called Why Johnny Can t Read shocked the education establishment and revived the lost art of phonics Now Why Johnny Can t Brand blows the lid off the marketing establishment by reviving the lost art of the Big Idea According to Bill Schley and Carl Nichols Jr modern branding is a daily choice between real muscle building ideas and an immense smorgasbord of empty calori ed junk The stakes are huge especially in a world with 155 kinds of shampoo So why do so many good companies choose wrong In fact why do most fail to differentiate at all handing what some call an unfair advantage to the few who do The surprising answers and the exclusive eight week prescription to fix it are here in Why Johnny Can t Brand The secret is uncovering your Dominant Selling Idea DSI the one unifying idea at the center of every brand before you charge ahead with advertising or anything else The DSI is the thing you do that s superlative important believable memorable and tangible the difference that makes people want to buy you It puts you in a category of one In the often funny page turning style of two award winning former Madison Avenue communicators Schley and Nichols explain 1 Why real branding is the opposite of what you think 2 How positioning turns your brand asset from fool s gold to real gold 3 Why Harvard and Stanford MBAs are the last to get it but they can learn this too 4 How to find your Big Idea in about eight weeks then keep it and so much more In a world with 300 million messages whizzing by every second it gives us the ultimate advantage an inspiring power packed return to the secret of the idea centered brand **Coloring Outside the Lines** Jeff Tobe,2015-06-30

The Top Books of the Year Difference The One Page Method For Reimagining Your Business And Reinventing Marketing Kindle Edition Bernadette Jiwa The year 2023 has witnessed a noteworthy surge in literary brilliance, with numerous captivating novels captivating the hearts of readers worldwide. Lets delve into the realm of top-selling books, exploring the engaging narratives that have charmed audiences this year. The Must-Read : Colleen Hoovers "It Ends with Us" This heartfelt tale of love, loss, and resilience has captivated readers with its raw and emotional exploration of domestic abuse. Hoover masterfully weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can succeed. Difference The One Page Method For Reimagining Your Business And Reinventing Marketing Kindle Edition Bernadette Jiwa : Taylor Jenkins Reids "The Seven Husbands of Evelyn Hugo" This intriguing historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reids absorbing storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Discover the Magic : Delia Owens "Where the Crawdads Sing" This evocative coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens spins a tale of resilience, survival, and the transformative power of nature, captivating readers with its evocative prose and mesmerizing setting. These popular novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of compelling stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a masterful and gripping novel that will keep you speculating until the very end. The novel is a warning tale about the dangers of obsession and the power of evil.

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