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Entrepreneurship Education Katharina Hölzle, Katja Puteanus-Birkenbach, Dieter Wagner, 2015-01-06 Das Potsdamer Modell der Entrepreneurship Education Die Entrepreneurship Education in Deutschland ist ein vergleichsweise junges und damit noch ein nicht bergreifend etabliertes Fachgebiet In diesem Buch wird in Theorie und Praxis ein Konzept der Entrepreneurship Education für Hochschulen vorgestellt das basierend auf etablierten Konzepten der Gründungslehre innovativ und zukunftsorientiert für und mit allen Beteiligten arbeitet Im praktischen Teil erhält der Leser eine erstmalige Übersicht von 117 Lehrangeboten der Universität Potsdam im Bereich Entrepreneurship Education Das Modell der Entrepreneurship Education an der Universität Potsdam kann anderen Hochschulen Anregungen geben ihre eigenen Gründungsaktivitäten und Angebote ebenfalls in einem kohärenten pädagogischen Rahmen zu bündeln und durch die damit erworbene Transparenz ihren Erfolg nachhaltig zu sichern In diesem Sinne ist dieses Buch ein Inspirationsgebender Leitfaden für alle die sich mit dem Thema Gründungslehre und Beratung befassen *Open Innovation and Entrepreneurship* Gadaf Rexhepi, Robert D. Hisrich, Veland Ramadani, 2019-05-31 This book combines theoretical perspectives and empirical evidence on open innovation and entrepreneurship as two essential ways to help entrepreneurial businesses grow and achieve a competitive advantage Discussing essential issues at the nexus of entrepreneurship and open innovation such as enterprise growth creating competitive advantage implementation of open innovation and the overall corporate strategy the respective contributions demonstrate how open innovation can provide a vital impetus to the growth of entrepreneurial businesses and pave a new way to achieving a competitive edge **Entrepreneurial Marketing** Robert D. Hisrich, Veland Ramadani, 2018 One key for success of an entrepreneur is to obtain sales revenue and profits as quickly as possible upon launching the venture Entrepreneurial Marketing focuses on the essential elements of success in order to achieve these needed sales and revenues and to grow the company The authors build a comprehensive state of the art picture of entrepreneurial marketing issues providing major theoretical and empirical evidence that offers a clear concise view of entrepreneurial marketing Through an international approach that combines both theoretical and empirical knowledge of entrepreneurship and marketing this book informs and enhances the entrepreneurs creativity their ability to bring innovations to the market and their willingness to face risk that changes the world Key components addressed include identifying and selecting the market determining the consumer needs cost effectively executing the basic elements of the marketing mix product price distribution and promotion and competing successfully in the domestic and global markets through implementing a sound marketing plan Numerous illustrative examples throughout the book bring the content to life The mix of theoretical content examples empirical analyses and case studies make this book an excellent resource for students professors researchers practitioners and policymakers all over the world *Effective Entrepreneurial Management* Robert D. Hisrich, Veland Ramadani, 2016-12-23 This textbook provides a comprehensive overview of the essential issues in

effective entrepreneurial management It first introduces readers to the fundamentals of entrepreneurial management the nature of entrepreneurial managers and business planning before exploring the specific topics of creativity and innovation risk management entrepreneurial marketing and organization as well as financing The authors then move to contemporary topics such as entrepreneurial growth strategies e commerce challenges ethical and socially responsible entrepreneurial management franchising and managing entrepreneurial family ventures Each chapter provides a case study and several practice based examples to help explain the concepts By providing a truly international approach this text offers ample theoretical and empirical insights into entrepreneurship and small business management It is a valuable and up to date resource for teachers and students of entrepreneurship

Unternehmerinnen und Erfolg aus individueller und kontextueller Perspektive Kerstin Ettl, 2010 Das Themenfeld Erfolg ist ein gleichermaßen aktuelles wie auch kontrovers diskutiertes Thema in der betriebswirtschaftlichen Forschung Es wurde bislang nur selten unter geschlechtsspezifischen Blickpunkten betrachtet Diese Arbeit befasst sich daher mit dem Erfolg von Unternehmerinnen auf Grundlage ihrer persönlichen und unternehmerischen Ziele und Motive Ziel der Arbeit ist es das individuelle Erfolgsverständnis der Unternehmerinnen zu analysieren und Muster unternehmerischen Verhaltens unter Berücksichtigung wichtiger Einflussfaktoren von Frauenselbstständigkeit zu identifizieren Diese Fragestellung wird theoretisch und empirisch beleuchtet Der empirische Teil basiert auf einer qualitativen Befragung von Unternehmerinnen und Experten aus verschiedenen Regionen Deutschlands Abschließend werden Handlungsempfehlungen für zukünftige Unternehmerinnenforschung und Beratung abgeleitet

Advanced Introduction to Entrepreneurship Robert D Hisrich, 2014-09-26 Elgar Advanced Introductions are stimulating and thoughtful introductions to major fields in the social sciences business and law expertly written by some of the world's leading scholars Designed to be accessible yet rigorous they offer concise and

Fallstudien zur Unternehmensführung Oliver Kruse, Volker Wittberg, 2009-05-22 Der Mittelstand ist nach wie vor das Rückgrat der deutschen Wirtschaft Allein 1 200 Unternehmen in Deutschland zählen zu den Hidden Champions mittelgroße weltmarktführende Unternehmen Doch sicherlich könnten wollen und sollten noch mehr mittelständische Unternehmen die Vorteile der globalen Märkte für sich nutzen Diese Unternehmen müssen insbesondere bei einem EDV System verfügen das die notwendige Geschwindigkeit und Flexibilität des Unternehmens voll und ganz unterstützt Die Anwendungen müssen dabei die Besonderheiten des einzelnen Unternehmens berücksichtigen und gleichzeitig den Anforderungen der Branche und der unterschiedlichen Märkten genügen Ein Beweis dafür sind die Erfolgsgeschichten der in diesem Buch präsentierten Unternehmen In den Fallstudien wird deutlich dass betriebswirtschaftliche Fragestellungen häufig nur mit professionellen und effizienten EDV Strukturen lösbar sind Was bedeutet das aber für die notwendigen Investitionen Charakteristisch für den Mittelstand ist der klare Schwerpunkt auf den Nutzen Wir sehen dabei die Ausrichtung auf Flexibilität in den Systemen Informationsbereitstellung für Entscheidungen und Integration mit den Kunden Partnern und Zulieferern Skalierbare auf

Wachstum über die Landesgrenzen ausgerichtete Lösungen müssen Hand in Hand mit den vorhandenen schlanken Strukturen gehen. Mittelständische Unternehmen haben nicht die Zeit und auch nicht die Budgets für Experimente. Deshalb sind Lösungen gefragt, die auf der einen Seite den Anforderungen der Branche entsprechen und auf der anderen Seite gerade bei der Implementierung die Besonderheiten von mittelständischen Unternehmen berücksichtigen. Oracle stellt sich seit vielen Jahren diesen Herausforderungen und bietet mit seinen über 1500 Partnern in Deutschland spezielle Software-Lösungen für den deutschen Mittelstand.

Enterprising Care? Irene Hardill, Susan Baines, 2011. What does it mean to be a volunteer in the UK today? This book adds new insights into volunteering from the perspective of the individual, the organisation and the community.

Analysis of the German EXIST-II-Program and Its Transferability to Mexico Claudia Erika Gutiérrez Díaz, 2013. The promotion of entrepreneurship in higher education appears in the political spectrum as a new economic policy arena. In this field, policy blanks and new kinds of problems need to be addressed. Scholars agree that many of the current structures and models in higher education do not fit the necessary requirements for the development of entrepreneurship training. New perspectives in this field can be gained through an analysis of the feasibility of a policy transfer of the German EXIST II Program to Mexico. This program was developed to address the entrepreneurial potential within higher educational institutions through the coordination of entrepreneurial efforts carried out by regional, national and supranational actors. An empirical analysis of the objectives, regulations, actors and governance, personnel, staff, financial resources, beneficiaries and output of the program, as well as a comparative study of Germany versus Mexico, in this book demonstrates under what conditions the transfer of know-how from Germany specifically from the EXIST II Program to universities in Mexico could be implemented. The research offers alternatives to improve the current ongoing initiatives in Mexico.

Technology Entrepreneurship Thomas N. Duening, Robert A. Hisrich, Michael A. Lechter, 2009-10-21. Recognizing the unique needs of the technology startup, Duening focuses on intellectual property, development, funding and marketing, selling more than other texts in this market. Extensive use of technology examples, case studies and assignments keeps the book relevant and motivating for engineering students. Rich in case studies, examples and in chapter elements that focus on the challenges of launching and operating a technology venture. In-depth examination of intellectual property, development, valuation, deal structuring and equity preservation issues of most relevance to technology startups. Extensive discussion of technology management and continuous innovation as a competitive advantage. Addresses the issue of leading, managing, motivating and compensating technical workers. More time on the fundamentals of marketing and selling, as these are elements of entrepreneurship commonly most neglected by engineers and scientists.

Girişimcilik Becerileri ve Sürdürülebilirlik Rekabet Üstünlüğü İlişkisi Yunus ZENGİN, 2020-09-06. Through the Gender Lens Bola Akanji, Funmi Soetan, 2018-12-12. Sustainable development is now intricately linked, not just to economic growth but more importantly to the quality of life of people in terms of their social status, political participation, cultural freedom, environmental justice and

inclusive development For previously colonized nations like Nigeria these linkages are believed to have been influenced by the legacies of colonial rule positively or otherwise Through the Gender Lens A Century of Social and Political Development in Nigeria looks at how colonialism has enabled or hindered the roles of the state in promoting inclusive development in general and gender equality in particular in the process of nation building In this edited volume scholars analyze a host of policies strategies and programs as well as empirical evidence to expose how types of governance from direct colonial rule in the country from 1914 through her independence in 1960 a Republic in 1963 and to different post independence governance periods have influenced gender relations and the impacts of these on Nigerian women Diverse sectoral perspectives from education health culture environment and especially politics are presented to explain the level of attainment or otherwise of gender equality and the implications for Nigeria s road to sustainable development The emphasis on the role of the state in development particularly indicts the social and political domains of governance Hence the main focus of inquiry in the volume In its twelve chapters the authors analyze available data and other information to draw relevant conclusions identify lessons of experience including from some cross country comparisons and make concrete recommendations for more gender inclusive systems of governance in the next century of Nigeria s nationhood Venture Capitalists' Exit Strategies under Information Asymmetry Matthias Eckermann,2007-10-17 This book has been submitted as dissertation at the Faculty of Business Management and Economics at Dresden University of Technology Germany on January 19 2005 Throughout the completion of this thesis I received much encouragement and advice from mentors colleagues and friends I would like to take this opportunity to thank all of them First of all I would like to express my gratitude to my supervisor Prof Dr Michael Schefczyk for providing a fruitful research atmosphere at the SAP Chair for Entrepreneurship and Innovation at Dresden University of Technology His comments and support helped me develop and complete this thesis Moreover I thank Prof Schefczyk for supporting my ambitions to conduct research in the United States Second I am especially grateful to Prof Andrew L Zacharakis Ph D for hosting me as visiting scholar at Babson College and for supervising my project during this time This thesis benefited tremendously from his knowledge and from his outstanding support His encouragement and support also helped me survive less productive times A great debt is to Prof Dr Herman Locarek Junge who accepted the burden of being my second examiner at Dresden University of Technology The final paper benefited tremendously from conversations with several experienced researchers and practitioners in the United States I want to thank Elaine I

Bisnis Sukses: Menyusun Rencana Bisnis Lengkap Terpadu Ignas G. Sidik,2013-05-29 Sukses dalam bisnis baru memerlukan dua kemampuan secara bersama sama Pertama menyiapkan hal hal detail Dan kedua melihat gambar besar bisnis yang akan lahir itu di tengah medan bisnisnya Buku ini mengajak Anda menguasai kedua kemampuan tersebut dengan memanfaatkan helicopter view Seperti dalam helikopter Anda akan mampu menjelajah medan bisnis maupun detail perusahaan dengan mengubah ubah sudut dan keluasaan pandang sesuai keperluan Buku ini menyumbangkan sebuah model

baru untuk menyusun Rencana Bisnis secara lengkap terpadu yang sistematis dan praktis Menguasai model itu akan menajamkan penyusunan strategi dan perencanaan eksekusi untuk meraih sukses dalam bisnis yang Anda rencanakan Dengan memanfaatkan prinsip lebih baik salah di atas kertas dulu Anda akan bisa menemukan solusi terbaik sebelum eksekusi dimulai Bisnis sukses dimulai dari rencana lengkap terpadu Buku ini akan memandu Anda menguasai seluk beluk penyusunan Rencana Bisnis dengan membahas berbagai konsep dan teknik yang diperlukan termasuk mengolah ide bisnis memahami medan bisnis menentukan daya tarik bisnis menyusun strategi bersaing dan model bisnis menyusun rencana berbagai aspek fungsional menilai sisi keuangan maupun sisi non keuangan menyiapkan dokumen Rencana Bisnis hingga menyiapkan presentasi Rencana Bisnis ke berbagai pihak Berdasarkan pengalaman para wirausaha selalu perlu membuat Rencana Bisnis Kendati tidak selalu dalam bentuk tertulis dan isinya lengkap Bila Anda belum menyusun Rencana Bisnis segeralah menyiapkannya Apa pun latar belakang Anda dan di tahap bisnis mana pun penulis buku ini mengajak Anda memahami secara mendalam seluk beluk perencanaan bisnis dalam bahasa yang mudah dipahami *Les sociétés entrepreneuriales et les mondes anglophones* Collectif, 2018-09-18 Cet ouvrage considère les ressorts et les acteurs de la dynamique économique anglo-saxonne Il montre comment les entrepreneurs et leurs réseaux contribuent à l'émergence d'une société entrepreneuriale qui met en contact les mondes anglophones et d'autres aires culturelles L'Europe L'Amérique La Chine La montée de l'entrepreneuriat en tant que phénomène socio-économique reflète de profonds changements d'attitudes qui donnent leur cohésion aux sociétés entrepreneuriales du libéralisme postmoderne ou du postcommunisme Ce processus de transformation impulsé par les individus les familles les diasporas et les institutions apparaît comme une mutation du capitalisme anglo-saxon et l'expression d'un projet politique paradoxal Il ne se fonde pas exclusivement sur le principe économique de la destruction créatrice mais prend également appui sur des normes et des valeurs structurant la manière de vivre ensemble et des formes originales de lien social Comme le montrent les études réunies dans ce volume la dynamique de croissance de l'entrepreneuriat repose sur des stratégies internes aux cultures et aux sociétés mais s'incarne également dans des expériences plus transnationales En s'ouvrant toutes les sphères de la vie sociale pour accomplir sa visée la pratique entrepreneuriale révèle sa fonction intrinsèque de moteur de changement social ECIE2012-7th European Conference on Innovation and Entrepreneurship, 2012 The British National Bibliography Arthur James Wells, 2006

Empreendedorismo Feminino Bárbara Resende Abrahão, 2020-04-17 O livro Empreendedorismo Feminino Um estudo da relevância individual do trabalho de mulheres empreendedoras de Minas Gerais apresenta uma perspectiva nova sobre o empreendedorismo feminino observando o na construção de sucesso individual analisando sua realidade iniciativas empresariais engajamento social cultural e desenvolvimento empreendedor A obra propõe novas percepções empreendedoras com informações poderosas sobre construção individual e diferentes cenários de atuação de mercado Trata-se de um estudo científico baseado numa amostra com mais de 250 mulheres empreendedoras mineiras no qual são analisados elementos

como a inteligência emocional os fatores contextuais educa o rede relacional e social e as características pessoais como precursoras da propensão empreendedora dessas mulheres Adicionalmente explora como essa propensão empreendedora vai afetar na decisão de empreender na satisfação com a vida no sucesso individual e não o menos importante na forma como conseguem balancear os compromissos do trabalho com os compromissos da família e da vida Com isso este livro o ajudar a entender um pouco mais sobre o universo empreendedor e seus fatores de sucesso individual

Engenharia de Produção: novas pesquisas e tendências 2, 2021-12-15 Apresentar um livro sempre uma honra e muito desafiador principalmente por nele conter tanto de cada autor de cada pesquisa suas aspirações suas expectativas seus achados e o mais importante de tudo a disseminação do conhecimento produzido cientificamente A Engenharia de Produção nas organizações nesta coletânea abrange diversas temáticas como Modelagem Simulação e Otimização Gestão do Desempenho Organizacional Gestão de Sistemas da Qualidade Gestão Ambiental Gestão de Efluentes e Resíduos Industriais Gestão de Recursos Naturais e Energéticos Processos Decisórios Gestão da Inovação Gestão da Tecnologia e Engenharia Econômica refletindo a percepção de vários autores Portanto a organização deste livro resultado dos estudos desenvolvidos por diversos pesquisadores e que tem como finalidade ampliar o conhecimento aplicado real de engenharia de produção evidenciando o que o presente ela se encontra em diversos contextos organizacionais e profissionais em busca da disseminação do conhecimento e do aprimoramento das competências profissionais e acadêmicas Este volume traz dezoito 18 capítulos com as mais diversas temáticas e discussões as quais mostram cada vez mais a necessidade da engenharia de produção nas organizações Os estudos abordam discussões como gestão da cadeia logística do tabaco práticas sustentáveis em uma empresa de transportes rodoviários interoperabilidade logística como fator e impulso da indústria 4.0 análise da localização da unidade de serviço de atendimento médico de urgência ciclo PDCA aplicado gestão do conhecimento PDCA para redução de sobrepeso de produtos Individually Quick Frozen IQF em um frigorífico de aves geração de biogás a partir dos dejetos pecuários gestão financeira e controle para empreendedores em estágio inicial sistema de gestão integrado clima organizacional em indústria de alimentos qualidade de vida no trabalho análise da fratura precoce de uma vara de sustentação de aço inox AISI 304 de um transportador terrestre concentração com hydrofloat influência dos circuitos ultrafinos no teor de MGO do concentrado final catalisadores comuns numa estação de tratamento de águas efeito do aumento do pH para redução do teor de alumínio residual na água distribuída aplicativo para administrar os dados de operação de uma ETA e por fim um breve relato de experiência sobre as vantagens de se aumentar o número de visitas de populares às empresas Por esta breve apresenta o percebe-se o que o diverso profissional é interessante são os artigos trazidos para este volume aproveito o ensejo para parabenizar os autores aos quais se dispuseram a compartilhar todo conhecimento científico produzido Espero que de uma maneira ou de outra os leitores que tiverem a possibilidade de ler este volume tenham a mesma satisfação que senti ao ler cada capítulo Boa leitura

ICMLG2014 Proceedings of the 2nd International Conference on Management, Leadership and Governance Philip Arthur Dover, Sam Hariharan, Michael G. Cummings, 2014-01-02

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