

CSR (code of practice to maintain)

Self interest include:

Activistic attitude - wish to be generous

Synthetic attitude - focusing responsibility on business issues

Vision Statement ∞ (future)

time consuming PR stunt?

not all stakeholders degree

Mission Statement

firm goals

Objectives: short, medium, long term

to help achieve aims

Measure + control

motivate

direct

Strategies: plans of action to reach long term goals of a business

Strategic objectives

tactics - short term methods

operational strategies

Genetic Strategies

Strategic objectives

tactics - short term methods

operational strategies

Genetic Strategies

Strategic objectives

tactics - short term methods

operational strategies

Genetic Strategies

Strategic objectives

tactics - short term methods

operational strategies

Genetic Strategies

Strategic objectives

Shareholder - primarily with a direct interest in profit is dependent, the activities and success of a business

Internal Stakeholders

governments

governments

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Low	High
1	2
3	4
5	6

1.6

Markets	Existing	New
Existing	Market penetration	Product development
New	Market development	Diversification

Deciding conflict resolution:

Types of attraction in quest

Win and objective

Source + degree of power

Win and objective

Source + degree of power

Win and objective

Source + degree of power

Win and objective

Source + degree of power

Win and objective

Source + degree of power

Win and objective

Source + degree of power

Win and objective

Source + degree of power

Win and objective

Source + degree of power

Win and objective

Internal (economic) of scale

Joint venture

at Set up a separate business

spending of cost and risk

high success rate

at risk (dividend)

at risk (dividend)

at risk (dividend)

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at risk (dividend)

at risk (dividend)

at risk (dividend)

at risk (dividend)

at risk (dividend)

at risk (dividend)

Organic growth

control coordination

inexpensive

vertical

horizontal

conglomerate

diversification

diversification

Horizontal

vertical

conglomerate

diversification

diversification

diversification

diversification

diversification

diversification

diversification

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**Loykie Lomine**



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