

## Entrepreneurial Leadership: Developing a Cross-cultural Construct

Vipin Gupta and Ian MacMillan

### Introduction

As so many authors have observed in the past decade, in many traditional, and most new industries, we have seen an unprecedented increase in the rate of new technology development. This has been accompanied by a general acceleration in the pace of competition, which has brought severe pressures to bear on the type of analytical approaches to management that were the cornerstone of competition in the 1980s. As [Brown and Eisenhardt \(1998\)](#) point out, in many industries it is no longer feasible to think that analytical planning will lead to competitive success, and therefore planning needs to be much more experimental (McGrath, 1997). The world has become much too unpredictable, and there has arisen a new competitive landscape in which conventional approaches to strategy are no longer pertinent ([Bettis & Hill, 1995](#)).

In those industries that face substantively increasing uncertainty and competitiveness the power of analytical leadership is diminished and there is emerging an increasing demand for the type of business leader whom McGrath and MacMillan (2000) call the entrepreneurial leader. This is a leader who can operate in a world that is highly unpredictable and in which competitive action inexorably and rapidly erodes whatever advantage the firm may currently enjoy. So instead of trying to develop detailed plans based on accurate predictions (futile in the face of increasing uncertainty) which lead to sustainable advantage (futile in the face of increasing competition) the entrepreneurial leader forges an organizational unit that is constantly repositioning itself to capture opportunistic rents. The unit accomplishes this by adaptive or proactive transformation of its transaction set (Venkataraman & Van de Ven, 1998) to produce new profit model (Slywotsky & Morrison, 1997) that fits or even sets the emergent competitive landscape. Entrepreneurial leadership is a role by which a leader forges in the business unit a capacity to create the requisite variety it needs to attend to, and contend with, its uncertain environment.

# Entrepreneurial Leadership Developing A Cross Cultural

**Dieter Bögenhold**



## **Entrepreneurial Leadership Developing A Cross Cultural:**

Entrepreneurial Leadership im räumlichen Handlungskontext Stefanie Haselwanter, 2025-04-17 Alpine Destinationen sind komplexe Gebilde die ökonomische und soziokulturelle Strukturen vereinen Sie sind eng mit der ansässigen Bevölkerung und dem lokalen Unternehmertum verknüpft Unternehmerische Führungspersönlichkeiten sogenannte entrepreneurial Leader spielen eine Schlüsselrolle bei der Destinationsentwicklung Während Entrepreneurial Leadership als aufstrebender Forschungszweig vorwiegend auf organisationaler Ebene untersucht wurde widmet sich dieses Buch der Charakterisierung von entrepreneurial Leadern im räumlichen Kontext alpiner Destinationen Zur Analyse der Interaktionen von entrepreneurial Leadern werden feldtheoretische Ansätze herangezogen welche neue Perspektiven auf die Strukturmuster in Destinationen eröffnen Die Arbeit folgt einem konzeptionellen explorativen Forschungsdesign und kombiniert methodisch Ansätze der Grounded Theory mit einer integrativen Literaturanalyse Ziel ist es entrepreneurial Leadership auf unterschiedlichen Handlungsebenen zu analysieren und ein Modell für entrepreneurial Leadership im touristischen Raum zu entwickeln Daraus werden zentrale Thesen sowie theoretische und praktische Implikationen abgeleitet Entrepreneurship Wojciech W. Gasparski, Stefan Kwiatkowski, Leo V. Ryan, CSV, 2011-12-31 Entrepreneurship is the capability to be an entrepreneur Beyond that idea is an ideology that a person's business actions result in industrial growth or technical advances making that person a leader in the economic world The contributors to this latest volume in the Praxiology Series now available in paperback are united in claiming that resourcefulness is a characteristic of people who take effective action and that effectiveness is dependent on good ethical purposes The wide angle definition of entrepreneurship presented in this volume demands that people and organizations engage in more than simple self interest but also display awareness of the prospects for wider growth and advances resulting from their decisions In a period of financial crisis caused by irresponsible behavior by eminent would be entrepreneurs the significance of this perspective should be evident The editors claim that growth not stagnation advantage not decline are irreversible traits of business activity This is why the very concept of entrepreneurship calls for values and responsibility even more than in the past The contributors develop the idea of entrepreneurship from both theoretical approaches religious and practical or applied perspectives This inter and multidisciplinary approach offers readers a chance to rebuild trust in entrepreneurship *Cross-Cultural Interaction: Concepts, Methodologies, Tools, and Applications* Management Association, Information Resources, 2014-01-31 In a globalized society individuals in business government and a variety of other fields must frequently communicate and work with individuals of different cultures and backgrounds Effectively bridging the culture gap is critical to success in such scenarios Cross Cultural Interaction Concepts Methodologies Tools and Applications explores contemporary research and historical perspectives on intercultural competencies and transnational organizations This three volume compilation will present a compendium of knowledge on cultural diversity and the impact this has on modern interpersonal interactions Within these pages a variety of researchers

scholars professionals and leaders who interact regularly with the global society will find useful insight and fresh perspectives on the field of cross cultural interaction

**Transformational Concepts and Tools for Entrepreneurial Leadership** Siyal, Saeed, 2024-12-24 In modern business entrepreneurial leadership stands as a linchpin for organizational triumph Yet the multifaceted nature of entrepreneurial leadership transcends boundaries creating a challenge for those operating in culturally diverse contexts The critical issue at hand revolves around the urgent need for a cross cultural understanding and framework for entrepreneurial leadership In a world where different cultures shape and interpret leadership uniquely grasping the essence of entrepreneurial leadership across borders is pivotal for organizational success This pervasive challenge has spurred the development of a groundbreaking academic work Transformational Concepts and Tools for Entrepreneurial Leadership is poised to address this gap in the literature offering a unique and comprehensive perspective on entrepreneurial leadership With a focus on cross cultural insights the book delves into the intricacies of this leadership style providing both theoretical foundations and practical guidance Unlike existing publications this work is designed to empower a wide audience from entrepreneurs and business leaders to HR managers academics and students with the tools and knowledge needed to thrive in today s globalized marketplace

*Handbuch Globale Kompetenz* Petia Genkova, 2024-09-19 Ziel des Handbuches ist es den wissenschaftlichen Forschungsstand zum Thema Globale Kompetenz praxisorientiert darzustellen Globale Kompetenz beschreibt die Fähigkeit einer Person weltweit effektiv und positiv mit seinen Mitmenschen umgehen sowie Krisen und Herausforderungen bewältigen zu können Global kompetente Personen sind offen gegenüber kulturellen Normen und akzeptieren hierdurch geprüfte Erwartungen zum Beispiel hinsichtlich der Sprache Gestik Verhaltens und Umgangsformen Höflichkeit und Werten Die Themen orientieren sich an den drei Säulen der Globalen Kompetenz Nachhaltigkeit interkulturelle Kompetenz und soziale Verantwortung in einer multidisziplinären Perspektive aus Psychologie Soziologie Politikwissenschaft und den Wirtschaftswissenschaften

**Dezentrale Leadership** Eva-Maria Hamann, 2009-01-29 Eva Hamann erarbeitet theoretisch welche Voraussetzungen gegeben sein müssen damit Führungskraft in Tochtergesellschaften unternehmerische Verantwortung übernehmen und welche Möglichkeiten sich daraus für Unternehmen ergeben Sie bietet interessante Einblicke in die Führung in und von international tätigen diversifizierten Unternehmen und erlaubt die Ableitung von Handlungsempfehlungen für die Entscheidungsgründe dieser Unternehmen

*ECMLG 2021 17th European Conference on Management, Leadership and Governance* Professor Frank Bezzina, Professor Vincent Cassar, 2021-11-08

[Elgar Encyclopedia of Leadership](#) Benjamin Laker, Lebene R. Soga, Yemisi Bolade-Ogunfodun, 2025-02-12 The Elgar Encyclopedia of Leadership is a comprehensive resource that explores the multifaceted nature of leadership across various contexts and cultures Providing insights into both classic and contemporary leadership theories and practices each entry delves into key concepts models and ethical considerations that shape effective leadership It aims to provide readers with a deeper understanding of the dynamic and evolving field of leadership equipping

them with the knowledge to navigate and excel in diverse organizational settings *Soziologie des Wirtschaftlichen* Dieter Bögenhold, 2013-12-02 Vieles deutet darauf hin dass der Terminus der Sozialkonomik aus dem späten 19. Jahrhundert wieder mit ernsthaftem und positivem Leben neu gefüllt wird Tendenziell bewegen sich Soziologie und Konomik wieder auf ein Konzept zu das Elemente der Historik Soziologie Psychologie Konomik und Religionswissenschaften zunehmend ernsternimmt und wechselseitig integriert Wenn insgesamt das akademisch konzeptionelle Bewusstsein eines Culture Matters gestiegen ist so müssen davon zwangsläufig Lehr- und Forschungsinhalte sozialwissenschaftlicher Kulturwissenschaften profitieren Wirtschaftssysteme sollen weniger in abstracto sondern stärker in concreto mit ihren Spezifika verschiedener Institutionen betrachtet werden Die Soziologie und ihre Nachbarwissenschaften sind hier gefordert diese Entwicklungen zu perzipieren und eigene Kompetenzen einzubringen Alle beteiligten Wissenschaften sind ständig in Veränderung und gehen neue Verbindungen ein Der Band stellt eine Reihe von interessanten Denkanstößen in dem Bestreben zusammen mit weiteren Denkanstößen zu gegenwärtigen akademischen Auseinandersetzungen beizutragen **Go-to-Market Strategies for Women Entrepreneurs** Victoria L. Crittenden, 2019-09-06 This collection brings together leading scholars and practitioners with a variety of interests as related to women entrepreneurs Taking a unique scholarly practice approach Crittenden builds an enticing story around several key variables that influence go to market strategies for women entrepreneurs **Research Handbook on Entrepreneurship and Leadership** Richard T. Harrison, Claire M. Leitch, 2019 This Research Handbook argues that the study of entrepreneurs as leaders is a gap in both the leadership and the entrepreneurship literatures With conceptual and empirical chapters from a wide range of cultures and entrepreneurship and leadership ecosystems the Research Handbook for the first time produces a systematic overview of the entrepreneurial leadership field providing a state of the art perspective and highlighting unanswered questions and opportunities for further research It consolidates existing theory development stimulates new conceptual thinking and includes path breaking empirical explorations *Education leadership* Leentjie van Jaarsveld, Charl C. Wolhuter, C.P. van der Vyver, 2023-03-01 Leadership in education has been demonstrated to make a measurable and significant impact on the success of schools and the achievement levels of learners This book displays the scope and range of the emerging field of the scholarship of education leadership by means of chapters zooming in on various areas of research in the field The ensuing chapters focusing on various areas in the field of Education Leadership scholarship are ordered in the following categories chapters dealing with teacher leadership school leadership and mid level leadership The sections cover Collective Teacher efficacy in high performing high schools in South Africa leadership and leadership challenges of school principals of special schools entrepreneurial leadership perceptions of school staff and school governing bodies regarding the use and maintenance of ageing school facilities and continuous professional development of teachers in Namibia All the chapters employ a variety of research methods The research reported on in each of the chapters does not only give clear indications as to how and where to improve practice but also opens vistas for new

and future research suggesting to scholars in the field promising ways to take the field forward with research critical to the continual advance and relevance of the field *Handbook of Research on Cross-culture Business and Management* Chandan Maheshkar, Vinod Sharma, 2023-05-09 As organizations and businesses continue to expand in the cross border and multicultural markets culture needs to be taken into consideration At present culture introduces significant changes in the core assumptions of business practices and skill expectations Gaining cross cultural compatibility is now a serious concern for businesses and organizations Appreciating the overall view of cross cultural business environment *Handbook of Research on Cross culture Business and Management* is a significant attempt to contribute a piece of knowledge on different aspects of cross cultural business and management facilitating practitioners and academicians to explore different cross cultural business practices and develop competencies This book will be a unique source for cross cultural business and management practices helping people of both industry and academia to understand the cross cultural business environment and improve management practices

**Handbook of Research on Entrepreneurship and Organizational Resilience During Unprecedented Times** Aloulou, Wassim J., 2022-08-12 Managerial organizational and entrepreneurial scholars across disciplines have discussed the topic of resilience from developed economies yet much remains unknown on its practice during modern times and the crises that have recently affected daily lives business and workplaces Moreover few experiences of economic instability have been reported from emerging countries where global competition economic social environmental and sanitary concerns remain as real challenges It is essential that both researchers and practitioners explore new perspectives and tools to study resilience at many diverse levels and contexts The *Handbook of Research on Entrepreneurship and Organizational Resilience During Unprecedented Times* explores experiences in different managerial organizational and entrepreneurial issues particularly from the perspective of emerging countries By investigating different levels with interdisciplinary approaches and integrative frameworks it advances new perspectives for future research Covering topics such as employee creativity economic crisis and supply chain management this major reference work is an indispensable resource for entrepreneurs business leaders and executives marketing managers human resource managers organization behavior specialists consultants government officials politicians librarians students and faculty of higher education researchers and academicians

**Subjectivism and Interpretative Methodology in Theory and Practice** Fu-Lai Tony Yu, 2020-02-15 Contemporary social science in general and economics in particular are dominated by the method of logical positivism in the British tradition In contrast to the British philosophy *Subjectivism and Interpretative Methodology in Theory and Practice* adopts subjectivism and interpretation methodology to understand human behavior and social action Unlike positivism this subjectivist approach with its root in German idealism takes human experience as the sole foundation of factual knowledge All objective facts have to be interpreted and evaluated by human minds In this approach experience knowledge expectation plans errors and revision of plans are key elements Specifically this volume uses the subjectivist

approach originated in Max Weber's interpretation method Alfred Schutz's phenomenology and Peter Berger and Thomas Luckmann's sociology of knowledge to understand economic and social phenomena. The method brings human agency back into the forefront of analysis adding new insights not only in economics and management but also in sociology, politics, psychology and organizational behavior.

**ICIE 2018 6th International Conference on Innovation and Entrepreneurship** Dr. Denise A. D. Bedford, Dr. Elias G. Carayannis, 2018-03-05 These proceedings represent the work of researchers participating in the 6th International Conference on Innovation and Entrepreneurship ICIE 2018 which is being co-hosted by Georgetown University and George Washington University and is being held at The University of the District of Columbia UDC on 5-6 March 2018.

*Leadership* Naveena Prakasam, 2023-03-17 This book explores the different facets and wide-ranging approaches to leadership from the evolution of leadership with a focus on traits to critically assessing various styles and approaches to leadership. Chapters explore social constructionist approaches to leadership, relational leadership, ethics, leadership and strategic HRM, power and the dark side of leadership as well as the implications of leadership in the digital era and leadership in an age of increased surveillance. The book critiques the domination of Western white and masculine-centric approaches to leadership while examining the gendering and racialisation of leadership and issues pertaining to exclusion and inclusion. Features include Non-Western case studies that give a truly global outlook. A Decolonising Leadership feature that highlights diverse sources and perspectives to encourage you to look beyond the traditional leadership canon. Reflective questions that encourage critical thinking. Suitable for upper undergraduate and postgraduate students studying leadership. Dr Naveena Prakasam is a lecturer in Organisational Behaviour and Human Resource Management at the University of Southampton.

*Contextualising African Studies* Christian Harrison, Kingsley Obi Omeihe, 2023-12-12 Presenting ten exciting chapters delving into the socio-cultural aspects of African contexts and their profound impact on regional, national and international business. Contextualising African Studies lays the foundation for a comprehensive exploration of Africa's business landscape.

*Confronting the Business Leadership Crisis* Stanley Remple, 2025-03-12 Competent business leadership drives profit but there is more and it is important to know especially during these trying times. If business leadership is practiced with a value-based foundation its demonstrated impact on business performance is much greater. As human beings are the most treasured business asset, business leaders practice values that maintain the asset by creating relationship harmony and trust, fostering collaborative learning to realize individual and collective potential and developing the organization as a united community. But a business leadership model must also reflect respect for the unique cultural context in which the business operates which is why author Stanley Remple argues the need for improved development of Chinese business leadership development. The dominant individualistic and technical Western approach to and practice of leadership development doesn't serve the needs of Chinese business leaders very well. And it creates new avoidable challenges. Enter *Leadership Wisdom for Businesses in China* a powerful four-book

series that examines natural law based values for business leadership within the rich Chinese traditional and current cultural context Remple offers a framework to promote individual and collective potential while creating a successful and competitive business as community Book One Confronting the Business Leadership Crisis launches the series by providing an overview of business leadership approaches examining the current global business leadership crisis and its realities in China and making a case for natural law based values business leadership Based on these values Remple outlines ten key leadership responsibility areas and supporting operating principles for each responsibility area to realize business leadership improvements Much more than a theoretical overview of business leadership this book series offers a roadmap for developing both self leadership and business leadership within a whole company Both are essential Supported by an experienced Chinese project team consisting of researchers educators writers and editors business leaders and other stakeholders this culturally relevant book series has been written for English and Mandarin speaking business leaders and entrepreneurs leadership consultants and trainers and post secondary leadership programs in China However stakeholders in the West will also find great value in this comprehensive exploration of natural law based values business leadership in the Western cultural context The other three books in the Leadership Wisdom for Business Success in China series are Book Two Developing a Value Based Business Book Three Results Based Community Values in Strategic Decision Making Book Four Culture Impacts Strategic Implementation Success Also available in Mandarin

**Global Business Leadership** Mark Zebolsky, 2025-05-08 The demands of leading in a multinational corporation are unlike anything experienced in a purely domestic setting It requires a unique blend of strategic thinking cross cultural understanding and unwavering commitment to building diverse high performing teams This book serves as your comprehensive guide to mastering the art of global leadership providing a framework for success in today's interconnected world We begin by exploring the evolution of leadership examining both historical models and contemporary approaches best suited for the global stage We delve into the challenges and opportunities presented by globalization such as managing geographically dispersed teams navigating cultural differences and adapting to fluctuating economic and political landscapes The book then moves to practical strategies for building high performing global teams covering effective recruitment fostering inclusivity promoting skill development and resolving conflicts constructively We will examine the crucial role of technology in enhancing global team collaboration covering topics such as project management tools and communication platforms Throughout the book we will address ethical considerations emphasizing the importance of corporate social responsibility and compliance in a global context We will provide actionable insights into negotiation conflict resolution and performance management within international teams Finally we look towards the future of global leadership exploring emerging trends and preparing you for the evolving demands of the global marketplace This book is not merely a theoretical exploration it's a practical toolkit designed to empower you with the knowledge and skills necessary to lead with confidence and achieve sustained success in



the global arena Prepare to elevate your leadership to new heights

## **Entrepreneurial Leadership Developing A Cross Cultural** Book Review: Unveiling the Power of Words

In a global driven by information and connectivity, the energy of words has become more evident than ever. They have the capability to inspire, provoke, and ignite change. Such may be the essence of the book **Entrepreneurial Leadership Developing A Cross Cultural**, a literary masterpiece that delves deep to the significance of words and their affect our lives. Compiled by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we will explore the book is key themes, examine its writing style, and analyze its overall effect on readers.

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## Entrepreneurial Leadership Developing A Cross Cultural Introduction

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