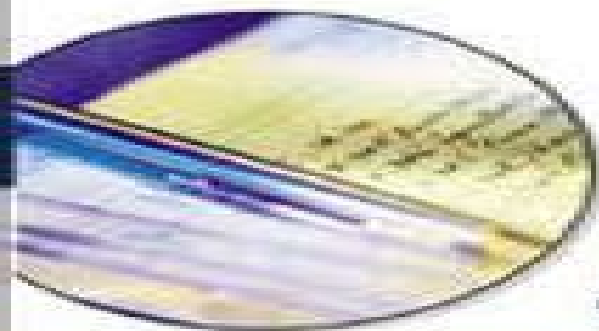


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# Writing *Winning* Business Proposals

*Your Guide to  
Landing the Client,  
Making the Sale,  
& Persuading the Boss*



Richard C. Freed, Shervin Freed, & Joe Romano

# Writing Winning Business Proposals Your Guide To Landing The Client Making The Sale And Persuading The Boss

**Chao Zhang**



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